

PRACTICAL  
POINTERS FOR PATENTEEES

BY

F. A. CRESEE, M.E.

fornia  
nal  
ty



UNIVERSITY  
OF CALIFORNIA  
LOS ANGELES

SCHOOL OF LAW  
LIBRARY





Digitized by the Internet Archive  
in 2007 with funding from  
Microsoft Corporation



712,316



**THE UNITED STATES OF AMERICA**  
 TO ALL TO WHOM THESE PRESENTS SHALL COME:  
 Whereas John Henry Poe & William Paul Poe  
of Paris, France  
 HAVE PRESENTED TO THE **Commissioner of Patents** A PETITION PRAYING  
 FOR THE GRANT OF LETTERS PATENT FOR AN ALLEGED NEW AND USEFUL IMPROVEMENT IN  
Electric Accumulators,  
 A DESCRIPTION OF WHICH INVENTION IS CONTAINED IN THE SPECIFICATION OF WHICH  
 A COPY IS HEREUNTO ANNEXED AND MADE A PART HEREOF, AND SAID COMPLIED WITH  
 THE VARIOUS REQUIREMENTS OF LAW IN SUCH CASES MADE AND PROVIDED, AND  
 Whereas UPON OUR EXAMINATION MADE THE SAID CLAIMANT has ADJUDGED  
 TO BE JUSTLY ENTITLED TO A PATENT UNDER THE LAW.  
 NOW THEREFORE THESE **Letters Patent** ARE TO GRANT UNTO THE SAID  
John Henry Poe & William Paul Poe, their HEIRS OR ASSIGNS  
 FOR THE TERM OF SEVENTEEN YEARS FROM THE twenty eighth DAY OF  
October ONE THOUSAND NINE HUNDRED AND two  
 THE EXCLUSIVE RIGHT TO MAKE, USE AND VEND THE SAID INVENTION THROUGHOUT THE  
 UNITED STATES AND THE TERRITORIES THEREOF.  
 In testimony whereof I have hereunto set my  
 hand, and caused the seal of the Patent Office  
 to be affixed, at the City of Washington  
twenty eighth day of October  
year of our Lord one thousand nine  
hundred and two and of the  
 independence of the United States of America  
the one hundred and twenty seventh  
F. J. Allen  
 Commissioner of Patents

A GOOD PATENT, PROPERLY HANDLED,  
 IS A STEPPING STONE  
 TO SUCCESS AND FORTUNE.

# PRACTICAL POINTERS *for* PATENTTEES

CONTAINING VALUABLE INFORMATION  
AND ADVICE ON THE SALE  
OF PATENTS

AN ELUCIDATION OF THE BEST METHODS  
EMPLOYED BY THE MOST SUCCESSFUL IN-  
VENTORS IN HANDLING THEIR INVENTIONS

*By*

F. A. CRESEE, M.E.

Revised and Corrected, with New Forms and Tables of Population  
of the United States in Accordance with the 1910 Census.



MUNN & CO., INC.  
SCIENTIFIC AMERICAN OFFICE  
361 Broadway  
NEW YORK

1912

T  
C 8635 P  
1912

*Copyright, 1901, by the*  
POTOMAC PUBLISHING COMPANY

---

*Copyright, 1902, by*  
MUNN & COMPANY

*Copyright, 1906, by*  
MUNN & COMPANY

*Copyright, 1912, by*  
MUNN & CO., INC.

New York  
MACGOWAN & SLIPPER  
30 Beekman Street

334080  
6-29-59  
0214



## PREFACE

THE original conception and working out of an invention is usually a labor of love on the part of the inventor: having perfected his invention in every detail, he finds able and skilled counsel waiting to prepare and prosecute his application for patent before the Patent Office Examiner. When the patent is allowed or issued, the patentee's real work begins—that of turning the patent into money. This is the business end of the inventor's work, which is generally to his interest financially to undertake himself, or to have under his immediate supervision.

The object of this little work, based upon the experience and observation of the author and other successful inventors, is to give the patentee such information and advice as will enable him to proceed more intelligently, on the most successful and economical basis, to realize from his invention.

The American Government issues annually over thirty-five thousand patents, a large number of which are offered for sale by their respective patentees, who in many cases have no definite lines to pursue in negotiating their patents; many

realizing little or nothing from their inventions through careless or bad management, while others, through incompetency, drift into the hands of unscrupulous patent-selling agents only to be swindled.

The numerous inquiries from patentees seeking practical, reliable, and up-to-date information as to the best and most successful methods of realizing from the product of their ingenuity, has led the author, after due deliberation, to prepare and present this work to the American inventor, with a view of supplying a long-felt want, with the hope that it will save them many expensive experiments in handling their patents, and advance them on the road to success.

It has been the endeavor of the writer to cover briefly every subject that is usually encountered by patentees in disposing of their patents, not only in the matter of selling, but also in the equally important and perplexing questions of arriving at the value of patents, legal forms, statistics, etc., etc.

Realizing that the work may be deficient in many respects, the hope that it will prove instructive, and the belief that it contains many practical pointers for patentees is still entertained by

THE AUTHOR.

# CONTENTS

## CHAPTER I.

### DEMAND FOR INVENTIONS OF MERIT.

	PAGE
Monopoly in Patents—Industrial Progress Based upon the Patent System . . . . .	9-12

## CHAPTER II.

### INCOME FROM INVENTIONS.

Independence through Successful Invention—Unprofitable Patents—Money in Patents—Business Capacity of the Inventor—Inventions as a Poor Man's Opportunity to Advance . . . . .	13-19
---	-------

## CHAPTER III.

### SECURING CAPITAL.

Danger in an Undivided Interest—A Better Plan—Form of Agreement—Perfecting Inventions—Exhibit of Inventions—To Avoid Being "Squeezed"—Value of Record of Invention—Newspaper Notoriety . .	20-29
--	-------

## CHAPTER IV.

### HOW TO ARRIVE AT THE VALUE OF A PATENT.

Pecuniary Value—Commercial Value—Basis for Estimation—General Rules for Valuation—How Rating for Royalty Is Figured—Stock in Stock Companies—Prices for Territorial Rights—Valuation Tables . .	30-40
---	-------

## CHAPTER V.

## HOW TO CONDUCT THE SALE OF PATENTS.

PAGE

Patent-selling Agencies—The Best Selling Agent—In Case the Patentee Cannot Undertake the Selling—Methods of Selling Patents—About Advertising—How to Write an Advertisement—Correspondence as a Means of Bringing Patents before Interested Parties—How to Correspond with Manufacturers—Circulars—Illustrations—About Getting up Circulars—Copies of Patents, How to Secure—Uses of Printed Copies—First Impressions All-important—Value of Models—Working Drawings . . . . .	41-54
--	-------

## CHAPTER VI.

HOW TO CONDUCT THE SALE OF PATENTS.—*Continued.*

Value of Personal Influence—Personal Solicitation Advisable—Selling Outright—Assigning an Undivided Interest—Dividing a Patent into Different Classes of Rights—Granting Licenses—Placing upon Royalty—Manufacturing and Forming Companies—To Organize Stock Companies—Trading as a Last Resort .	55-72
---	-------

## CHAPTER VII.

## CANADIAN PATENTS.

About Canadian Patents—Selling Canadian Patents—Population of Canadian Cities . . . . .	73-78
---	-------

# CHAPTER VIII.

## DECISIONS AND NOTES.

	PAGE
Assignments—Territorial Grants—Licenses—Patent Title—Rules of Practice—Assignments—Assignees—Grantees—Mortgages—Licensees—Must be Recorded—Conditional Assignments—State Laws on Selling Patents . . . . .	79-91

# CHAPTER IX.

## THE TRANSFER OF PATENT RIGHTS.

Assignee, Grantee, and Licensee Defined—The Language of Law—Assignment of Entire Interest in Letters Patent—Assignment of an Undivided Interest—Grant of a Territorial Interest—License; Shop Right—License; Non-exclusive, with Royalty—License; Exclusive, with Royalty . . . . .	92-105
---	--------

# CHAPTER X.

## TABLES AND STATISTICS.

Map of the United States—Official Census of the United States by Counties for 1910—Population of Cities of the United States—Number, Acreage and Value of Farms, by States—Table of Occupations .....	106-141
---	---------

INDEX . . . . .	142-146
-----------------	---------



# PRACTICAL POINTERS *for* PATENTEEES

---

## CHAPTER I

### DEMAND FOR INVENTIONS OF MERIT

THAT there is a demand for inventions of merit which can be readily disposed of at a reasonable profit to the inventor, there can be no doubt. There perhaps never was a time in the history of our country when the demand for meritorious inventions was so great as the present. The conveniences of mankind, in all his varied vocations and callings, require continual changes and improvements in the apparatuses and implements used, in order to save time, labor, and expense, and to keep pace with the never-ceasing progress of civilization.

At no time in the past has there been so deep an interest manifested by the public generally in the inventions of our bright-minded men and women, and at no time has capital been more readily interested and ready to invest in any

practical improvement which can offer a fair chance of monopoly under the patent laws.

Business men, capitalists, and manufacturers are ever on the alert for new and desirable inventions, which will supersede in utility those which are already on the market. By purchasing such inventions, they secure novelties which will not only enable them to avoid the keen competition and to a great extent monopolize the trade in their own respective lines of business, but also to make sales more easily, and thus make their business more profitable.

Every well-informed person knows that a monopoly is the desideratum of business men. The monopoly or protection of an industry afforded by the patent laws is, perhaps, the one monopoly that directly benefits the world. Were it not for the protection and monopoly offered inventors by governments, for a certain number of years, to disclose their inventions, inventors would simply keep them secret, or if used at all, would do so only in such a manner as would prevent the world at large from learning of or utilizing them, thus debarring the public as a whole from their benefits. This monopoly in patents has had much to do with the material progress of the world during the century just ended.

Anyone having a monopoly of a good trade article is assured of a fortune. If capitalists and



manufacturers can secure the control of any new invention of merit for their sole use and purposes, which can be manufactured and sold more cheaply than those now on the market, and which will perform its work in a quicker and better manner than the devices now in use, they will be only too willing to pay patentees handsomely for patents covering such inventions.

There are numerous staple articles of commerce whose manufacture is open to all, and which every mercantile house in the country is handling at a profit, notwithstanding the great number engaged in their manufacture and sale in every section of the country. Now, if there can be supplied some better or cheaper article in any line of industry, the firm or person who secures the monopoly of its manufacture and sale, simply controls the market, and human endurance and energy are the only limits to the degree of profits such a firm or person can secure from the manufacture and sale of such an article, if adequately protected by a valid patent.

In an official report the Commissioner of Patents clearly sets forth that from six to seven

**Industrial  
Progress  
Based on  
the Patent  
System.**

eighths of the entire manufacturing capital of the United States is either directly or indirectly based upon patents. This vast amount of money, upward of six thousand millions of dollars, con-

tinually employing great armies of people, in industries based upon patents of every class, supplies the country with improved articles of every description. It has been well said that, "Patents and trade go hand in hand."

The largest and most opulent manufacturers in the country will be found to be the heaviest owners of patents, developers of inventions, and patrons of the Patent Office. While all inventions are not telegraphs, telephones, sewing-machines, or electric lights; nor can all business houses be Westinghouses, Hoes, McCormicks, Bells, or Edisons, yet all over this country, and others as well, there are springing up a great number of moderately large growing firms who, ever on the alert for success, devise or secure control of some valuable patent, by which they can successfully invade and control to a certain extent particular lines of industry.

Nearly every leading factory in the world owes its commencement and success to the prestige and protection afforded by the possession of a good and valid patent.

## CHAPTER II

### INCOME FROM INVENTIONS

It has been aptly said that the products of all the gold, silver, and diamond mines in the world would not equal in value the annual income of American inventors. It has been carefully estimated that there are at least fifty patents in the United States which yield over \$1,000,000 annually, some 300 that yield over one-half million, from 500 to 800 which bring from \$250,000 to \$500,000, and between 15,000 and 20,000 that bring over \$100,000 annuities. Besides these, there are thousands upon thousands of patents which yield yearly more profit to their fortunate possessors than could be accumulated in a lifetime by a wage-earner.

There are thousands of patents sold outright every year by the patentees of the United States for thousands of dollars; and, to the **Independence through Successful Invention.** already long list of successful inventors, each year adds many more, who have become independent through the proper handling of the product of their ingenuity. Indeed there can hardly be conceived a quicker way for the average person to attain independence and

wealth than by inventing something of real worth and merit that can be quickly turned into money. The inventive field is large, and each invention opens up a new field for improvements, and it is the "improver," without question, that reaps the greatest benefit from any invention. Owing to the ever forward progress of civilization, there is no limit to the possible improvements in the sciences, arts, and manufactures.

It must, however, be borne in mind that all patents are not remunerative, neither are all gold mines productive of fortunes, and one **Unprofitable Patents.** may lose money in patents as well as in any other business. There are thousands of patents, many having merit no doubt, which have never been sufficiently brought before the public to test their merits, effect their sale, or manufacture; this in many instances is owing to incompetency, or bad management on the part of the patentee or his agents. There are thousands of other patents that do not prove remunerative because they do not supply a real want, while still others are such slight improvements upon existing inventions that they necessitate such narrow claims, which render the patent of little or no value. One has only to look over the weekly issue of patents to see many of the last class.

As before stated, while there are many thousands of patents that do not pay—and many no

doubt cause their owners disaster, as is the case in any other business or investment ; on the other hand, the far greater proportion of patents granted are productive of handsome profits, if properly managed.

That the majority of patents taken out prove lucrative is evident from the fact that upward, **Money in** of seventy thousand applications for **Patents.** patents and designs are filed each year in the United States Patent Office, and approximately eight hundred are granted and issued each week. Probably about one-fifth of these patentees obtain their patents with a definite view of manufacturing their inventions, and the remainder obtain theirs with a view of realizing from the sale of the rights to manufacture.

It may be said, as a general thing, there is more money in small inventions than in larger ones, from the fact that they can be easily manufactured anywhere with but little outlay of capital ; they usually fill a general need, and the profit derived from their manufacture is large, besides the patent is more readily disposed of ; while with larger inventions it requires more money and ability in handling the patent, and the invention must be unusually promising to justify the erection of a plant costing thousands of dollars for its manufacture. However, when large and complicated inventions do pay, they usually pay well.

It must be remembered that the actual cash value of a patent is not in the patent itself, but in the sale or use of the monopoly it affords, and the amount realized from any invention frequently depends upon the business capacity of the inventor or his agents. Owing to his business ability, one person may make a fortune out of an unpromising improvement, while another, through bad or careless management, will realize little or nothing from a brilliant invention.

Speaking along this line in an official report the chief examiner of the Patent Office says : " A patent, if it is worth anything, when properly managed, is worth and can easily be sold for from \$1,000 to \$50,000. These remarks only apply to patents of ordinary or minor value. They do not include such as the telegraph, the planing machine, and the rubber patents, which are worth millions each. A few cases of the first kind will better illustrate my meaning :

" A man obtained a patent for a slight improvement in straw cutters, took a model of his invention through the Western States, and after a tour of eight months returned with \$40,000 in cash or its equivalent.

" Another inventor in about fifteen months made sales that brought him \$60,000, his invention being a machine to thrash and clean grain.

A third obtained a patent for a printing ink, and refused \$50,000, and finally sold it for about \$60,000.

"These are ordinary cases of minor inventions embracing no very considerable inventive powers and of which hundreds go out from the Patent Office every year. Experience shows that the most profitable patents are those which contain very little real invention, and are to a superficial observer of little value."

Under the writer's personal observation has come many instances where inventors have secured patents on improvements which to a casual observer would appear insignificant, yet through shrewd management they have been made to yield princely incomes. Among these one case worthy of note is that of a young man in Pennsylvania who secured a patent on a toy game which any person could have thought of, but few would have considered worth protecting by letters patent. He was offered \$1,000 for the patent by one manufacturer at the outset which he refused, and afterward he placed it on royalty with quite a number of large manufacturers throughout the country. He receives but one cent on each one manufactured, yet his income averages over \$12,000 a year. Another borrowed part of the money with which to obtain a patent on a railway tie plate, which was bought by a



corporation for \$25,000, after having manufactured it for two years on royalty. And many others, who have realized from one to five thousand dollars on such slight improvements on which few would have thought worth applying for a patent.

Patentees who would realize any considerable amount from their patents must not sit down and expect the other fellow to make money out of their inventions for them.

Invention is sometimes called the "genius of the poor," and it is a singular fact that there are **Inventions as a Poor Man's Opportunity to Advance.** a greater number of inventions made by men and women of limited means than by those whose wealth, education, and other advantages would seem to have especially fitted them for success in a field dominated so completely by "brains." This may be explained in a measure by the fact that people of moderate means are brought into closer contact with the arts and manufactures, and are thus the first to discover and improve their defects.

A self-made millionaire, recently speaking to the writer about patents, said: "I know of no business or vocation requiring so small amount of capital, and yielding such immense profits as that of invention. Certainly no person of inventive genius can employ his time and ingenuity to better



or more profitable advantage than to invent something that is really needed. Many poor men, through the art of invention, have risen from poverty to reputation, fame, and honor, and taken high places among noted men of all times.

Our moneyed kings may have enriched themselves by stock jobbing, but this precarious procedure requires large capital, and the few enormous fortunes accumulated are merely the monuments marking the graves of thousands of foolhardy unfortunates caught in the vortex of speculation."

## CHAPTER III

### SECURING CAPITAL

IT is a curious but well demonstrated fact that people who have inventive genius often lack the means to carry out their ideas. An inventor who has ample means can secure his patent and proceed to turn it into money without the necessity of being compelled to solicit financial aid from anyone. This, unfortunately, is not generally the case with inventors; indeed, many are often barely able to stand the expense incident to taking out the patent. Patentees laboring under this disadvantage are frequently tempted to part with a small interest in their patents for the sake of securing sufficient funds to carry on the promotion of their inventions and sale of the patent; and in doing this the inexperienced patentee is apt to make the fatal mistake of assigning to another an undivided interest in his invention.

Such an assignment may appear well enough on the face of it, and many patentees have been misled, supposing that under the assignment the proceeds from the patent should be divided *pro rata*, according to the several interests. This, however, is not

Danger  
in an  
Undivided  
Interest.

the case in such assignments, and joint-ownership of a patent, or interest therein, does not of itself, without an express agreement to that effect, make the parties partners. They are merely tenants in common, each having the right to separately make, use, or sell the invention so assigned without liability to account to their co-owners for any part of the profits derived from the invention through their own efforts.

In an assignment of an undivided interest, the assignee is afforded an opportunity of manufacturing, using, and selling to others to be used the article covered by the patent ; also, to grant territorial grants, such rights being unlimited by the terms of the assignment, and it is actually of little consequence how small an interest is thus conveyed, the assignee can proceed with the patent in much the same way as if he were the sole owner ; therefore, whenever it is intended that the relation of co-partnership shall exist between the patentee and the assignee of an undivided interest, and that the profits arising from the invention shall be equitable, for their joint benefit, there must be an express agreement between them to that effect, otherwise the assignee will have a decided advantage over the inventor, if he is inclined to be dishonorable, and there are numerous cases on record where patentees have virtually lost their patents by such assignments. Patentees should

especially guard against strangers who offer to purchase an undivided interest in their patents.

A better procedure to secure means necessary for the development, introduction, and sale of an

**A Better Plan.** invention is to borrow the money from a friend contingent on the sale of the patent, sell a State or county right, or enter into a contract with a party willing to furnish the means for a certain proportion of the proceeds derived from the invention. Generally speaking, it will not be hard to find a party willing to advance sufficient means to promote an invention which is protected by a patent for a certain percentage of the net receipts arising from its manufacture, sale, or territorial grants, and the patentee will probably find a person among his own acquaintances who will not only be glad to furnish the means necessary, but also be of value to the patentee in realizing from his invention. In any case, whatever is agreed upon should be put in the form of a contract, or an agreement, couched in such terms as will leave no doubt as to the understanding between the parties. The following form secures both parties, and will be suggestive of others :

*Whereas* I, Richard Doe, of Philadelphia, County of Philadelphia, and State of Pennsylvania, have invented certain new and useful improvements in

Telegraph Keys, for which I have obtained Letters Patent of the United States, bearing date

**Form of Agreement.** January 1, 1901, and number 000,000, and whereas John Roe, of Camden, County of Camden, and State of New Jersey, is desirous of obtaining an interest in the net profits arising from the sale or working of the said invention covered by the said Letters Patent.

Now, therefore, this indenture witnesseth, that for and in consideration of one dollar by each of the parties hereto paid to the other, the receipt of which is hereby acknowledged, it is stipulated and agreed as follows :

First, That the said John Roe shall pay all moneys necessary to the construction of a suitable model to represent the said invention ; that he shall pay all necessary expense in advertising and bringing said invention before interested parties (and such other clauses as may be deemed necessary and agreed upon, such as the expense of constructing a working model, or carrying out a process, etc.) ; that he shall make diligent effort to promote the said invention, its manufacture, and sale.

Second, That the said Richard Doe, sole owner of said invention and Letters Patent, in consideration of the payment of the moneys above mentioned, agrees to pay the said John Roe twenty-five per cent. (or other amount agreed upon) of

all the net receipts in any manner arising from the sale or working of the said Letters Patent, during the term for which said patent is granted.

Witness our hands and seals this tenth day of January, A.D. 1901.

RICHARD DOE,  
JOHN ROE.

In the presence of :

JOHN SMITH,  
THOS. JONES.

Should an inventor defer the filing of his application until his invention is fully developed as regards the detail construction and arrangement of the parts? The best opinion seems to be in favor of the prompt filing of the application. The final form of the details can best be determined by the manufacturer and expert machinists and designers, who appreciate the matter of economical manufacture, which is quite as essential as the efficiency of the device or machine. Clearly, therefore, the inventor cannot decide as to all the details; why then should he delay his application?

The safest course for an inventor is to file his application for a patent as soon as his invention is complete in its principal features, so as to conform to the requirement of the Patent Law that an invention be sufficiently complete to be theoretically operative. The mechanical details are rarely of great importance as far as the patentable fea-

tures of the invention are concerned. Still, it is well to give the attorney full particulars of whatever details the inventor has in mind.

Under the security thus afforded for the main features involved in his idea, the inventor can proceed more deliberately in perfecting and improving his invention, and can then file an additional application if necessary, to secure special protection on particular improvements or the improved invention as a whole. The early filing of an application may turn out to be important in securing to the inventor his right of priority.

**Exhibit  
of the  
Invention.** When the inventor comes to exhibit his invention, with the idea of bringing it to the attention of the public in general, there is no question that he should then have his invention in the best form he can, and in as attractive shape as possible.

The patentee who proposes to realize from his invention should never let it be known that he is

**To Avoid  
being  
"Squeezed."** in want; of course, in some cases he cannot help himself, but he should endeavor to obtain the necessary assistance from his acquaintances, and under no circumstances let those with whom he is trying to deal get an insight into his financial condition, as capitalists and others will very often take the advantage of an inventor when known to be in straitened circumstances, and the patentee probably would



not realize as much from his patent as he otherwise could. Therefore, it is advisable in all cases for the patentee to manifest no impatience, remain silent as to his financial condition, and strive to impress those with whom he is dealing that he is in no condition to be "squeezed."

Inventors, while working on a complicated machine, should not overlook the value and importance of keeping a record of the progress of the development, illustrating it with sketches, signing and dating them with each new addition, and, when practical, having it witnessed by one or more persons. This plan is preferred by many inventors to filing a caveat. Such a record will be found very valuable in case of an infringement, as it enables the inventor to ascertain the various steps of his invention, and is a sort of evidence that cannot be impeached. Such a record of a complicated invention, when the inventor has put much time and study upon the subject in perfecting it, will also be found valuable in effecting sales, and in fixing the price of the patent.

Value of  
Record of  
Invention.

It cannot be denied that at the present time there seems to be in many sections of the country a strong prejudice against patents, which sometimes makes it difficult to get people sufficiently interested to take hold of any patent; especially is this true

Prejudice  
against  
Patents.



when the patentee endeavors to sell his patent piecemeal ; that is, by county, township, shop, or farm rights. No matter how important or valuable the invention may be, there seems to be a disposition on the part of the public to look upon such rights as a fraud, and to be very cautious how they invest in them.

The public is not wholly to blame for this, as in recent years there has been a class of men who have canvassed the country with patent rights, not caring what representations they made so long as they were able to effect a sale ; consequently, many people have been lured into purchasing patent rights for a small territory which in many instances were worthless or not as represented, causing them to be more or less skeptical of all patents, as well as to bring this manner of selling patents generally into ill repute. With manufacturers and capitalists, this prejudice does not exist to any great extent, as with them the patent rests solely upon its own merits.

Many inventors overlook the importance of interesting newspaper men in their inventions.

**Newspaper** This is a matter of great consequence  
**Notoriety.** to the inventor in exploiting his invention, and should be given some attention. Newspapers desire items of interest of every description, and readers are usually interested in brief accounts of any new invention possessing

novelty or merit ; so that when the inventor once gets his invention into the newspapers it is generally copied by other papers, with the result that the invention gets a large amount of free advertising and publicity. These items frequently attract the attention of capitalists, manufacturers, and others, and at once put the invention in a favorable position before the public as could be done possibly in no other way—certainly in no cheaper way.

Many of the trade journals and other periodicals are also open to receive technical descriptions of inventions of merit concerning industrial improvements. Such articles should be written in good form, containing not over five hundred or a thousand words, and if admitted to this class of publications will be of the utmost value and importance in creating favorable public opinion, and in advancing the inventor's interests.

With hardly an exception, if an invention strikes editors favorably and is adjudged to be of sufficient interest to form an article of news in newspapers, or of sufficient merit to warrant a description in the trade papers, it is pretty certain to prove a success and bring the inventor large returns.

If the invention is of such a character as to strike newspaper men unfavorably, the inventor can resort to the advertisement columns : using

the large daily papers, or such publications which in some way relate to the industry to which the patent appertains, and such as have the largest circulation among the class of people it is desired to reach. See about advertising on page 46.

## CHAPTER IV

### HOW TO ARRIVE AT THE VALUE OF A PATENT

MOST inventors are not concerned so much about the fame or honor their inventions will bring them, or how much their inventions will advance civilization, or build up a nation, or administer to the conveniences and pleasures of mankind generally, as they are about how much it will net them in dollars and cents ; but the patentee should not lose sight of the fact that the profits are in the exact proportion to the actual usefulness of the invention, and its general adaptability. It is immaterial whether the inventor himself intends to deal with the public, or to deal with a man or set of men who are afterward to deal with the public, the conditions are the same, and the profits must ultimately come from the sale of the manufactured article.

It may seem superfluous to say that mere Letters Patent aside from an invention is of no value, though many inventors are under the erroneous impression that if an invention possesses patentability, it must also necessarily have pecuniary value. To be of any pecuniary

**Pecuniary  
Value.**

value whatever, the invention must cover something for which there is a demand, or for which there can be a demand created, for it cannot be disputed, that if an invention will not bring in money by manufacturing it, it is, in a financial sense, worthless; and the patent thereon is therefore worth some seventy or eighty dollars less than nothing.

An invention, to have commercial value, as previously stated, must cover something for which

**Commercial Value.** there is a demand, or for which there can be a demand created. It may be

an entirely new device, or it may be an improvement upon an existing invention, but in any event it must contain a certain degree of utility. In rare cases inventors are able to hit upon an invention in an entirely new field; for these a demand has to be created. For improvements, however, as a general thing, the demand already exists; then the important question arises in determining the commercial value of the patent. "Does the invention in question possess sufficient merit to successfully compete with existing devices of the same class?" In order to do this, it must be of a simpler or cheaper construction, so that it can be manufactured and put on the market at a lower figure; or, it must yield better results, work quicker and at less expense, or economize power, labor, or time. A patented improve-

ment upon an article that can be sold more cheaply, or one which will yield better results than those now selling well on the market, has a decided commercial value and can easily be disposed of at a good price. If the inventor be fortunate enough to combine both of these features in his invention, the value is doubled and success certain.

Perhaps one of the hardest questions that confronts the patentee is how to arrive at a just valuation of his patent, and to know just **Basis for Estimation.** exactly what he should receive for it. This is a very important question, and one which should be looked into before undertaking negotiations. Patentees should not, of course, undervalue their patents, or accept the first small offer made for fear of not receiving another; at the same time, they should not fall into the common error of asking a price that cannot be obtained, which too frequently precludes all chances of a sale. Many business men would rather lose the patent than waste their time constantly dickering about an unreasonable price.

Inventors should be reasonable in their demands, and consider that the purchaser must have a fair share of the profits. He cannot expect to realize all there is in the patent himself. Indeed, patentees usually find that men willing to establish a business on the basis of their untried patents will

require the greater bulk of the profits to be derived from it.

It is evident that only the most general rules for valuation can be given, as each invention must be studied and valued strictly upon its own merits. Undoubtedly, the best and most practical method of ascertaining the value of any invention which is susceptible of being manufactured on a small scale is to have a limited quantity of the articles manufactured—say five hundred or a thousand—and try the experiment of introducing them in a small territory; that is, in a certain county, city, or town, taking great precaution in selecting a person who is capable of carrying forward the business in a business-like manner. This method demonstrates conclusively whether or not the invention will meet with success, and with these figures at hand the patentee will be prepared to prove, to the satisfaction of interested parties, just what the patent is really worth.

This method of procedure not only enables the patentee to get a just valuation of his patent, but also puts it in a more favorable position to be sold; since the commercial value is known and established, it no longer remains an experiment. Interested parties can take their calculations from these figures, and the patentee can exact a price in proportion to the success of the trial experiment.

General  
Rules for  
Valuation.



In order to thus demonstrate the value of a patent, the patentee must possess and advance the necessary means to carry it forward, though, if the experiment prove at all successful, the profits derived from the articles sold will in nearly all cases more than offset the expense incurred. This is a very popular course with inventors, especially in handling small inventions, known as novelty or specialty patents.

If the patentee have not the means to successfully demonstrate the value of his patent by actual trial, as above outlined, then the next best course would be to inquire among reliable manufacturers and ascertain the lowest price for which the invention can be manufactured in large quantities, and the highest price at which it will retail; and then, by carefully studying the market, the patentee should be able to estimate the amount of competition, cost of selling, probable number of sales, interest on the investment, etc., and on these figures base the price he should receive for the patent, being careful to allow the purchaser a liberally fair profit.

While there are at present about ninety-five million inhabitants in the United States, it is scarcely probable that any invention has yet or ever will be made that will reach half this number of people. With an article of the most general adaptability, including both sexes, the inventor



can hardly hope to reach more than a fourth of the entire population, though, of course, the invention may be subject to regular consumption, so that the people reached would naturally purchase the article again a number of times during the course of a year.

The statistics in the last chapter are given with the view of assisting patentees in determining what proportion of the population will likely want their inventions, and to enable them to estimate prices. In estimating the price to ask for a patent, patentees should not conceive and hang their hopes upon fabulous prices and immediate wealth, which too often dooms ambitious inventors to bitter disappointment; they should rather endeavor to look at their inventions from the purchaser's stand-point, and try to see it in the light in which others view it. It may be well to remember that the million mark of patents issued in the United States, including re-issues and designs, was passed in 1911, and it is quite probable that any one inventor may not have the only good thing in the line of patents.

Many patents are more profitable by being placed upon royalty than by any other means, and quite often the patent can be placed this way when it is not possible to sell outright at a satisfactory price. In determining what royalty the patentee should receive,

**How Rating  
for Royalty  
Is Figured.**

he should carefully estimate, in connection with the probable number of sales, what profit the manufacturer can probably make on each, or a number of the articles containing the patented improvements, and should require about twenty-five per cent. of the profits as royalty. Another method used by some inventors is to ascertain the price at which the article can be retailed, and figure the royalty at between one-twentieth and one-tenth of the retail price. Either of the above should give the approximate figure to ask for exclusive royalty contracts. For non-exclusive rights the patentee should ask about one-half of that for exclusive rights.

There is another class of patents that can be best realized from by organizing the proper kind of joint stock companies, and manufacturing the invention, the inventor taking a certain amount of the stock and assigning the patent to the company. The patentee should receive between one-fourth and one-half of the capital stock in consideration of his assigning his patent and rights to the company.

The inventor should see that a good portion of the stock is subscribed for and the amount actually paid into the treasury of the company before making the assignment. As a rule, inventors' stock is full paid and non-assessable.

In calculating the prices for territorial rights, the application of the invention to that section must be taken into consideration, as well as the advancement in manufacturing, etc. If the invention belongs to that class of inventions which may be generally adapted in all States alike, such as domestic articles and articles of wearing apparel, then the population will form a very satisfactory basis for valuation.

**Prices for  
Territorial  
Rights.**

There are other inventions, however, that apply almost wholly to a certain section of the country, while still others apply more to one section than to another ; thus, for instance, mechanical contrivances of the higher order, such as writing machines, mathematical instruments, etc., the North and East are the most valuable ; for mining and agricultural implements, etc., the West ; while such as the cotton-gin, seeders, and presses apply almost wholly to the South. States and counties having large cities and large towns are also usually more valuable than other States and counties of same population.

The following tables are given as a general estimate of the relative value of the different States and divisions in the majority of cases ; however, these tables are only arbitrary at best, and cannot be applied to all classes of inventions satisfactorily, though they

**Valuation  
Tables.**

may serve to materially aid the patentee in determining what price to put upon each State in his own case. Having determined the value of the patent as a whole, the aggregate of the State prices should be about two-thirds more, as there are always some States that cannot be sold separately, while others may have to be sold at a discount.

TABLES FOR ESTIMATING PRICES OF STATE RIGHTS

STATES AND TERRITORIES.	PRICE AS A WHOLE.				
	\$1,000	\$5,000	\$10,000	\$15,000	\$20,000
Maine .....	35	175	350	500	700
New Hampshire .....	30	150	300	450	600
Vermont .....	30	150	300	450	600
Massachusetts.....	50	225	500	750	1,000
Rhode Island.....	20	100	200	300	400
Connecticut.....	35	175	350	500	700
New York.....	65	300	650	950	1,200
Pennsylvania.. ..	65	300	650	950	1,200
New Jersey.....	40	200	400	600	800
N. ATLANTIC DIVISION..	\$370	\$1,775	\$3,700	\$5,450	\$7,200

TABLES FOR ESTIMATING PRICES OF STATE  
RIGHTS—*Continued*

STATES AND TERRITORIES.	PRICE AS A WHOLE.				
	\$1,000	\$5,000	\$10,000	\$15,000	\$20,000
Delaware.....	20	100	200	300	400
Maryland .....	40	200	400	600	800
District of Columbia....	15	75	150	200	300
Virginia .....	35	200	400	600	800
West Virginia.....	35	175	300	500	700
North Carolina .....	35	150	300	450	600
South Carolina.....	35	150	350	500	700
Georgia .....	40	200	400	600	800
Florida.....	15	75	150	200	300
S. ATLANTIC DIVISION...	\$270	\$1,325	\$2,700	\$3,950	\$5,400
Ohio .....	60	300	600	900	1,100
Indiana.....	55	275	550	800	1,000
Illinois.....	65	300	650	950	1,200
Michigan.....	45	200	350	600	800
Wisconsin.....	40	150	275	400	500
Minnesota .....	45	200	350	600	800
Iowa .....	40	175	350	500	700
Missouri .....	45	225	450	650	900
North Dakota .....	25	75	150	200	300
South Dakota.....	30	100	200	300	400
Nebraska .....	30	150	300	450	600
Kansas.....	40	175	300	500	700
N. CENTRAL DIVISION...	\$485	\$2,325	\$4,525	\$6,850	\$9,000

TABLES FOR ESTIMATING PRICES OF STATE  
RIGHTS—*Continued*

STATES AND TERRITORIES.	PRICE AS A WHOLE.				
	\$1,000	\$5,000	\$10,000	\$15,000	\$20,000
Kentucky. ....	40	200	375	600	700
Tennessee. ....	30	175	350	500	700
Alabama. ....	30	150	300	450	600
Mississippi. ....	30	150	300	450	600
Louisiana. ....	35	175	300	500	700
Texas. ....	35	175	300	500	700
Oklahoma. ....	20	100	200	300	400
Arkansas. ....	20	75	150	200	300
S. CENTRAL DIVISION. .	\$230	\$1,200	\$2,275	\$3,500	\$4,700
Montana. ....	15	50	100	150	200
Wyoming. ....	20	100	175	250	300
Colorado. ....	40	175	350	550	700
New Mexico. ....	15	50	100	150	200
Arizona. ....	15	50	100	150	200
Utah. ....	15	50	100	150	200
Idaho. ....	10	50	75	100	200
Washington. ....	15	50	100	150	200
Oregon. ....	20	75	125	200	300
California. ....	50	250	450	700	900
WESTERN DIVISION. ....	\$235	\$975	\$1,800	\$2,750	\$3,700
GRAND TOTAL. ....	\$1,600	\$7,600	\$15,000	\$22,900	\$30,000

## CHAPTER V

### HOW TO CONDUCT THE SALE OF PATENTS

WHILE the inventor may put much hard study upon his invention and make many costly experiments, this part of his work is usually a pleasure ; and in securing the patent he invariably has able counsel in his attorney with no anxiety on his part ; but with the commercial proceeding of selling his patent, which involves the greatest prudence and care in managing, it is different, and here is where the inventor's real work begins if he expects to reap the benefit of his invention.

For the benefit of unexperienced patentees it is deemed expedient to give a word of warning here

**Patent-  
selling  
Agencies.**

regarding the host of so-called patent-selling agencies, which under various imposing titles, coupled with an apparently honest and straightforward method of business, tempt each patentee, upon the issue of his patent, to place the same in their hands and authorize them to negotiate the sale thereof. Their propositions are very attractive and temptingly prepared ; their offers appear to be "gilt edge" ; their circulars are high-sounding and

rose-colored ; their contracts are formal looking, and drawn up in an impressive way, highly advantageous to the patentee ; but it will be noted in all cases that they will require the patentee to pay down a certain sum under some pretence,—such as to cover the cost of advertising the patent, to have circulars printed, to secure copies of the patent for distribution, to have a cut made illustrating the invention, or for membership fee, and so on, it matters not what, so long as it is an advance fee. Many will also agree to sell both the United States and Canadian patents, if the patentee will file the Canadian application through them ; it is evident, however, that this is only a scheme to get the patentee to take out the Canadian patent through them—they having no facilities for disposing of either of the patents.

The writer is not prepared to say that there are no honestly conducted patent-selling agencies, but from long experience and observation, has never known where a patentee was ever materially benefited by placing his interests in the hands of these concerns, and has yet to learn of them ever making a sale solely through their own efforts. Very few of these concerns have any facilities whatever for selling patents ; all of their time being taken up in mailing their weekly circulars to inventors immediately upon the publication of the *Official Gazette*, and working inventors up to the



remitting point which usually ends the matter so far as they are concerned, unless they believe they can get another fee out of the patentee.

There may be exceptions, but patentees should fully satisfy themselves as to the integrity of these firms before placing business in their hands, as the Assistant Commissioner of Patents in his report in the Webberburn case, 81 O. G., 191 K, clearly pointed out that the methods of these concerns were such as to sell the patentees rather than their patents.

That the patentee himself is the best selling agent there can be no doubt, for he is familiar with the construction and operation of his invention in every detail, and knows its merits and superior points far better than anyone else, besides manufacturers and others wishing to purchase patents invariably desire to deal with the patentee himself. Business men, it may be said as a rule, do not think very much of an invention which the inventor has abandoned to others to negotiate, moreover the personal push of the inventor is, in nearly all cases, essential to the successful termination of a sale.

Subtract the personal energy and presence of the inventor from the successful inventions of the past and of to-day, and the chances are that they would not have succeeded as they did. It is not

only a question of material interest, but also of enthusiasm and confidence, and each patentee, having but one patent or a set of patents to push, can lend thereto that individual attention which insures good work and success.

However, if from any reason the patentee is unable to handle his own invention and must engage the services of an agent or salesman, he should select one from among his own acquaintances, in whom he has confidence. He should if possible get a person who has had experience in the line of the invention, as such a person would likely understand it and the trade better than others. It is not really necessary that he should have had experience in selling patents; if he is a good talker, knows how to approach business men, and thoroughly understands the invention, he will probably make money for the inventor and himself. The patentee should have him submit all offers of value for his consideration, and should not give the agent power to sign or collect. The patentee should name a reasonable price for the patent, allowing the agent a liberal commission upon the price, and encouraging the agent by allowing him a certain percentage of all he may be able to get over and above the price named. This will encourage the agent to work for the highest price obtainable. The inventor should make every effort

**In Case the  
Patentee  
Cannot  
Undertake  
the Selling.**

to be able to personally attend to the details of selling, and keep the business under his personal supervision.

There are a number of plausible methods to which the patentee may resort in disposing of his patent without the aid of questionable selling agents, and it is the purpose of the following pages and succeeding chapter to set forth such methods as have in the past proved beneficial to patentees; those along which success have been achieved, and such as are employed by the most successful inventors of the present time in handling their patents.

**Methods  
of Selling  
Patents.**

It is true that no definite method or system can be given that will apply to all patents alike, as the method in each case will depend more or less upon the character of the invention, and to the particular art to which it belongs; however, from the following pages the patentee should be able to judge what particular methods will best apply to his individual case, and proceed along these lines.

There are many patents issued which the patentees thereof can as successfully dispose of from the smallest hamlet in the United States as from New York, Chicago, or any of our larger cities, while, of course, there are others which only those directly connected with the largest and wealthiest corporations can hope to dispose of successfully. The main thing is not to become discour-

aged or give up until one succeeds in making a sale.

To make the merits and importance of an invention publicly known is, in many cases, one of the best ways of bringing about the introduction and sale of a patent. If the inventor has a patent on an invention that manufacturers or others want, and can make its merits and superior qualities known to them, negotiations will soon follow. There is no way for patentees to place themselves in communication with prospective investors quite equal to an advertisement in the proper medium. Here it may be well to state that patentees who decide to advertise their patents for sale or otherwise should place their advertisements in publications of known standing, such as the leading daily newspapers. A brief, well-worded advertisement in the "Business Opportunities" column of these papers bring quick and good results, though, perhaps a better class of inquiries may be obtained by advertising in the trade journals of the class to which the invention relates, and while the trade journals may not bring about as many inquiries as the dailies, those that answer will be more apt to be interested and talk business. Either of the above are good mediums, but in advertising patents for sale patentees should carefully avoid those publications that are published at uncertain

About  
Advertis-  
ing.

intervals, and usually for the express purpose of circulating among inventors for various purposes. They do not reach the class of people that invest in patents. Inventors should know the class of people that would be likely to become interested in their inventions, and advertise in such mediums as have the largest circulation among that class.

In the construction of an advertisement there is often too much waste by using too much  
**How to  
Write an  
Advertisement.** verbiage, too many unnecessary words or sentences, and sometimes too much display. Prudence in the arrangement, and care in editing an advertisement, will save much expense. The size of an advertisement of this class has really little to do with its pulling qualities.

The statements should be assuming, and at the same time truthful, as any deception in an advertisement is sure to work an injury. There should not be more claimed in the advertisement than sounds reasonable, even though it be stating facts; if an advertisement sounds unreasonable it will not have the desired result. Inventors sometimes become so enthusiastic over their inventions that they exaggerate unintentionally. A good rule is for the inventor to read over the advertisement, and ask himself, "If this statement was read by me, would I believe it; would it convince me?" etc.

Putting one's self in the purchaser's place is always one of the best factors in writing good advertisements. The inventor should put himself in the place of the purchaser of the patent, and reason what would induce him to investigate its merits; what would likely cause him to take it up, and so on; he should think and write fully along these general lines, incorporate these reasons into an advertisement; then boil it down by cutting out the unnecessary words and sentences; prune, remodel, and rewrite until he has a brief advertisement, clear, concise, and to the point.

While to advertise, as suggested in the foregoing pages, would require a very moderate outlay, and be, perhaps, the better course to pursue: however, in connection with it, or if the patentee does not feel that he can afford the expense of advertising, a very good plan is for him to secure copies of a number of the trade journals of the class to which his invention relates, and carefully look over the advertisements therein, and select a list of such manufacturers as would seem likely to be induced to purchase the patent in question, or manufacture the article on royalty. In this manner the patentee will probably get the best up-to-date list obtainable, and it may be set down as a fact, with very few exceptions, that if manufacturers

Correspondence as a Means of Bringing Patents before Interested Parties.

and dealers who make and handle just such articles as the patent calls for cannot be interested, it is very hard to interest others not engaged in such line, except when the invention is large, and requires a great deal of capital to work the same.

To each of the parties of the list thus selected, or to a number of them, the inventor should write

<b>How to Correspond with Manufac- turers.</b>	a well-composed and convincing letter setting forth the invention in its best light, and stating just why it would be to the interest of the parties solicited to investigate the same. Some time should be spent on this letter before attempting to write it, and the writer should weigh well in his own mind what would be best to say, and the proper way of expressing it. He should be as brief as possible, consistent with legibility. The statements should be assuming, yet in every respect true. He should state in brief terms just what the invention is, what it will do, the points and advantages it has, and at the same time endeavoring to get the parties interested so that they will inquire into the invention, rather than attempt to come to terms in the first letter.
--	--

The letter should be brief and pointed, and plainly written upon business-size paper ; and if the inventor has a typewriter, or access to one, he should use it. If he has printed circulars he should send one with his first letter, which will



enable him to make the letter briefer and more business-like.

In correspondence it is well not to name a price until the parties are interested, and first endeavor to get them to make an offer. The patentee should be patient and should not expect to jump right into a bargain at once. If the invention is a meritorious one there will be more than one of the manufacturers to whom the patentee may write, who will become interested, and when such a state exists, the patentee can begin to be more exacting as to his demands since competition has been created between the manufacturers.

A few dollars invested in circulars will frequently be found of great value to the patentee if

**Circulars.** he intends to negotiate the sale of his patent mainly by advertising and correspondence, as they will save a great deal of writing and explaining as well as appear more business-like and attractive, and may be the means of more readily effecting a sale.

If the patentee can afford the additional expense of an illustration, it will greatly increase

**Illustrations.** the appearance of the circular, and make it more readily understood and interesting. The cut should be neat and set forth the invention in its best light. It would be better to entrust the procuring of the cut to the printer, for he will know just what is wanted and can se-



cure the same at a better price. A sufficient number of well printed circulars, with illustration, can be obtained of any printer for a few dollars.

The circulars should be attractive, convincing, and logical ; nicely arranged, and neatly printed upon good paper. A mistake is often made in sending out trashy-looking circulars, poorly printed upon cheap paper ; they repel rather than attract, and do not have the desired effect.

The circular should have good head-lines so as to attract the attention of its recipient at a glance, and his interest should be held by having the uses and advantages of the invention well written.

Many of the pointers suggested in advertising and letter-writing will equally apply to the writing and getting up of the circulars, and need not be treated further here, except that the patentee should dwell especially upon the merits of the invention, its uses, and advantages over like articles. This should be done in the most interesting manner possible, describing it so that its value will be fully understood.

It will be well for the patentee to order some printed copies of his patent, as manufacturers and others usually ask for them if interested, in order that they may examine the patent, or have an expert to examine it, to ascertain its validity, novelty, and

About  
Getting up  
Circulars.

Uses of  
Printed  
Copies.

what protection is really afforded by the patent. It cannot be denied that in either case the invention will suffer a cold-blooded rigid examination, and must stand or fall solely upon its merits. If, however, the invention is adjudged to have real merit and properly protected by the Letters Patent, business negotiations will likely begin, and the patentee will perhaps speedily make a satisfactory deal.

Some inventors use printed copies of their patents instead of circulars, but, while they fully set forth the invention in a technical way, it cannot be said that in all cases it is advisable to send copies of the patent until called for. Many parties who become interested in patents are not familiar with mechanical drawings and technical specifications, and very often do not get a very favorable impression from a copy of the patent; and it is very important that the first impressions should be favorably created, for upon this much will depend. If parties become sufficiently interested to fully investigate an invention, they are very apt to form a favorable opinion of it.

There is no way of so easily creating a favorable impression and gaining the interest in an invention as by a neat and perfect working model of the invention. Man never loses the child-love for toys, and

**First  
Impressions  
All-  
Important.**

**Value  
of  
Models.**

a perfect miniature machine of any description will attract more attention than one of full size. With a model the inventor has the full and immediate attention of his prospective purchasers at once. If the patentee, or his agent, intends visiting manufacturers, or to sell the patent by territorial rights, he will find a model of his invention almost indispensable.

Inventors should be very careful about sending models to unknown parties, and should mark the number of the patent and their name and address upon the model. It should invariably be understood in advance who is to pay the transportation charges, before sending a model with any charges to collect.

While models are very helpful in setting forth an invention and making sales, high prices exclude many inventors from their use. Model-makers usually charge fifty cents per hour for each man working upon the model, and market price for the material used; from these figures the inventor may make a rough estimate of what a model of his invention will cost.

Working drawings are different from those forming a part of the patent in that they are more detailed, giving the size of each piece and the material of which it is constructed.

While working drawings are not quite as expensive as models, they do not show the invention to

the advantage that models do, and are of little value to those who do not understand them. On the other hand, working drawings have the advantage of being easily sent through the mails, and can be duplicated at small cost. Manufacturers prefer working drawings to models in quoting prices on manufacturing the invention in quantities.

## CHAPTER VI

### HOW TO CONDUCT THE SALE OF PATENTS—

#### *Continued*

IN conducting the sale of patents, the greatest difficulty is most frequently experienced in getting manufacturér's or others sufficiently interested to look into the merits and possibilities of the invention. If the inventor can get the parties to actually consent in their own minds to the proposition of taking up the invention, the question of terms and conditions can soon be arranged. Until the parties solicited can see beyond a doubt that there is large profits in it for them, the price of the patent is out of the question ; therefore, the first step is to demonstrate its merits and commercial value, and get the parties thoroughly interested.

Patentees should not labor under the impression that because a patent is offered at a very low price that it will be quickly snapped up as a bargain ; as before stated, if a patent will not bring in money by manufacturing and selling the article, it is worthless ; and its real value is in exact proportion to the amount of profits that can be made from its manufacture.

Should the patentee find that his patent has no commercial value, it is almost useless to spend more time and money in trying to realize anything from it; he had better start again, and endeavor to invent something that has value and can be sold.

Inventors should use the full extent of their personal influence to spread particulars of their inventions as far as possible, for this indirect work is often a leading factor in creating a favorable impression that frequently results in the adaption of an invention.

**Value of  
Personal  
Influence.**

However unacquainted he may be in a business way, every patentee can, more or less, in his immediate neighborhood, consult with merchants, friends, and others in the line of his invention, who can post him upon the right parties to submit the patent to, and the best way to see them about it, and perhaps go with him to visit such as might be interested in the invention.

In nearly every case it is more satisfactory for the patentee to call on the manufacturers or interested parties personally whenever it is possible for him to do so. This brings about a more satisfactory understanding between them. Many inventors, however, prefer opening up communication by correspondence, and after the parties manifest a willingness or desire to look into the invention

**Personal  
Solicitation  
Advisable.**

more closely, then arrange to visit them personally.

Having determined upon a visit, the patentee should endeavor to get a friend known by the parties to go with him to make their acquaintance. If the friend cannot go with the patentee, he will probably give him a note of introduction. It may happen that his friend does not know the parties whom the patentee wishes to see, in that event he may know of someone who does, to whom he can introduce the patentee and who in turn may either go with him or arrange to make him known to the parties solicited. An introduction, of course, is not absolutely necessary, but it invariably has a good effect and is generally worth the effort.

The patentee should be prepared to make a straightforward, business-like presentation of his invention by means of a suitable model or drawings; carefully explaining its merits and advantages, showing as clearly as possible just what the value of the invention is and what can be made out of it, and giving tangible reasons why it would be to the interest of the parties solicited to invest in the patent. If the patentee is dealing with a manufacturer it is well to point out not only the possible advantage he may have by securing the control of the patent, but also the possible loss that his business may suffer by allowing one of his competitors to obtain its control. Many busi-

nesses have been hopelessly crippled by an enterprising firm securing control of a good patent and introducing a like article that can be sold cheaper, or one that will do its work in a better and more satisfactory manner.

Many inventors prefer to sell their patents outright ; that is, in consideration of a specified sum of money the patentee assigns his entire interest in the patent, in the same manner that a person would sell a piece of real estate. This is a very good method and one of the quickest ways for the patentee to turn his invention into money, though it must be remembered that to sell a patent outright is usually for a very much smaller sum than could be realized if handled by other methods.

The day for obtaining enormous sums or fortunes from the sale of a patent outright is past ; at present to realize any considerable amount, the patentee generally has to share in the risks as well as the profits, unless the invention is very highly developed, and even then he cannot expect to get as much out of an outright assignment as he could by sharing in the success of the invention commercially. If, however, the patentee is content to take the utmost cash his patent will bring him outright, he is assured of a principal or lump sum, free from any chances of the article not selling well when placed upon the market.



Before signing and delivering the assignment, the patentee will, of course, see that he has the consideration, or its equivalent, for which the assignment is made. If the transaction is made through correspondence he should send the assignment duly executed to the purchaser through the bank or express C. O. D. for the amount.

In a preceding chapter, the dangers and disadvantages of an undivided interest are set forth, and it cannot be considered a wise course under any consideration to part with any undivided interest in the proprietorship of the patent, unless unusually well paid, or there exists an agreement of copartnership between the patentee and the assignee. By such an assignment, no matter how small, the patentee loses control of his patent.

Many patents, from the nature of the invention, can be subdivided into different classes of rights, and each class sold or granted separately as the patentee may choose. Thus, the patentee of a tire, or other appliances for a bicycle, could license one party to make the same for bicycles and another for automobiles. In like manner a car-coupler could be divided between those who build railway equipments and those who build street-cars, and so on.

Goodyear, the inventor of the process of vul-

Assigning an  
Undivided  
Interest.

Dividing a  
Patent into  
Different  
Classes of  
Rights.

canizing rubber, divided his patent up into many different rights, licensing one company for manufacturing rubber combs, licensing another for hose pipes, another for shoes, another for clothing, and a number of other different rights, for which each company or partner paid a tariff. Lyall, inventor of the continuous loom, also divided his patent into many different rights ; one company weaving carpets, another corsets, another bags, another sheeting, etc.

In every case where the invention covers articles not in the same line of manufacture, the patentee should not fail to divide the rights into different classes, granting each party only such rights as they may be interested in. In this way the patentee can quite often double or treble the receipts from his invention.

The patentee may, if he desires, have his machines built and require the purchasers to pay him a regular annual rental on each machine, or a tariff upon the goods produced, in addition to the price of the machine. Companies are sometimes organized to manufacture an invention, and employ travelling men to place the article on annual rental instead of selling.

Another method is to sell State and county rights. This consists of a license whereby the patentee, in consideration of a certain sum of money paid him, grants unto another person or

persons the exclusive right to make and sell the invention, and to authorize others to make and sell the same, within a specified territory, during the life of the patent. This plan of disposing of a patent has often been highly profitable, but it must be said that these territorial sales have been conducted in such a manner in the past, as to bring the whole system of selling patent rights into disrepute, and in recent years patentees have found some difficulty in making sales in this way, unless the device is of unusual great novelty and attraction to householders or the general public.

**Selling by  
Territorial  
Rights.**

Occasionally, however, there are patents issued for meritorious inventions that are susceptible of this mode of procedure, and which can be disposed of to the greatest advantage by territorial grants. Such inventions as household novelties possessing great merit and utility have been most successfully placed upon this plan, but it must be remembered that the value of the system rests upon its capabilities of effecting sales of the manufactured article to a vast proportion of the people.

In selling territorial rights it is a mistake to begin with the small places with the idea of working the business up and effecting larger sales on the basis of the smaller ones ; it is better to shove the sales as much as possible in the start, and after

the more valuable portion of the territory is disposed of, proceed with the balance until it ceases to be profitable.

Experience teaches that it is usually advisable to accept any reasonable offer made for a small right, even if it does not come up to the patentee's estimate of its value, as he has plenty of other territory left, and may lose much time and money in finding another in the same territory willing to pay more ; besides, the purchaser of such a right may, by his energy and good judgment, advertise the invention in such a way as to greatly benefit the patentee in making further sales.

Some patentees employ good and reliable special agents to travel and dispose of the patent rights ; others advertise for and appoint State agents to sell their respective county rights. In either case these agents expect to make money by the operation, and require a liberal proportion of the proceeds for their remuneration ; generally speaking, they will require about one-third the selling price, unless the patentee can show that the rights will sell readily, in which case the rating can be made lower.

The patentee may also sell licenses under his patent ; that is, in consideration of a certain sum, the patentee licenses a manufacturer

**Granting  
Licenses.** to make the invention at his own place of business ; it being a personal privilege

and is not transferable unless its terms so state.

Unless there are a great many manufacturers in the line of industry to which the patent relates, and unless the invention has real merit so that it will be readily adapted by the manufacturers, the patentee cannot hope to realize any considerable amount from selling shop-rights alone. As a general thing, patents for mechanical inventions can be disposed of to better advantage by other means, or by selling shop-rights in connection with other methods ; for example, if the patentee was selling his patent by territorial grants, he might grant shop-rights in such territory as he has not sold ; or if he is placing the patent upon non-exclusive royalty contracts, he could grant shop-rights in such portions of the territory as he does not contemplate using otherwise.

Some inventions, such as methods or processes, as a general rule, have to ultimately be sold by licenses. Such patents can be employed most profitably by selling licenses, county and State rights ; thus, in the case of a method of constructing fences, the patentee could sell State and county rights to parties, who in turn could grant farm rights, etc.

The license and royalty plan is perhaps the best and most popular method with inventors for realizing from their inventions. This, in effect, in-

volves a contract between the patentee and the manufacturer, by which the latter in consideration of a license to manufacture the article covered by the patent, agrees to pay the patentee a certain specified sum as royalty for each article manufactured or sold bearing the patented improvement.

Placing  
upon  
Royalty.

Placing a patent on royalty is ordinarily taking chances, but if the patentee has full confidence in his article selling well, he should by all means take royalty in preference to selling the patent in its entirety. Many valuable patents are sold by their owners for from \$1,000 to \$10,000, which yield the purchasers, when the article is on the market and selling well, as much as \$25,000 annually in profits. This calls to the author's mind a patent for which at the outset was doubtfully offered \$3,000, but before the negotiations terminated, the patentee succeeded in placing it upon an exclusive royalty basis. The royalties paid to the patentee during the first four years amounted to over \$50,000, and the manufacturers subsequently made an offer of \$100,000, for the patent.

In making royalty contracts with parties, the patentee should investigate the standing, rating, and capabilities of the manufacturer, and, above all, should be certain that the parties have the right motive in view, and that the contract is so drawn that it will fully protect his own interests.

Many patentees have been caught by manufacturers offering large royalties for the sole purpose of gaining possession of the patent, that they might pigeon-hole it, in order to keep the article out of the market, so that the sale of some similar article in which they are interested would not be interfered with by the introduction of a similar or better article, such as the patent anticipates.

There are others who propose and make royalty contracts with patentees with no other object than that of making the special tools, patterns, dies, etc., for which they charge the patentee an extortionate price.

The best and safest way for the patentee to guard against having his patent tied up is to bind the parties to do certain things in the way of pushing the sales, making the necessary tools at their own expense, and commencing its manufacture within a reasonable time, paying an advance royalty, or annexing some such condition to the agreement by which they will be the loser should they fail to push the inventor's interests.

Unless it cannot be otherwise arranged, the patentee should not transfer his rights merely in consideration of receiving a certain sum on each article sold, as however sterling the character of the manufacturer, there would be no certainty of the sales being pushed. The patentee should endeavor to get the manufacturer to guarantee that



the royalties shall amount to at least a certain pre-stipulated sum each year, or within a period of time, and that such sum shall absolutely be paid to him by the manufacturer, irrespective of sales. This insures that the manufacturer will be obliged to push the sales of the article, and do it justice, since if he neglects his duty purposely, or from lack of energy, he is out of pocket, and the patentee is sure of a certain income, with the addition of a possible fortune that unprecedented sales may yield him. However, manufacturers are not always willing to agree to this condition, unless the guaranteed amount is exceedingly reasonable ; they will usually simply agree to do their best, and if the sales do not reach a certain figure each year, the patentee shall have the option of cancelling the agreement, and receiving back the patent free and clear.

Royalty licenses can either be exclusive or non-exclusive ; that is, with an exclusive contract the manufacturer has the exclusive right to manufacture the article, excluding all others ; non-exclusive is simply a shop-right, in consideration of which the manufacturer agrees to pay the patentee or owner of the patent a stipulated price or percentage upon each article made or sold. The license can also be exclusive in a certain section, county, State, or a number of States, as may be agreed upon.



Any number of conditions that may be agreed upon may be annexed to and form a part of the contract, and such an agreement should be drawn up in compliance with the terms and conditions agreed upon by a competent attorney, or one skilled in matters of this kind.

If the patentee has a really good invention, often he cannot do better than to retain the patent and work it himself, in case he has the ability to do so. If he cannot conduct the manufacturing alone, he may be able to secure a partner with just sufficient funds, and equal common sense and business acumen, to add the necessary elements to the firm to achieve success.

In some cases, if the patentee does not wish to retain the whole patent for his own use, an excellent plan is to commence the manufacture of the invention in a suitable locality, and after the business is so far under way as to show progress and profit, then sell out the business with license under the patent. To illustrate: a gentleman in Illinois, having obtained a patent on a farming implement, succeeded in interesting a party in his own neighborhood to join with him in its manufacture, which soon proved successful and remunerative, and in a short time he was able to sell out his interest in the business to his partner, with license under the patent, after which the patentee

started its manufacture in a number of places elsewhere, and, at the same time, granting licenses and selling territory in still other sections, where he was unable to work the invention. In this way he made a fair fortune from his invention, realizing about as much from each business established as he could have probably obtained for the entire patent if sold outright at first.

In this manner the patentee, with a valuable patent on an article of general usefulness, could go on and establish its manufacture in any number of places, and sell out with license under the patent. If the first experiment is successful, it is an easy matter to carry the method out in other places, and the business can be readily disposed of anywhere, if it can be shown to be on a paying basis.

In recent years many inventors have been quite successful in organizing stock companies on the basis of their patents. This is considered one of the best ways for handling patents for large and promising inventions, and it is a method that any patentee, with ordinary business ability, should be able to carry out successfully, providing his invention is of sufficient merit and importance to form a suitable basis for a successful stock company.

Many stock companies are incorporated under

the laws of New Jersey, but it is believed the State of West Virginia is also very favorable to corporations. The entire expense for incorporating a company under the laws of the latter State should not exceed \$150. The company can be incorporated for any amount ; large or small, one hundred dollars or five millions, cost and fees being the same. The incorporators need not be residents of the State. No annual statements required. The meetings of the directors can be held at any place, and need not be held in the State where the charter is granted.

Before applying for a charter for a corporation or stock company, the patentee should mention his plan to some of his friends and get five persons who will promise to subscribe for one or more shares of the stock and act as incorporators of the company.

Next he should secure the services of a reliable attorney, familiar with corporation laws, to prepare the necessary articles of incorporation and legal papers. The attorney will advise the patentee how to proceed properly in organizing his company, and as to the securing of the stock certificates, subscription blanks, seal, etc. These, including the attorney's fee, should not cost the patentee more than \$50.

It is well to have some stationery printed with the proposed name of the company and business

displayed thereon; and also a prospectus published, setting forth the invention and the plans of the company for introducing it, etc.

Quite often the patentee can find enough idle capital in his immediate neighborhood to float a good portion of the stock. Capital is more easily secured by the formation of a stock company than by any other means, as people can subscribe for small or large amounts, and they often prove good investments.

In soliciting subscriptions for stock, it is desirable to get as many prominent and influential men to buy one or more shares at first to head the list—their names will be a great aid in making further sales. Ordinarily the promoter only collects ten per cent. of the amount subscribed, the balance being subject to the call of the board of directors.

After it is ascertained that the shares or stock are being rapidly subscribed for and selling fully up to expectation, the patentee can have the incorporators sign the charter application and have the attorney file it with the proper State authorities. This will cost the patentee about \$100 more, for State tax, attorney fees, etc.

When sufficient stock has been subscribed for, a meeting of the stockholders should be called to elect directors, and to transact such other business as may be deemed necessary in regard to

locating and building the plant and getting the company in shape.

The patentee should receive about one-half the capital stock in consideration of his transferring his rights and franchises to the corporation, the remainder of the stock is sold for the benefit of the company to create a working capital. The patentee may sell a portion of his stock, if he desires, but should also retain a good portion of it to show his own confidence in the business.

After the meeting of the stockholders, the direction of the business will probably be taken out of the hands of the inventor, and the control will lie in the board of directors of the company. As a rule it is better that the inventor does not take an active part in the management of the company's affairs, unless he is specially fitted for the position.

If the company is provided with ample capital, and if the business manager is a competent man, there is little chance of failure if the invention has real merit.

Patentees are sometimes offered securities or other property in trade for a patent. It is not deemed a wise course by most inventors to consider any proposition for a trade, especially in the early life of a patent. Only as a last resort, after failing to realize from a patent by any other means, is it

Trading  
as a Last  
Resort.

advisable to trade a patent ; and, before finally agreeing upon a trade, the patentee should have a reputable attorney to look fully into the value and title of the property offered. He should also insist upon receiving an abstract of title, or a title guarantee from a reliable title insurance company.

Unless known to himself, the patentee should never engage the services of an attorney or broker recommended by the parties offering the trade to look into the value and title of the property. Inventors should be on the lookout for a set of sharpers who make a business of offering worthless securities and property in exchange for patents.

## CHAPTER VII

### ABOUT CANADIAN PATENTS

THE geographical nearness of Canada to the United States, and the intimate commercial relations existing between the two countries, render Canada, in one sense, a part of the industrial market of America ; and owing to its liberal patent laws, which are based closely upon our own, inventors generally find it advantageous to protect their interests in this country, which can be done from time to time by a very small outlay, and thus giving the inventor the advantage of disposing of his patent or dropping it if not found remunerative, before expending the total cost of the patent.

The commercial and manufacturing interests of Canada are extensive, increasing yearly, and are closely knit with our own. If the invention is not protected in Canada, it is sometimes manufactured there and sent here without paying royalty to the inventor.

Copies of the " Rules and Forms of the Canadian Patent Office " and " The Patent Act " can be obtained upon application to the Hon. Commissioner of Patents, Ottawa, Canada. Section 8 of the Patent Act, revised May, 1898, provides :

" Any inventor who elects to obtain a patent for his invention in a foreign country before obtaining a patent for the same invention in Canada, may



obtain a patent in Canada, if the same be applied for within one year from the date of the issue of the first foreign patent for such invention ; and,

“If within three months after the date of the issue of a foreign patent, the inventor give notice to the Commissioner of his intention to apply for a patent in Canada for such invention, then no other person having commenced to manufacture the same device in Canada during such period of one year, shall be entitled to continue the manufacture of the same after the inventor has obtained a patent therefor in Canada, without the consent or allowance of the inventor.”

The Patent Act as amended does not now require a Canadian patent to expire at the earliest date at which a foreign patent for the same invention expires.

Under the section just cited the patentee has three months, after the issue of his patent, within which to protect his interests in Canada. If within these three months he has not sufficiently demonstrated the commercial value of his home patent, and the advisability of taking out a Canadian patent, he is advised to give notice to the Commissioner of Patents, Ottawa, of his intention of doing so, which will fully protect his interests for one year, as under the above provision ; and if the patentee fail to give this formal notice, he cannot obtain redress from any person who has



commenced to manufacture his invention in Canada during the year.

There is also an advantage sometimes in giving this formal notice within three months and delaying the grant of the patent for one year, as the patentee is allowed to import the patented article into Canada during one year only, after the grant of the Canadian patent.

The construction or manufacturing of the invention in Canada must be commenced within two years from the date of the patent, and continuously carried on from that time, though the extension of this time may be secured upon timely application to the Commissioner, giving any good and proper reason. The time for importation is also sometimes extended upon proper application.

Canadian patents are granted originally for a term of eighteen years, the Government fee being \$60 for the eighteen years, but at the election of the patentee this fee may be divided into three payments of \$20 each, as follows : \$20 at the time of the grant, \$20 at the expiration of the sixth year, if the owner desires to keep the patent alive, if not he can allow the patent to become forfeited ; and at the end of the twelfth year, if it is still desired to maintain the patent, the remaining fee of \$20 may be paid. If the patentee in the meantime assigns his patent, the assignee will pay the required government fees at the end of the sixth

and twelfth years, if it is desired to maintain its validity.

The Canadian patent covers and affords full protection in the following provinces :

PROVINCES.	Area Sq. Miles.	Population 1911
Alberta.....	253,000	372,919
British Columbia.....	390,000	362,768
Manitoba.....	72,870	454,691
New Brunswick.....	28,000	351,815
Nova Scotia.....	20,600	461,847
Ontario.....	222,000	2,519,902
Prince Edward Island.....	2,000	93,722
Quebec.....	347,000	2,000,697
Saskatchewan.....	250,000	453,508
Northwest Territories.....	1,922,750	10,000
Yukon.....	200,000	—
<b>TOTAL.....</b>	<b>3,708,220</b>	<b>7,081,869</b>

In selling Canadian patents, the patentee will proceed in much the same way as in the United States, though he cannot expect, nor should he ask, more than about one-third as much for the Canadian patent as he receives, or expects, from the United States patent. Patents are not as readily sold in Canada as here, but if the inventor has a useful invention of merit, which is being manufactured profitably in the United States, he will have no trouble in disposing of his Canadian patent at a satisfactory price.

**Selling  
Canadian  
Patents.**

It is in nearly all cases advisable for the inventor to first put his invention upon the market in the United States before trying to realize from his Canadian interests, as it will be found difficult to interest Canadian capital in a patent that has not been first put into practice here ; and if the patentee be able to dispose of his Canadian patent at all, it is usually for a very insignificant sum ; whereas, on the other hand, if the patentee fully protects his interests there, and proceeds to put the invention upon the home market, he will not only be able to present his Canadian patent in a more favorable and forcible way by proving its commercial value, but he will undoubtedly get better offers, and realize full value for his Canadian interests, in exact proportion to the success of his invention in the United States.

## POPULATION OF CANADIAN CITIES

*(Compiled from the Census of 1911)*

Montreal.....	406,197	New Westminster.....	13,394
Toronto.....	376,240	Stratford.....	12,929
Winnipeg.....	135,440	Owen Sound.....	12,555
Vancouver.....	100,333	St. Catharines.....	12,460
Ottawa.....	86,340	Saskatoon.....	12,002
Hamilton.....	81,897	Verdun.....	11,622
Quebec.....	78,067	Moncton.....	11,319
London.....	46,177	Port Arthur.....	11,216
Halifax.....	46,081	Lachine.....	10,778
Calgary.....	43,736	Chatham.....	10,760
St. John.....	42,363	Galt.....	10,299
Victoria.....	31,620	Sault Ste. Marie.....	10,179
Regina.....	30,210	Sarnia.....	9,936
Edmonton.....	24,882	Belleville.....	9,850
Brantford.....	23,046	St. Hyacinthe.....	9,797
Kingston.....	18,815	Valleyfield.....	9,447
Maissonneuve.....	18,674	Brockville.....	9,372
Peterboro.....	18,312	Woodstock.....	9,321
Windsor.....	17,819	Niagara Falls.....	9,245
Sydney Town.....	17,617	Sorel.....	8,419
Hull.....	17,585	Nanaimo.....	8,305
Glace Bay.....	16,561	Lethbridge.....	8,048
Fort William.....	16,498	Vancouver, North....	7,781
Sherbrooke.....	16,495	North Bay.....	7,718
Vancouver, South....	16,021	St. Boniface.....	7,717
Berlin.....	15,192	Sydney Mines.....	7,464
Guelph.....	15,148	Levis.....	7,448
St. Thomas.....	14,050	Oshawa.....	7,433
Brandon.....	13,837	Collingwood.....	7,077
Moose Jaw.....	13,824	Fredericton.....	7,028

## CHAPTER VIII

### DECISIONS AND NOTES

THE following digest will be found to contain much useful information for the patentee, it being a carefully selected list of decisions affecting assignments, territorial grants, licenses, State laws, etc.; including those rendered by the Supreme Court of the United States, the Circuit Court of Appeals, State Courts, and of various Commissioners of Patents, all of which decisions enunciate well-settled and controlling principles of Patent Law.

Assignments of patents are not required to be under seal. The statutes simply provide that  
**Assign-ments.** “every patent, or any interest therein shall be assignable in law by an instrument in writing.” (*Gottfried vs. Miller, U. S. S. C. Decided Jan. 23, 1882.*)

A contract assigning a patent and all future improvements thereon is enforceable against assignees of such improvements who take notice of the contract. (*Westinghouse Air Brake Co. vs. Chicago Brake and Mfg. Co., 85 F. R., 786.*)

Each co-owner of a patent may use his right

without the concurrence of the others and license at will. (*Washburn & Moen Co. vs. Chicago Wire Fence Co.*, 109 Ill., 71.)

Owners of a patent are tenants in common, and each, as an incident of his ownership, has the right to use the patent or manufacture under it. But neither can be compelled by his co-owner to join in such use or work, or be liable for the losses which may occur, or to account for the profits which may arise from such use. (*De Witt vs. Elmira Nobles Mfg. Co.*, 12 N. Y. Spur., 301.)

Joint owners of a patent right are not copartners, and in the absence of any express contract each is at liberty to use his moiety as he may think fit, without any liability to or accounting to the other for profits or losses. (*Vose vs. Singer*, 4 Allen (Mass.), 226; *vide Pitt vs. Hall*, 3 Blatch., 201.)

Although an assignment of patent is not recorded within three months, it is binding on the assignor, and he cannot sell the patent again. (*Ex parte Waters*, Com. Dec., 1899, p. 42.)

A verbal license or interest in an invention has no effect as against a subsequent assignee without notice of such verbal license or interest. (*U. S. S. C., Gates Iron Works vs. Fraser et al.*, 1894, C. D., 304.)

An assignment to assign future patents, in consideration of the assignee's paying the expense of

taking them out, is broken by his refusal to pay for and take out a particular patent when requested, and a subsequent assignment to another conveys a perfect title. (*Buck vs. Timony*, 78 Fed. Rep., 487.)

Any assignment which does not convey to the assignee the entire and unqualified monopoly which the patentee holds in the territory specified, or an undivided interest in the entire monopoly, is a mere license. (*Sanford vs. Messer*, 2 O. G., 470.)

When a party does license, grant, and convey any invention which he may hereafter make, this gives only an equitable right to have an assignment made, and this right may be defeated by assignment of the patent to a purchaser for value without notice of this equity. (*Regan Vapor Engine Co. vs. Pacific Gas Engine Co.* (Nineth Cir.), 7 U. S., App., 73.)

A territorial grantee cannot be restrained from advertising and selling within his territory, even though the purchasers may take the patented article outside the vendor's territory. (*Hatch vs. Hall*, 22 Fed. Rep., 438.)

**Territorial  
Grants.**

One who buys patented articles of manufacture from an assignee for a specified territory becomes possessed of an absolute property in such articles, unrestricted in time or place. (*U. S. S. C., Keller et al. vs. Standard Folding Bed Co.*, 71 O. G., 451.)

The sale of a patented machine by one authorized to sell, conveys the whole ownership to the purchaser, who may sell it again to another. (*Morgan Envelope Co. vs. Albany Perforated Wrapping Paper Co.*, 152 U. S., 425.)

Every person who pays the patentee for a license to use his process becomes the owner of the product, and may sell it to whom he pleases, or apply it to any purpose, unless he binds himself by covenants to restrict his rights of making and vending certain articles that may interfere with the special business of some other licensee. (*Met. Washing Machine Co. vs. Earl*, 2 Fish., 203 ; 2 Wall., Jr., 230.)

A license is not forfeitable for non-payment of royalties in the absence of express provisions to that effect. (*Wagner Typewriter Co. vs. Watkins*, 84 Fed. Rep., 57 ; 1898.)

A shop right is a personal license and is not assignable. (*Gibbs vs. Hoefner*, 19 Fed. Rep., 323 ; 22 Blatch., 36.)

A license to a person to use an invention only "at his own establishment" does not authorize a use at an establishment owned by him and others. (*Rubber Co. vs. Goodyear*, 9 Wallace, 788.)

A license is not transferable unless its terms so state. (*Olmer vs. Rumford Chemical Co.*, 109 U. S., 75.)

A license merely to make and not to sell does



not impair the patent owner's right to sue for infringement outside of the license; and the purchaser of the licensee's tools and materials would not carry the right to sell the product made thereon. (*American Graphophone Co. vs. Walcut*, 87 *Fed. Rep.*, 556; 1898.)

A license to use a machine carries with it the right to repair the machine, and replace worn parts until the essential original parts of the machine have disappeared. (*Robinson on Patents*, Sec. 827.)

A lawful sale of a patented article by a patentee or grantee, within his own territory, carries with it the right to use such article throughout the whole United States. (*Adams vs. Burke*, 5 *O. G.*, 118; *Hobbie vs. Smith*, 27 *Fed. Rep.*, 656.)

When an applicant in certain instruments assigned his right, title, and interest in an invention, retaining for himself the exclusive right to employ the invention in the manufacture of a certain class of machines, Held, that such instruments do not convey the entire interest in the invention or any undivided part thereof, and they are construed to be nothing more than licenses. (*Ex parte Rosback*, 89 *O. G.*, 705. *Decided Oct. 5, 1899.*)

An implied license to use a patented improvement without payment of any royalties during the continuance of employment of the inventor, and

thereafter, on the same terms and royalties fixed for other parties, is shown where the inventor applies the patent to his employer's work without any agreement for compensation for its use further than a notice that he would require pay after his employment terminated. (*Keys vs. Eureka Consol. Min. Co., U. S. S. C., 158 U. S., 150.*)

A breach of a covenant in a license does not work a forfeiture of the license unless it is so expressly agreed. (*Consol. Middlings Purifier Co. vs. Wolf, 37 O. G., 567.*)

A patent right, like any other personal property, is understood by Congress to vest in the executors and administrators of the patentee, if **Patent Title.** he dies without having assigned it. (*Shaw Relief Valve Co. vs. City of New Bedford, 19th Fed. Rep., 758.*)

A patent to a dead man at the time of its grant is not void for the want of a grantee, but vests in his heirs or assigns. (*U. S. S. C., De La Vergne Ref. Machine Co. vs. Featherstone, 1893, C. D., 181.*)

A court of equity may direct a sale of an inventor's interest in his patent to satisfy a judgment against him, and will require the patentee to assign as provided in Rev. Stat., Sec. 4898, and if he refuses, will appoint a trustee to make the assignment. (*Murray vs. Ager, 20 O. G., 1311.*)

A patent right cannot be seized and sold on execution. (*Carver vs. Peck, 131 Mass., 291.*)

A receiver cannot, under his general powers, convey the legal title to a patent (*Adams vs. Howard*, 23 *Blatch.*, 27), but a court may compel an insolvent to assign his patent to a trustee or receiver. (*Pacific Bank vs. Robinson*, 20 *O. G.*, 1314; *Murray vs. Ager*, 20 *O. G.*, 1311.)

A patentee who assigns his patent cannot, when sued for infringement, contest the validity thereof. (*Griffith vs. Shaw*, 89 *Fed. Rep.*, 313.)

RULES OF PRACTICE

The following from the "Rules of Practice in the United States Patent Office" may be perused with interest to the patentee; a copy of which, together with a copy of the "Patent Laws," will be mailed free to any person upon addressing the Hon. Commissioner of Patents, Washington, D. C., requesting the same; these being the only books or pamphlets published by the Office for gratuitous distribution.

Every patent or any interest therein shall be assignable in law by an instrument in writing; and the patentee or his assigns or legal representatives may, in like manner, grant and convey an exclusive right under the patent to the whole or any specified part of the United States. Interests in patents may be vested in assignees, in grantees of exclusive sectional rights, in mortgagees, and in licensees.

Assign-  
ments.

An assignee is a transferee of the whole interest of the original patent or of an undivided part of such whole interest, extending to every portion of the United States. **Assignees.** The assignment must be written or printed and duly signed.

A grantee acquires by the grant the exclusive right under the patent to make and use and to grant to others the right to make and use, the thing patented within and throughout some specified part of the United States, excluding the patentee therefrom. **Grantees.** The grant must be written or printed and be duly signed.

A mortgage must be written or printed and duly signed. **Mortgages.**

A licensee takes an interest less than or different from either of the others. A license may be oral, written, or printed, and if written or printed, must be duly signed. **Licensees.**

An assignment, grant, or conveyance of a patent will be void as against any subsequent purchaser or mortgagee for a valuable consideration without notice unless recorded in the Patent Office within three months from the date thereof. **Must be Recorded.** If any such assignment, grant, or conveyance of any patent shall be acknowledged before any notary public of the several States or territories, or the District of Columbia,

or any commissioner of the United States Circuit Court, or before any secretary of legation, or consular officer authorized to administer oaths or perform notarial acts under Section 1750 of the Revised Statutes, the certificate of such acknowledgment, under the hand and official seal of such notary or other officer, shall be *prima facie* evidence of the execution of such assignment, grant, or conveyance.

No instrument will be recorded which does not, in the judgment of the Commissioner, amount to an assignment, grant, mortgage, lien, encumbrance, or license, or which does not affect the title of the patent or invention to which it relates. Such instruments should identify the patent by date and number; or, if the invention is unpatented, the name of the inventor, the serial number, and date of the application should be stated.

Assignments which are made conditional on the performance of certain stipulations, as the **Conditional** payment of money, if recorded in the **Assignments.** office, are regarded as absolute assignments until cancelled with the written consent of both parties, or by the decree of a competent court. The office has no means for determining whether such conditions have been filled. (*Rev. Stat., Sec. 4898.*)

## STATE LAWS ON SELLING PATENTS

In some States, laws have been passed by which attempts have been made to regulate or prevent the sale of patent rights within their borders, by imposing upon patentees or their agents certain State restrictions, such as requiring the filing of copies of patents, making and filing proofs, taking out licenses, procuring certificates, complying with forms, or prescribing the terms of a note to be given for a patent.

While it has never been squarely brought before the United States Supreme Court, with the result that much conflicting legislation has been enacted by the different States, it may be said, as a general proposition, that a State or municipality, through the medium of its Legislature or officials, has no constitutional right to make or enforce laws which in any way affect or control the transfer, sale, or other disposition of United States Letters Patent; or to interfere in any manner with the patentee going into the open market anywhere to sell his rights conferred by the patent.

It is a well-established principle of law that Congress has exclusive right and power to legislate on the subjects specially assigned to it by the Constitution, while power is delegated to the several States to legislate on those subjects not

thus expressly placed within the control of Congress. It would seem clear that there can be no State interference with the rights which are incident to the grant of Letters Patent and expressly conferred thereby.

Ohio was the first State attempting to place restrictions upon the handling of patent rights, which, in 1868, passed an act requiring any person, before offering for sale a patent right in any county, to submit the patent to the Probate Judge of the county, and make affidavit before said judge that the patent was in force, and that the applicant had the right to sell, and also requiring that any written obligation taken on the sale of such right should bear on its face the words, "Given for a Patent Right."

The portion of the Ohio statute relating to the making and filing proofs was subsequently made the law in Illinois, Minnesota, Indiana, Nebraska, and Kansas, while the requirement that written obligations given for a patent right should bear such statement written upon its face was made the law in Vermont, Michigan, Pennsylvania, Wisconsin, New York, Connecticut, and Arkansas.

In view of the decisions rendered by the Supreme Court of the United States in the cases of *ex parte* Robinson, 2 Bissel, 309, and Webber *vs.* Virginia, 103 U. S., 347; 20 O. G., 136, some of the States repealed their statutes relating to the



filing of proofs, while others did not—notably Indiana and Kansas, where the statute still remains in force.

While the Supreme Court in the above cases did not decide the constitutionality of the State statutes, it was clearly indicated that property in inventions existed by virtue of the laws of Congress, and that no State had any right to interfere with its enjoyment, or to annex conditions to the grant, and that the patentee had a right to go into the open market anywhere in the United States and sell his property. It also established the proposition that a State may require the taking out of a license for the sale of the manufactured article covered by the patent; and the patentee should keep in mind the distinction between selling patents, or patent privileges, and the selling of goods or manufactured articles, as all who sell goods, whether patented or not, must conform with the local and State laws relating to same.

The statute requiring the insertion in written obligations of the words, "Given for a Patent Right," has been declared unconstitutional by the higher State Courts in Illinois, Michigan, Minnesota, and Nebraska, and by the Circuit Courts in the southern district of Ohio, and in the district of Indiana; while its validity has been sustained by the courts of last resort in New York, Pennsylvania, Ohio, Indiana, and Kansas. Therefore, the



validity of the State statutes on the point referred to may be regarded as finally established in the last-named States until brought before the Supreme Court of the United States.

## CHAPTER IX

### THE TRANSFER OF PATENT RIGHTS

IT frequently occurs to the patentee that a knowledge of the legal requirements of the transfer of patent rights would save him much time and trouble. Patentees should carefully scrutinize all papers offered by the parties in whose favor they are drawn, and, if possible, he should have his attorney to examine them.

There are three classes of persons in whom the patentee can vest an interest of some kind. They are an assignee, a grantee of an exclusive sectional right, and a licensee.

“An *assignee* is one who has transferred to him in writing the whole interest in the original patent, or any undivided part of such whole interest in every portion of the United States. And no one, unless he has such an interest transferred to him, is an assignee.

“A *grantee* is one who has transferred in writing the exclusive right under the patent, to make and use, and to grant to others to make and use, the thing patented, within and throughout some

specified part or portion of the United States. Such right must be an exclusive sectional right, excluding the patentee therefrom.

“A *licensee* is one who has transferred to him in writing, or orally, a less or different interest than either the interest in the whole patent, or an undivided part of such whole interest, or an exclusive sectional interest.” (*Potter vs. Holland, 1 Fish, 327.*)

If a man were to give another an orange he would simply say, “I give you this orange”; but if the transaction be intrusted to a lawyer to draw up according to the requirements of law, says the *Observer*, he would most probably put it in the following language: “I hereby give, grant, and convey to you all my interest, right, title, and advantage of and in said orange, together with its rind, skin, juice, pulp, and pits, and all right and advantage therein with full power to bite, suck, cut, or otherwise eat the same or to give the same away, as fully and effectually as I, the said A. B., am now entitled to cut, bite, or otherwise eat the same, or give away the same with or without the rind, skin, juice, pulp, or pits; anything hereinbefore or hereafter or in any other deed or deeds, instruments of nature or kind whatsoever to the contrary in anywise notwithstanding.”

It is always better and more satisfactory to

have assignments, royalty contracts, agreements, etc., drawn up specially to accord with the facts, details, and covenants of each particular case ; and there is no one probably better able to do this than the attorney who secured the patent. However, if in the case the parties to the transaction cannot well delay proceedings to have the papers prepared by an attorney, by adhering to the following forms in any such transactions, both the purchaser and seller may rest assured that their rights are protected.

ASSIGNMENT OF ENTIRE INTEREST IN  
LETTERS PATENT

*Whereas*, I, Richard Doe, of Columbus, County of Franklin, State of Ohio, did obtain Letters Patent of the United States for an improvement in Typewriting Machines, which Letters Patent are numbered 000,000, and bear date January 1, 1901 ; and whereas I am now sole owner of said patent, and of all rights under the same ; and whereas the Ohio Typewriter Company, a corporation, of Cincinnati, County of Hamilton, and State of Ohio, is desirous of acquiring an interest in the same :

*Now, therefore*, to all whom it may concern, be it known, that for and in consideration of the sum of five thousand dollars to me in hand paid by the aforesaid corporation, the receipt of which

is hereby acknowledged, I, the said Richard Doe have sold, assigned, and transferred, and by these presents do sell, assign, and transfer unto the said Ohio Typewriter Company, its successors and assigns, the entire right, title and interest in and to said Letters Patent and the invention therein patented; the same to be held and enjoyed by the said corporation for its own use and behoof, and for the use and behoof of its successors and assigns, to the full end of the term for which said Letters Patent are or may be granted, as fully and entirely as the same would have been held and enjoyed by me had this assignment and sale not been made.

*In testimony whereof*, I have hereto set my hand and affixed my seal, at Columbus, County and State aforesaid, this tenth day of January, A.D. 1901.

RICHARD DOE. (*Seal.*)

In presence of

JOHN SMITH,

THOS. JONES.

STATE OF OHIO,                    {  
COUNTY OF FRANKLIN,        } ss.:

Subscribed and acknowledged before me this tenth day of January, A.D. 1901.

.....  
: Seal :  
.....

JOHN RICE, *Notary Public.*

If it is the intention of the assignor to convey to the assignee the right to recover for past infringement of the patent, a clause like the following should be added:

And for the same consideration, I do hereby sell, assign and transfer unto the aforesaid corporation, all claims and demands, both at law and in equity, which may have accrued to me by reason of the infringement of the aforesaid Letters Patent with the right to sue and recover therefor in its own name and for its own use and behoof.

#### ASSIGNMENT OF AN UNDIVIDED INTEREST

*Whereas*, I, Richard Doe, of Philadelphia, County of Philadelphia, State of Pennsylvania, did obtain Letters Patent of the United States for improvements in Locomotive Headlights, which Letters Patent are numbered 000,000, and bear the date of June 26, 1900; and *whereas*, John Roe, of Philadelphia, County of Philadelphia and State of Pennsylvania, is desirous of acquiring an interest in the same: *Now, therefore*, this indenture witnesseth, that for and in consideration of the sum of one thousand dollars to me in hand paid by said John Roe, the receipt of which is hereby acknowledged, I do hereby sell, assign, and transfer unto the said John Roe, his heirs and assigns, one undivided one-half interest in and to

the aforesaid Letters Patent and the invention therein patented; the same to be held and enjoyed by the said John Roe, his heirs and assigns to the full end of the term for which said Letters Patent are or may be granted as fully and entirely as the same would have been held and enjoyed by me if this assignment and sale had not been made.

And I do hereby declare that I have not conveyed to any other party the rights and interest herein transferred to the said John Roe.

Witness my hand and seal this tenth day of January, A. D. 1901,

RICHARD DOE.

In presence of

JOHN SMITH,  
THOS. JONES.

STATE OF PENNA.,  
COUNTY OF PHILADELPHIA, } ss.:

Subscribed and sworn before me this tenth day of January, A. D. 1901.

Seal.

JOHN RICE,  
Notary Public.

#### GRANT OF A TERRITORIAL INTEREST

*Whereas*, I, Richard Doe, of Dayton, County of Montgomery, State of Ohio, did obtain Letters Patent of the United States for improve-

ments in Corn-Cultivators, which Letters Patent are numbered 000,000, and bear date the first day of January, 1901, and whereas, I am now the sole owner of said patent, and of all rights under the same in the below-recited territory; and whereas, John Roe, of Indianapolis, County of Marion, State of Indiana, is desirous of acquiring an interest in the same;

*Now, therefore*, to all whom it may concern, be it known, that for and in consideration of the sum of one thousand dollars to me in hand paid, by the said John Roe, the receipt of which is hereby acknowledge, I, the said Richard Doe, have sold, assigned, and transferred, and by these presents do sell, assign and transfer unto the said John Roe, his heirs and assigns, the entire right, title and interest in and to said Letters Patent, and in and to the invention therein patented for the States of Indiana and Illinois, and in no other place or places; the same to be held and enjoyed by the said John Roe, his heirs and assigns, within and throughout the above specified territory, but not elsewhere, to the full end of the term for which said Letters Patent are or may be granted, as fully and entirely as the same would have been held and enjoyed by me had this assignment and sale not been made.

*In testimony whereof*, I have hereunto set my hand and affixed my seal this tenth day of Janu-



ary, A.D. 1901, in the presence of the subscribing witnesses.

RICHARD DOE.

In presence of

JOHN SMITH,

THOS. JONES.

STATE OF INDIANA, }  
COUNTY OF MARION, } ss.:

On this tenth day of January, A.D. 1901, personally appeared before me Richard Doe, to me known and known to me to be the individual who executed the foregoing instrument, and who acknowledged to me that he executed the same for the purpose therein expressed.

Seal.

JOHN RICE,  
Notary Public.

LICENSE:—SHOP-RIGHT

*In consideration* of the sum of two hundred dollars to me paid by The John Roe Company, a corporation of Pennsylvania, located in the city of Pittsburg, I do hereby license and empower said company to make and use at its foundry and machine shop in said Pittsburg, and in no other place or places, in connection with its own business only, or that of its successors and assigns, the improvements in Lathes, for which Letters Patent of the United States No. 000,000, were granted to me January 1, 1901, to the full end of the

term for which said Letters Patent are granted.

Signed and delivered at Pittsburg, in the County of Allegheny, State of Pennsylvania, this tenth day of January, A. D. 1901.

RICHARD DOE.

To JOHN ROE COMPANY,  
Pittsburg, Pa.

LICENSE:—NON-EXCLUSIVE—WITH ROYALTY

*This agreement*, made this tenth day of January, 1901, between Richard Doe, of Wilmington, County of New Castle, State of Delaware, party of the first part, and the Metallic Railway Tie Company, of Chicago, in the County of Cook, and State of Illinois, party of the second part,

*Witnesseth*, that whereas Letters Patent of the United States, No. 000,000, for an improvement in Metallic Railroad-Ties, were granted to the party of the first part January 1, 1901; and whereas the party of the second part is desirous of manufacturing Metallic Railroad-Ties containing the said patented improvements:

*Now, therefore*, the parties hereto have agreed as follows:

I. The party of the first part hereby licenses and empowers the party of the second part to manufacture, subject to the conditions herein named, at their plant in Chicago, and in no other place or places, to the end of the term for which

said Letters Patent were granted, Metallic Railroad-Ties containing the patented improvements, and to sell the same within the United States.

II. The party of the second part agrees to make full and true returns to the party of the first part, under oath, upon the first days of January and July in each year, of all Metallic Railroad-Ties containing said patented improvements manufactured by them.

III. The party of the second part agrees to pay the party of the first part five dollars as a license fee upon each and every thousand Metallic Railroad-Ties manufactured by the party of the second part containing the patented improvements: provided, that if the said fee be paid upon the days provided herein for semi-annual returns, or within ten days thereafter, a discount of fifty per cent. shall be made from said fee for prompt payment.

IV. The party of the second part agrees to put forth their best efforts and use due diligence in the manufacture and sale of the Metallic Railroad-Ties containing the said patented improvements, and if the royalties do not amount to five hundred dollars semi-annually, the party of the first part may terminate this license by serving a written notice upon the party of the second part.

V. Upon the failure of the party of the second

part to make returns or to make payment of license fees, as herein provided, for thirty days after the days herein named, the party of the first part may terminate this license by serving a written notice upon the party of the second part; but the party of the second part shall not thereby be discharged from any liability to the party of the first part for any license fees due at the time of the service of such notice.

*In witness whereof*, the parties above named have hereto set their hands the day and year first above written, at Chicago, County of Cook, and State of Illinois.

RICHARD DOE,  
*Metallic Railway Tie Company*,  
Per John Roe, President.

LICENSE :—EXCLUSIVE—WITH ROYALTY

*This agreement*, made this tenth day of January, 1901, between Richard Doe, of Boston, State of Massachusetts, party of the first part, and the Roe Vending Machine Company, a corporate body under the laws of the State of New Jersey, located and doing business at the city of New York, in the State of New York, party of the second part,

*Witnesseth*, that whereas, Letters Patent of the United States, No. 000,000, were, on the first day of January, 1901, granted to the said party

of the first part, for improvements in Coin-Controlled Machines, and whereas said party of the second part is desirous of manufacturing and selling said patented article: Now, therefore, the parties hereto have agreed as follows:

I. The party of the first part gives to the party of the second part the exclusive right to manufacture and sell the said patented improvements, to the end of the term of said patent, subject to the conditions hereinafter named.

II. The party of the second part agrees to make full and true returns, on the first days of January and July in each year, of all machines manufactured and sold by them containing the said patented improvements in the six calendar months next preceding the date of any such notice; and if the party of the first part shall not be satisfied in any respect with any such return, then shall the party of the first part have the right, either by himself or by his attorney, to examine any and all books of account of said party of the second part concerning any items, charges, memoranda, or information relating to the manufacture or sale of said patented Coin-Controlled Machines; and upon request made, said party of the second part shall produce all such books for said examination.

III. The party of the second part agrees to pay the party of the first part five dollars as a

license fee upon every one of the said patented Coin-Controlled Machines manufactured by them, the whole of said license fee for each term of six months to be due and payable on the days hereinabove provided for semi-annual returns; provided, that if said fee be paid upon the days herein provided, or within fifteen days thereafter, a discount of fifty per cent. shall be made from said fee for prompt payment.

IV. The party of the second part agrees to pay the party of the first part at least two thousand dollars, less discount, as said license fee upon each of the semi-annual terms, even though they should not make enough of said patented machines to amount to that sum at the regular royalty of five dollars each.

V. The party of the second part shall cast, or otherwise permanently place, upon every such machine made under this license the word "Doe," and in close relation thereto the word "Patented," and the number and date of said patent.

VI. The party of the second part shall not, during the life of this license, make or sell any article which can compete in the market with said Coin-Controlled Machines.

VII. Upon the failure of the party of the second part to keep each and all of the conditions of this license and agreement, the party of the first part may, at his option, terminate this

license, and such termination shall not release said party of the second part from any liability due at such time to the party of the first part.

*In witness whereof*, the above-named parties (the said Roe Vending Machine Company, by its president) have hereto set their hands the day and year first above written.

RICHARD DOE,  
*Roe Vending Machine Company,*  
By John Roe, President.

No general legal forms should be relied upon too implicitly as suiting particular cases, and an inventor, in order to fully protect his interests, should consult a reliable patent attorney, and have the forms properly prepared to suit his individual case.







# CHAPTER X

## TABLES AND STATISTICS

### OFFICIAL CENSUS

OF THE

UNITED STATES, BY COUNTIES, FOR 1910

*(From the Bulletin of the Director of the Census)*

ALABAMA.—Area, 51,998 square miles.

Autauga.....	20,038	Dallas.....	53,401	Marengo.....	39,923
Baldwin.....	18,178	Dekalb.....	28,261	Marion.....	17,495
Barbour.....	32,728	Elmore.....	28,245	Marshall....	28,553
Bibb.....	22,791	Escambia....	18,889	Mobile.....	80,854
Blount.....	21,456	Etowah.....	39,109	Monroe.....	27,155
Bullock.....	30,196	Fayette.....	16,248	Montgomery	82,178
Butler.....	29,030	Franklin...	19,369	Morgan.....	33,781
Calhoun.....	39,115	Geneva.....	26,230	Perry.....	31,222
Chambers...	36,056	Greene.....	22,717	Pickens.....	25,055
Cherokee...	20,226	Hale.....	27,883	Pike.....	30,815
Chilton.....	23,187	Henry.....	20,943	Randolph ...	24,659
Choctaw...	18,483	Houston.....	32,414	Russell.....	25,937
Clarke.....	30,987	Jackson.....	32,918	St. Clair....	20,715
Clay.....	21,006	Jefferson...	226,476	Shelby.....	26,949
Cleburne...	13,385	Lamar.....	17,487	Sumter.....	28,699
Coffee.....	26,119	Lauderdale..	30,936	Talladega ...	37,921
Colbert.....	24,802	Lawrence...	21,984	Tallapoosa ..	31,034
Conecuh....	21,433	Lee.....	32,867	Tuscaloosa ..	47,559
Coosa.....	16,634	Limestone...	26,880	Walker.....	37,013
Covington..	32,124	Lowndes....	31,894	Washington .	14,454
Crenshaw...	23,313	Macon.....	26,049	Wilcox.....	33,810
Cullman....	28,321	Madison....	47,041	Winston.....	12,855
Dale.....	21,873				

TOTAL..... 2,138,093

## ARIZONA.—Area, 113,956 square miles.

Apache.....	9,196	Maricopa....	34,488	Santa Cruz..	6,766
Cochise.....	34,591	Mohave.....	3,773	Yavapai.....	15,996
Coconino....	8,130	Navajo.....	11,491	Yuma.....	7,733
Gila.....	16,780	Pima.....	22,818		
Graham.....	23,547	Pinal.....	9,045		

TOTAL..... 204,354

## ARKANSAS.—Area, 53,335 square miles.

Arkansas....	16,103	Garland.....	27,271	Newton.....	10,612
Ashley.....	25,268	Grant.....	9,425	Ouachita....	21,774
Baxter.....	10,389	Greene.....	23,852	Perry.....	9,402
Benton.....	33,389	Hempstead..	28,285	Phillips....	33,535
Boone.....	14,318	Hot Spring..	15,022	Pike.....	12,565
Bradley.....	14,518	Howard.....	16,898	Poinsett....	12,791
Calhoun.....	9,894	Independence	24,776	Polk.....	17,216
Carroll.....	16,829	Izard.....	14,561	Pope.....	24,527
Chicot.....	21,987	Jackson.....	23,501	Prairie.....	13,853
Clark.....	23,686	Jefferson....	52,734	Pulaski.....	86,751
Clay.....	23,690	Johnson....	19,698	Randolph...	18,987
Cleburne....	11,903	Lafayette....	13,741	St. Francis..	22,548
Cleveland...	13,481	Lawrence....	20,001	Saline.....	16,657
Columbia....	23,820	Lee.....	24,252	Scott.....	14,302
Conway.....	22,729	Lincoln.....	15,118	Searcy.....	14,825
Craighead...	27,627	Little River .	13,597	Sebastian...	52,278
Crawford...	23,942	Logan.....	26,350	Sevier.....	16,616
Crittenden..	22,447	Lonoke.....	27,983	Sharp.....	11,688
Cross.....	14,042	Madison....	16,056	Stone.....	8,946
Dallas.....	12,621	Marion.....	10,203	Union.....	30,723
Desha.....	15,274	Miller.....	19,555	Van Buren..	13,509
Drew.....	21,960	Mississippi..	30,468	Washington .	33,889
Faulkner...	23,708	Monroe.....	19,907	White.....	28,574
Franklin....	20,638	Montgomery	12,455	Woodruff...	20,049
Fulton.....	12,193	Nevada.....	19,344	Yell.....	26,323

TOTAL..... 1,574,449

## CALIFORNIA.—Area, 158,297 square miles.

Alameda....	246,131	Glenn.....	7,172	Marin.....	25,114
Alpine.....	309	Humboldt...	33,857	Mariposa....	3,956
Amador.....	9,086	Imperial....	13,591	Mendocino..	23,929
Butte.....	27,301	Inyo.....	6,974	Merced.....	15,148
Calaveras...	9,171	Kern.....	37,715	Modoc.....	6,191
Colusa.....	7,732	Kings.....	16,230	Mono.....	2,042
Contra Costa	31,674	Lake.....	5,526	Monterey...	24,146
Del Norte...	2,417	Lassen.....	4,802	Napa.....	19,800
Eldorado....	7,492	Los Angeles .	504,131	Nevada.....	14,955
Fresno.....	75,657	Madera.....	8,368	Orange.....	34,436

Placer.....	18,237	San Mateo ..	26,585	Sutter.....	6,328
Plumas.....	5,259	Santa Barbara	27,738	Tehama.....	11,401
Riverside ...	34,696	Santa Clara .	83,539	Trinity.....	3,301
Sacramento .	67,806	Santa Cruz..	26,140	Tulare.....	35,440
San Benito ..	8,041	Shasta.....	18,920	Tuolumne...	9,979
San Bernadino	56,706	Sierra.....	4,098	Ventura.....	18,347
San Diego...	61,665	Siskiyou....	18,801	Yolo.....	13,926
San Francisco	416,912	Solano.....	27,559	Yuba.....	10,042
San Joaquin .	50,731	Sonoma.....	48,394		
San Luis Obispo	19,383	Stanislaus...	22,522		
TOTAL.....				2,377,545	

## COLORADO.—Area, 103,948 square miles.

Adams.....	8,892	Garfield.....	10,144	Morgan.....	9,577
Arapahoe....	10,263	Gilpin.....	4,131	Otero.....	20,201
Archuleta....	3,302	Grand.....	1,862	Ouray.....	3,514
Baca.....	2,516	Gunnison....	5,897	Park.....	2,497
Bent.....	5,043	Hinsdale....	646	Phillips.....	3,179
Boulder.....	30,330	Huerfano....	13,320	Pitkin.....	4,566
Chaffee.....	7,622	Jackson.....	1,013	Prowers.....	9,520
Cheyenne....	3,687	Jefferson....	14,231	Pueblo.....	52,223
Clear Creek...	5,001	Kiowa.....	2,899	Rio Blanco...	2,332
Conejos.....	11,285	Kit Carson...	7,483	Rio Grande...	6,563
Costilla.....	5,498	La Plate.....	10,812	Routt.....	7,561
Custer.....	1,947	Lake.....	10,600	Saguache....	4,160
Delta.....	13,688	Larimer.....	25,270	San Juan....	3,063
Denver.....	213,381	Las Animas...	33,643	San Miguel...	4,700
Dolores.....	642	Lincoln.....	5,917	Sedgwick....	3,061
Douglas.....	3,192	Logan.....	9,549	Summit.....	2,003
Eagle.....	2,985	Mesa.....	22,197	Teller.....	14,351
El Paso.....	43,321	Mineral.....	1,239	Washington .	6,002
Elbert.....	5,331	Montezuma ..	5,029	Weld.....	39,177
Fremont.....	18,181	Montrose....	10,291	Yuma.....	8,499
TOTAL.....				799,024	

## CONNECTICUT.—Area, 4,965 square miles.

Fairfield....	245,322	Middlesex...	45,637	New London.	91,253
Hartford....	250,182			Tolland.....	26,459
Litchfield...	70,260	New Haven .	337,282	Windham ...	48,361
TOTAL.....				1,114,756	

## DELAWARE.—Area, 2,370 square miles.

Kent.....	32,721	Newcastle...	123,188	Sussex.....	46,413
TOTAL.....				202,322	

## DISTRICT OF COLUMBIA.—Area, 70 square miles.

The District .....	331,069
--------------------	---------

## FLORIDA.—Area, 58,666 square miles.

Alachua.....	34,305	Hillsboro.....	78,374	Osceola.....	5,507
Baker.....	4,805	Holmes.....	11,557	Palm Beach ..	5,577
Bradford.....	14,090	Jackson.....	29,821	Pasco.....	7,502
Brevard.....	4,717	Jefferson.....	17,210		
Calhoun.....	7,465			Polk.....	24,148
		Lafayette.....	6,710	Putnam.....	13,096
Citrus.....	6,731	Lake.....	9,509	St. John.....	13,208
Clay.....	6,116	Lee.....	6,294	St. Lucie.....	4,075
Columbia.....	17,689	Leon.....	19,427	Santa Rosa...	14,897
Dade.....	11,933	Levy.....	10,361		
De Soto.....	14,200			Sumter.....	6,696
		Liberty.....	4,700	Suwanee.....	18,603
Duval.....	75,163	Madison.....	16,919	Taylor.....	7,103
Escambia.....	36,549	Manatee.....	9,550	Volusia.....	16,510
Franklin.....	5,201	Marion.....	26,941	Wakulla.....	4,802
Gadsden.....	22,198	Monroe.....	21,563		
Hamilton.....	11,825			Walton.....	16,460
		Nassau.....	10,525	Washington ..	16,403
Hernando....	4,997	Orange.....	19,107		

TOTAL..... 752,619

## GEORGIA.—Area, 59,265 square miles.

Appling.....	12,318	Clayton.....	10,453	Forsyth.....	11,940
Baker.....	7,973	Clinch.....	8,424	Franklin.....	17,894
Baldwin.....	18,354	Cobb.....	28,397	Fulton.....	177,733
Banks.....	11,244	Coffee.....	21,953	Gilmer.....	9,237
Bartow.....	25,388	Colquitt.....	19,789	Glascok.....	4,669
Ben Hill.....	11,863	Columbia.....	12,328	Glynn.....	15,720
Berrien.....	22,772	Coweta.....	28,800	Gordon.....	15,861
Bibb.....	56,646	Crawford.....	8,310	Grady.....	18,457
Brooks.....	23,832	Crisp.....	16,423	Greene.....	18,512
Bryan.....	6,702	Dade.....	4,139	Gwinnett.....	28,824
Bulloch.....	26,464	Dawson.....	4,686	Habersham...	10,134
Burke.....	27,268	Decatur.....	29,045	Hall.....	25,730
Butts.....	13,624	Dekalb.....	27,881	Hancock.....	19,189
Calhoun.....	11,334	Dodge.....	20,127	Haralson.....	13,514
Camden.....	7,690	Dooley.....	20,554	Harris.....	17,886
Campbell.....	10,874	Dougherty....	16,035	Hart.....	16,216
Carroll.....	30,855	Douglas.....	8,953	Heard.....	11,189
Catoosa.....	7,184	Early.....	18,122	Henry.....	19,927
Charlton.....	4,722	Echols.....	3,309	Houston.....	23,609
Chatham.....	79,690	Effingham....	9,971	Irwin.....	10,461
Chattahoochee	5,586	Elbert.....	24,125	Jackson.....	30,169
Chattooga....	13,608	Emanuel.....	25,140	Jasper.....	16,552
Cherokee.....	16,661	Fannin.....	12,574	Jeff Davis....	6,050
Clarke.....	23,273	Fayette.....	10,966	Jefferson.....	21,379
Clay.....	8,960	Floyd.....	36,736	Jenkins.....	11,520

## CENSUS OF THE UNITED STATES

III

Johnson.....	12,897	Paulding.....	14,124	Tift.....	11,487
Jones.....	13,103	Pickens.....	9,041	Toombs.....	11,206
Laurens.....	35,501	Pierce.....	10,749	Towns.....	3,932
Lee.....	11,679	Pike.....	19,495	Troup.....	26,228
Liberty.....	12,924	Polk.....	20,203	Turner.....	10,075
Lincoln.....	8,714	Pulaski.....	22,835	Twiggs.....	10,736
Lowndes.....	24,436	Putnam.....	13,876	Union.....	6,918
Lumpkin.....	5,444	Quitman.....	4,594	Upson.....	12,757
McDuffie.....	10,325	Rabun.....	5,562	Walker.....	18,692
McIntosh.....	6,442	Randolph.....	18,841	Walton.....	25,393
Macon.....	15,016	Richmond.....	58,886	Ware.....	22,957
Madison.....	16,851	Rockdale.....	8,916	Warren.....	11,860
Marion.....	9,147	Schley.....	5,213	Washington..	28,174
Meriwether...	25,180	Screven.....	20,202	Wayne.....	13,069
Miller.....	7,986	Spalding.....	19,741	Webster.....	6,151
Milton.....	7,239	Stephens.....	9,728	White.....	5,110
Mitchell.....	22,114	Stewart.....	13,437	Whitfield....	15,934
Monroe.....	20,450	Sumter.....	29,092	Wilcox.....	13,486
Montgomery..	19,638	Talbot.....	11,696	Wilkes.....	23,441
Morgan.....	19,717	Taliaferro....	8,766	Wilkinson....	10,078
Murray.....	9,763	Tattnall.....	18,569	Worth.....	19,147
Muscogee....	36,227	Taylor.....	10,839		
Newton.....	18,449	Telfair.....	13,288		
Oconee.....	11,104	Terrell.....	22,003		
Oglethorpe...	18,680	Thomas.....	29,071		
TOTAL.....				2,609,121	

## IDAHO.—Area, 84,313 square miles.

Ada.....	29,088	Cassia.....	7,197	Lemhi.....	4,786
Bannock.....	19,242	Custer.....	3,001	Lincoln.....	12,676
Bear Lake....	7,729	Elmore.....	4,785	Nez Perce....	24,860
Bingham.....	23,306	Fremont.....	24,606	Oneida.....	15,170
Blaine.....	8,387	Idaho.....	12,384	Owyhee.....	4,044
Boise.....	5,250	Kootenai....	22,747	Shoshone....	13,963
Bonner.....	13,588	Latah.....	18,818	Twin Falls...	13,543
Canyon.....	25,323			Washington..	11,101
TOTAL.....				325,594	

## ILLINOIS.—Area, 56,665 square miles.

Adams.....	64,588	Christian.....	34,594	Douglas.....	19,591
Alexander....	22,741	Clark.....	23,517	Dupage.....	33,432
Bond.....	17,075	Clay.....	18,661	Edgar.....	27,336
Boone.....	15,481	Clinton.....	22,832	Edwards.....	10,049
Brown.....	10,397	Coles.....	34,517	Effingham....	20,055
Bureau.....	43,975	Cook.....	2,405,233	Fayette.....	28,075
Calhoun.....	8,610	Crawford....	26,281	Ford.....	17,096
Carroll.....	18,035	Cumberland..	14,281	Franklin.....	25,943
Cass.....	17,372	Dekalb.....	33,457	Fulton.....	49,549
Champaign...	51,829	Dewitt.....	18,906	Gallatin.....	14,628

Greene.....	22,363	McHenry.....	32,509	Rock Island..	70,404
Grundy.....	24,162	McLean.....	68,008	St. Clair.....	119,870
Hamilton.....	18,227	Macon.....	54,186	Saline.....	30,204
Hancock.....	30,638	Macoupin....	50,685	Sangamon....	91,024
Hardin.....	7,015	Madison*....	89,847	Schuyler.....	14,852
Henderson....	9,724	Marion.....	35,094	Scott.....	10,067
Henry.....	41,736	Marshall....	15,679	Shelby.....	31,693
Iroquois.....	35,543	Mason.....	17,377	Stark.....	10,098
Jackson.....	35,143	Massac.....	14,200	Stephenson..	36,821
Jasper.....	18,157	Menard.....	12,796	Tazewell....	34,027
Jefferson....	29,111	Mercer.....	19,723	Union.....	21,856
Jersey.....	13,954	Monroe.....	13,508	Vermilion ...	77,996
Jo Daviess....	22,657	Montgomery .	35,311	Wabash.....	14,913
Johnson.....	14,331	Morgan.....	34,420	Warren.....	23,313
Kane.....	91,862	Moultrie....	14,630	Washington ..	18,759
Kankakee....	40,752	Ogle.....	27,864	Wayne.....	25,697
Kendall.....	10,777	Peoria.....	100,255	White.....	23,052
Knox.....	46,159	Perry.....	22,088	Whiteside....	34,507
Lake.....	55,058	Platt.....	16,376	Will.....	84,371
Lasalle.....	90,132	Pike.....	28,622	Williamson..	45,098
Lawrence....	22,661	Pope.....	11,215	Winnebago...	63,153
Lee.....	27,750	Pulaski.....	15,650	Woodford....	20,506
Livingston....	40,465	Putnam.....	7,561		
Logan.....	30,216	Randolph....	29,120		
McDonough..	26,887	Richland....	15,970		

TOTAL..... 5,638,591

#### INDIANA.—Area, 36,354 square miles.

Adams.....	21,840	Fayette.....	14,415	Johnson.....	20,394
Allen.....	93,386	Floyd.....	30,293	Knox.....	39,183
Bartholomew.	24,813	Fountain....	20,439	Kosciusko...	27,936
Benton.....	12,688	Franklin....	15,335	Lagrange.....	15,148
Blackford....	15,820	Fulton.....	16,879	Lake.....	82,864
Boone.....	24,673	Gibson.....	30,137	Laporte.....	45,797
Brown.....	7,975	Grant.....	51,426	Lawrence....	30,625
Carroll.....	17,970	Greene.....	36,873	Madison.....	65,224
Cass.....	36,368	Hamilton....	27,026	Marion.....	263,661
Clark.....	30,260	Hancock....	19,030	Marshall....	24,175
Clay.....	32,535	Harrison....	20,232	Martin.....	12,950
Clinton.....	26,674	Hendricks...	20,840	Miami.....	29,350
Crawford....	12,057	Henry.....	29,758	Monroe.....	23,426
Daviess.....	27,747	Howard.....	33,177	Montgomery .	29,296
Dearborn....	21,396	Huntington .	28,982	Morgan.....	21,182
Decatur.....	18,793	Jackson.....	24,727	Newton.....	10,504
Dekalb.....	25,054	Jasper.....	13,044	Noble.....	24,009
Delaware....	51,414	Jay.....	24,961	Ohio.....	4,329
Dubois.....	19,843	Jefferson....	20,483	Orange.....	17,192
Elkhart.....	49,008	Jennings....	14,203	Owen.....	14,053



Parke.....	22,214	Scott.....	8,323	Vermilion....	18,865
Perry.....	18,078	Shelby.....	26,802	Vigo.....	87,930
Pike.....	19,684	Spencer.....	20,676	Wabash.....	26,926
Porter.....	20,540	Starke.....	10,567	Warren.....	10,899
Posey.....	21,670	Steuben.....	14,274	Warrick.....	21,911
Pulaski.....	13,312	Sullivan.....	32,439	Washington..	17,445
Putnam.....	20,520	Switzerland..	9,914	Wayne.....	43,757
Randolph....	29,013	Tippecanoe... 40,063		Wells.....	22,418
Ripley.....	19,452	Tipton.....	17,459	White.....	17,602
Rush.....	19,349	Union.....	6,260	Whitley.....	16,892
St. Joseph....	84,312	Vanderburg..	77,438		
TOTAL.....					2,700,876

## IOWA.—Area, 56,147 square miles.

Adair.....	14,420	Franklin.....	14,780	Monroe.....	25,429
Adams.....	10,998	Fremont.....	15,623	Montgomery..	16,604
Allamakee....	17,328	Greene.....	16,023	Muscatine....	29,505
Appanoose....	28,701	Grundy.....	13,574	O'Brien.....	17,262
Audubon.....	12,671	Guthrie.....	17,374	Osceola.....	8,956
Benton.....	23,156	Hamilton....	19,242	Page.....	24,002
Blackhawk... 44,865		Hancock.....	12,731	Palo Alto....	13,845
Boone.....	27,626	Hardin.....	20,921	Plymouth....	23,129
Bremer.....	15,843	Harrison....	23,162	Pocahontas... 14,808	
Buchanan....	19,748	Henry.....	18,640	Polk.....	110,438
Buena Vista.. 15,981		Howard.....	12,920	Pottawattamie55,832	
Butler.....	17,119	Humboldt... 12,182		Poweshiek....	19,589
Calhoun.....	17,090	Ida.....	11,296	Ringgold....	12,904
Carroll.....	20,117	Iowa.....	18,409	Sac.....	16,555
Cass.....	19,047	Jackson.....	21,258	Scott.....	60,000
Cedar.....	17,765	Jasper.....	27,034	Shelby.....	16,552
Cerro Gordo.. 25,011		Jefferson....	15,951	Sioux.....	25,248
Cherokee....	16,741	Johnson....	25,914	Story.....	24,083
Chickasaw... 15,375		Jones.....	19,050	Tama.....	22,156
Clarke.....	10,736	Keokuk.....	21,160	Taylor.....	16,312
Clay.....	12,766	Kossuth.....	21,971	Union.....	16,616
Clayton.....	25,576	Lee.....	36,702	Van Buren....	15,020
Clinton.....	45,394	Linn.....	60,720	Wapello.....	37,743
Crawford....	20,041	Louisa.....	12,855	Warren.....	18,194
Dallas.....	23,628	Lucas.....	13,462	Washington..	19,925
Davis.....	13,315	Lyon.....	14,624	Wayne.....	16,184
Decatur.....	16,347	Madison....	15,621	Webster.....	34,629
Delaware....	17,688	Mahaska....	29,860	Winnebago... 11,914	
Des Moines... 36,145		Marion.....	22,995	Winneshiek... 21,729	
Dickinson... 8,137		Marshall....	30,279	Woodbury....	67,616
Dubuque.....	57,450	Mills.....	15,811	Worth.....	9,950
Emmet.....	9,816	Mitchell....	13,435	Wright.....	17,951
Fayette.....	27,919	Monona.....	16,633		
Floyd.....	17,119				
TOTAL.....					2,224,771

## KANSAS.—Area, 82,158 square miles.

Allen.....	27,640	Greeley.....	1,335	Osborne.....	12,827
Anderson.....	13,829	Greenwood....	16,060	Ottawa.....	11,811
Atchison.....	28,107	Hamilton.....	3,360	Pawnee.....	8,859
Barber.....	9,916	Harper.....	14,748	Phillips.....	14,150
Barton.....	17,876	Harvey.....	19,200	Pottawatomie	17,522
Bourbon.....	24,007	Haskell.....	993	Pratt.....	11,156
Brown.....	21,314	Hodgeman....	2,930	Rawlins.....	6,380
Butler.....	23,059	Jackson.....	16,861	Reno.....	37,853
Chase.....	7,527	Jefferson.....	15,826	Republic.....	17,447
Chautauqua..	11,429	Jewell.....	18,148	Rice.....	15,106
Cherokee.....	38,162	Johnson.....	18,288	Riley.....	15,783
Cheyenne.....	4,248	Kearny.....	3,206	Rooks.....	11,282
Clark.....	4,093	Kingman.....	13,386	Rush.....	7,826
Clay.....	15,251	Kiowa.....	6,174	Russell.....	10,800
Cloud.....	18,388	Labette.....	31,423	Saline.....	20,338
Coffey.....	15,205	Lane.....	2,603	Scott.....	3,047
Comanche....	3,281	Leavenworth..	41,207	Sedgwick....	73,095
Cowley.....	31,790	Lincoln.....	10,142	Seward.....	4,091
Crawford.....	51,178	Linn.....	14,735	Shawnee.....	61,874
Decatur.....	8,976	Logan.....	4,240	Sheridan.....	5,651
Dickinson...	24,361	Lyon.....	24,927	Sherman.....	4,549
Doniphan...	14,422	McPherson...	21,521	Smith.....	15,365
Douglas.....	24,724	Marion.....	22,415	Stafford.....	12,510
Edwards.....	7,033	Marshall.....	23,880	Stanton.....	1,034
Elk.....	10,128	Meade.....	5,055	Stevens.....	2,453
Ellis.....	12,170	Miami.....	20,030	Sumner.....	30,654
Ellsworth....	10,444	Mitchell.....	14,089	Thomas.....	5,455
Finney.....	6,908	Montgomery..	49,474	Trego.....	5,398
Ford.....	11,393	Morris.....	12,397	Wabaunsee..	12,721
Franklin.....	20,884	Morton.....	1,333	Wallace.....	2,759
Geary.....	12,681	Nemaha.....	19,072	Washington..	20,229
Gove.....	6,044	Neosho.....	23,754	Wichita.....	2,006
Graham.....	8,700	Ness.....	5,883	Wilson.....	19,810
Grant.....	1,087	Norton.....	11,614	Woodson.....	9,450
Gray.....	3,121	Osage.....	19,905	Wyandotte..	100,068
TOTAL.....				1,690,949	

## KENTUCKY.—Area, 49,598 square miles.

Adair.....	16,503	Boyle.....	14,668	Carroll.....	8,110
Allen.....	14,882	Bracken.....	10,308	Carter.....	21,966
Anderson.....	10,146	Breathitt....	17,540	Casey.....	15,479
Ballard.....	12,690	Breckinridge..	21,034	Christian.....	38,845
Barren.....	25,293	Bullitt.....	9,487	Clark.....	17,987
Bath.....	13,988	Butler.....	15,805	Clay.....	17,789
Bell.....	28,447	Caldwell.....	14,063	Clinton.....	8,153
Boone.....	9,420	Calloway.....	19,867	Crittenden...	13,296
Bourbon.....	17,462	Campbell.....	59,369	Cumberland..	9,846
Boyd.....	23,444	Carlisle.....	9,048	Daviess.....	41,020



Edmonson.... 10,469	Knox..... 22,116	Ohio..... 27,642
Elliott..... 9,814	Larue..... 10,701	Oldham..... 7,248
Estill..... 12,273	Laurel..... 19,872	Owen..... 14,248
Fayette..... 47,715	Lawrence.... 20,067	Owsley..... 7,979
Fleming..... 16,066	Lee..... 9,531	Pendleton.... 11,985
Floyd..... 18,623	Leslie..... 8,976	Perry..... 11,255
Franklin..... 21,135	Letcher..... 10,623	Pike..... 31,679
Fulton..... 14,114	Lewis..... 16,887	Powell..... 6,268
Gallatin..... 4,697	Lincoln..... 17,897	Pulaski..... 35,986
Garrard..... 11,894	Livingston... 10,627	Robertson... 4,121
Grant..... 10,581	Logan..... 24,977	Rockcastle... 14,473
Graves..... 33,539	Lyon..... 9,423	Rowan..... 9,438
Grayson..... 19,958	McCracken... 35,064	Russell..... 10,861
Green..... 11,871	McLean..... 13,241	Scott..... 16,956
Greenup..... 18,475	Madison..... 26,951	Shelby..... 18,041
Hancock..... 8,512	Magoffin.... 13,654	Simpson..... 11,460
Hardin..... 22,696	Marion..... 16,330	Spencer..... 7,567
Harlan..... 10,566	Marshall.... 15,771	Taylor..... 11,961
Harrison.... 16,873	Martin..... 7,291	Todd..... 16,488
Hart..... 18,173	Mason..... 18,611	Trigg..... 14,539
Henderson... 29,352	Meade..... 9,783	Trimble..... 6,512
Henry..... 13,716	Menifee..... 6,153	Unlon..... 19,886
Hickman.... 11,750	Mercer..... 14,063	Warren..... 30,579
Hopkins.... 34,291	Metcalf..... 10,453	Washington.. 13,940
Jackson..... 10,734	Monroe..... 13,663	Wayne..... 17,518
Jefferson... 262,920	Montgomery.. 12,868	Webster..... 20,974
Jessamine... 12,613	Morgan..... 16,259	Whitley..... 31,982
Johnson.... 17,482	Muhlenberg.. 28,589	Wolfe..... 9,864
Kenton..... 70,355	Nelson..... 16,830	Woodford.... 12,571
Knott..... 10,791	Nicholas.... 10,601	
TOTAL.....		2,289,905

## LOUISIANA.—Area, 48,506 square miles.

Acadia..... 31,847	East Carroll.. 11,637	Natchitoches .36,455
Ascension.... 23,887	East Feliciana 20,055	Orleans..... 339,075
Assumption... 24,128	Franklin..... 11,989	Ouachita.... 25,830
Avoyelles.... 34,102	Grant..... 15,958	Plaquemines .12,524
Bienville.... 21,776	Iberia..... 31,262	Pointe Coupee 25,289
Bossier..... 21,738	Iberville..... 30,954	Rapides..... 44,545
Caddo..... 58,200	Jackson..... 13,818	Red River... 11,402
Calcasieu.... 62,767	Jefferson.... 18,247	Richland.... 15,769
Caldwell..... 8,593	La Salle..... 9,402	Sabine..... 19,874
Cameron..... 4,288	Lafayette.... 28,733	St. Bernard.. 5,277
Catahoula... 10,415	Lafourche... 33,111	St. Charles... 11,207
Clalborne.... 25,050	Lincoln..... 18,485	St. Helena... 9,172
Concordia.... 14,278	Livingston... 10,627	St. James.... 23,009
De Soto..... 27,689	Madison..... 10,676	St. John the
East Baton	Morehouse... 18,786	Baptist..... 14,338
Rouge..... 34,580		St. Landry... 66,661

St. Martin.... 23,070	Terrebonne... 28,320	Webster..... 19,186
St. Mary..... 39,368	Union..... 20,451	West Baton
St. Tammany. 18,917	Vermilion.... 26,390	Rouge..... 12,636
Tangipahoa .. 29,160	Vernon..... 17,384	West Carroll.. 6,249
Tensas..... 17,060	Washington .. 18,886	West Feliciana 13,449
		Winn..... 18,357
TOTAL.....		1,656,388

## MAINE.—Area, 33,040 square miles.

Androscoggin. 59,822	Kennebec..... 62,863	Piscataquis .. 19,887
Aroostook.... 74,664	Knox..... 28,981	Sagadahoc.... 18,574
Cumberland. 112,014	Lincoln..... 18,216	Somerset..... 36,301
Franklin..... 19,119	Oxford..... 36,256	Waldo..... 23,383
Hancock..... 35,575	Penobscot.... 85,285	Washington .. 42,905
		York..... 68,526
TOTAL.....		742,371

## MARYLAND.—Area, 12,327 square miles.

Allegany..... 62,411	Charles..... 16,386	Prince
Anne Arundel. 39,553	Dorchester... 28,669	Georges.... 36,147
Baltimore... 122,399		Queen Annes . 16,839
Baltimore	Frederick.... 52,673	St. Marys.... 17,030
City..... 558,485	Garrett..... 20,105	Somerset..... 26,455
Calvert..... 10,325	Hartford.... 27,965	
	Howard..... 16,106	Talbot..... 19,620
Caroline..... 19,216	Kent..... 16,957	Washington .. 48,671
Carroll..... 33,934		Wicomico.... 26,815
Cecil..... 23,759	Montgomery . 32,089	Worcester... 21,841
TOTAL.....		1,294,450

## MASSACHUSETTS.—Area, 8,266 square miles.

Barnstable... 27,542	Franklin..... 43,600	Norfolk..... 187,506
Berkshire... 105,259	Hampden.... 231,369	Plymouth... 144,337
Bristol..... 318,573	Hampshire... 63,327	Suffolk..... 731,388
Dukes..... 4,504	Middlesex... 669,915	Worcester... 399,657
Essex..... 436,477	Nantucket... 2,962	
TOTAL.....		3,366,416

## MICHIGAN.—Area, 57,980 square miles.

Alcona..... 5,703	Berrien..... 53,622	Delta..... 30,108
Alger..... 7,675	Branch..... 25,605	Dickinson... 20,524
Allegan..... 39,819	Calhoun..... 56,638	Eaton..... 30,499
Alpena..... 19,965	Cass..... 20,624	Emmet..... 18,561
Antrim..... 15,692	Charlevoix... 19,157	Genesee..... 64,555
Arenac..... 9,640	Cheboygan... 17,872	Gladwin..... 8,413
Baraga..... 6,127	Chippewa.... 24,472	Gogebic..... 23,333
Barry..... 22,633	Clare..... 9,240	Grand
Bay..... 68,238	Clinton..... 23,129	Traverse... 23,784
Benzie..... 10,638	Crawford.... 3,934	Gratiot..... 28,820
		Hillsdale.... 29,673

Houghton....	88,098	Mackinac....	9,249	Ontonagon....	8,650
Huron.....	34,758	Macomb.....	32,606	Osceola.....	17,889
Ingham.....	53,310	Manistee....	26,688	Oscoda.....	2,027
Ionia.....	33,550	Marquette... 46,739		Otsego.....	6,552
Iosco.....	9,753	Mason.....	21,832	Ottawa.....	45,301
Iron.....	15,164	Mecosta.....	19,466	Presque Isle..	11,249
Isabella.....	23,029	Menominee... 25,648		Roscommon... 2,274	
Jackson.....	53,426	Midland.....	14,005	Saginaw.....	89,290
Kalamazoo... 60,427		Missaukee... 10,606		St. Clair.....	52,341
Kalkaska.... 8,097		Monroe.....	32,917	St. Joseph.... 25,499	
Kent.....	159,145	Montcalm... 32,069		Sanilac.....	33,930
Keweenaw.... 7,156		Montmorency 3,755		Schoolcraft... 8,681	
Lake.....	4,939	Muskegon.... 40,577		Shiawassee... 33,246	
Lapeer.....	26,033	Newaygo.... 19,220		Tuscola.....	34,913
Leelanau.... 10,608		Oakland.....	49,576	Van Buren.... 33,185	
Lenawee.....	47,907	Oceana.....	18,379	Washtenaw... 44,714	
Livingston... 17,736		Ogemaw.....	8,907	Wayne.....	531,590
Luce.....	4,004			Wexford.....	20,769
TOTAL.....				2,810,173	

## MINNESOTA.—Area, 84,628 square miles.

Aitkin.....	10,371	Isanti.....	12,615	Polk.....	36,001
Anoka.....	12,493	Itasca.....	17,208	Pope.....	12,746
Becker.....	18,840	Jackson.....	14,491	Ramsey.....	223,675
Beltrami.... 19,337		Kanabec.... 6,461		Red Lake.... 15,940	
Benton.....	11,615	Kandiyohi... 18,969		Redwood.... 18,425	
Bigstone.... 9,367		Kittson.....	9,669	Renville.... 23,123	
Blue Earth... 29,337		Koochiching.. 6,431		Rice.....	25,911
Brown.....	20,134	Lac qui Parle. 15,435		Rock.....	10,222
Carlton.....	17,559	Lake.....	8,011	Roseau.....	11,338
Carver.....	17,455	Le Sueur.... 18,609		St. Louis.... 163,274	
Cass.....	11,620	Lincoln.....	9,874	Scott.....	14,888
Chippewa.... 13,458		Lyon.....	15,722	Sheburne.... 8,136	
Chisago.....	13,537	McLeod.....	18,691	Sibley.....	15,540
Clay.....	19,640	Mahnomen... 3,249		Stearns.....	47,733
Clearwater... 6,870		Marshall.... 16,338		Steele.....	16,146
Cook.....	1,336	Martin.....	17,518	Stevens.....	8,293
Cottonwood.. 12,651		Meeker.....	17,022	Swift.....	12,949
Crow Wing... 16,861		Mille Lacs... 10,705		Todd.....	23,407
Dakota.....	25,171	Morrison.... 24,053		Traverse.... 8,049	
Dodge.....	12,094	Mower.....	22,640	Wabasha.... 18,554	
Douglas.....	17,669	Murray.....	11,755	Wadena.... 8,652	
Faribault.... 19,949		Nicollet.... 14,125		Waseca.....	13,466
Fillmore.... 25,680		Nobles.....	15,210	Washington.. 26,013	
Freeborn.... 22,282		Norman.....	13,446	Watsonwan... 11,382	
Goodhue.... 31,637		Olmsted.... 22,497		Wilkin.....	9,063
Grant.....	9,114	Otter Tail... 46,036		Winona.....	33,398
Hennepin.... 333,480		Pine.....	15,878	Wright.....	28,082
Houston.....	14,297	Pipestone.... 9,553		Yellow	
Hubbard.....	9,831			Medicine... 15,406	
TOTAL.....				2,075,708	

## MISSISSIPPI.—Area, 46,865 square miles.

Adams.....	25,265	Itawamba....	14,526	Pearl River... 10,593	
Alcorn.....	18,159	Jackson.....	15,451	Perry.....	7,685
Amite.....	22,954	Jasper.....	18,498		
Attala.....	28,851			Pike.....	37,272
Benton.....	10,245	Jefferson.....	18,221	Pontotoc.....	19,688
		Jefferson		Prentiss.....	16,931
Bolivar.....	48,905	Davis.....	12,860	Quitman.....	11,593
Calhoun.....	17,726	Jones.....	29,885	Rankin.....	23,944
Carroll.....	23,139	Kemper.....	20,348		
Chickasaw....	22,846	Lafayette....	21,883	Scott.....	16,723
Choctaw.....	14,357			Sharkey.....	15,694
		Lamar.....	11,741	Simpson.....	17,201
Claiborne....	17,403	Lauderdale... 46,919		Smith.....	16,603
Clarke.....	21,630	Lawrence....	13,080	Sunflower....	28,787
Clay.....	20,203	Leake.....	18,298		
Coahoma.....	34,217	Lee.....	28,894	Tallahatchie..	29,078
Copiah.....	35,914			Tate.....	19,714
		Leflore.....	36,290	Tippah.....	14,631
Covington....	16,909	Lincoln.....	28,597	Tishomingo... 13,067	
De Soto.....	23,130	Lowndes.....	30,703	Tunica.....	18,646
Forrest.....	20,722	Madison.....	33,505		
Franklin.....	15,193	Marion.....	15,599	Union.....	18,997
George.....	6,599			Warren.....	37,488
		Marshall....	26,796	Washington.. 48,933	
Greene.....	6,050	Monroe.....	35,178	Wayne.....	14,709
Grenada.....	15,727	Montgomery.. 17,706		Webster.....	14,853
Hancock.....	11,207	Neshoba.....	17,980		
Harrison.....	34,658	Newton.....	23,085	Wilkinson.... 18,075	
Hinds.....	63,726			Winston.....	17,139
		Noxubee....	28,503	Yalobusha.... 21,519	
Holmes.....	39,088	Oktibbeha.... 19,676		Yazoo.....	46,672
Issaquena....	10,560	Panola.....	31,274		

TOTAL..... 1,797,114

## MISSOURI.—Area, 69,420 square miles.

Adair.....	22,700	Cape		Daviess.....	17,605
Andrew.....	15,282	Girardeau..	27,621	Dekalb.....	12,531
Atchison....	13,604	Carroll.....	23,098	Dent.....	13,245
Audrain.....	21,687	Carter.....	5,504	Douglas.....	16,664
Barry.....	23,869	Cass.....	22,973	Dunklin.....	30,328
		Cedar.....	16,080		
Barton.....	16,747			Franklin.....	29,830
Bates.....	25,869	Chariton....	23,503	Gasconade....	12,847
Benton.....	14,881	Christian....	15,832	Gentry.....	16,820
Bollinger....	14,576	Clark.....	12,811	Greene.....	63,831
Boone.....	30,533	Clay.....	20,302	Grundy.....	16,744
		Clinton.....	15,297		
Buchanan....	93,020			Harrison.....	20,466
Butler.....	20,624	Cole.....	21,957	Henry.....	27,242
Caldwell....	14,605	Cooper.....	20,311	Hickory.....	8,741
Callaway....	24,400	Crawford....	13,576	Holt.....	14,539
Camden.....	11,582	Dade.....	15,613	Howard.....	15,653
		Dallas.....	13,181		

Howell.....	21,065	Montgomery .	15,604	St. Clair.....	16,412
Iron.....	8,563	Morgan.....	12,863	St. Francols ..	35,738
Jackson.....	263,522	New Madrid..	19,488	St. Louis.....	82,417
Jasper.....	89,673	Newton.....	27,136	St. Louis City	587,029
Jefferson.....	27,878	Nodaway.....	28,833	Ste. Genevieve	10,607
Johnson.....	26,297	Oregon.....	14,681	Saline.....	29,448
Knox.....	12,403	Osage.....	14,283	Schuyler.....	9,062
Laclede.....	17,363	Ozark.....	11,926	Scotland.....	11,869
Lafayette....	30,154	Pemiscot.....	19,559	Scott.....	22,372
Lawrence....	26,583	Perry.....	14,898	Shannon.....	11,443
Lewis.....	15,514	Pettis.....	33,913	Shelby.....	14,864
Lincoln.....	17,033	Phelps.....	15,796	Stoddard.....	27,807
Linn.....	25,253	Pike.....	22,556	Stone.....	11,559
Livngston....	19,453	Platte.....	14,429	Sullivan.....	18,598
McDonald....	13,539	Polk.....	21,561	Taney.....	9,134
Macon.....	30,358	Pulaski.....	11,436	Texas.....	21,458
Madison.....	11,273	Putnam.....	14,308	Vernon.....	28,827
Marles.....	10,088	Ralls.....	12,913	Warren.....	9,123
Marion.....	30,572	Randolph....	26,182	Washington ..	13,378
Mercer.....	13,355	Ray.....	21,451	Wayne.....	15,181
Miller.....	16,717	Reynolds....	9,592	Webster.....	17,377
Mississippi...	14,557	Ripley.....	13,099	Worth.....	8,007
Moniteau....	14,375	St. Charles...	24,695	Wright.....	18,315
Monroe.....	18,304				
TOTAL.....				3,293,338	

## MONTANA.—Area, 146,572 square miles.

Beaverhead...	6,446	Gallatin.....	14,079	Powell.....	5,904
Broadwater...	3,491	Granite.....	2,942	Ravall.....	11,666
Carbon.....	13,962	Jefferson.....	5,601	Rosebud.....	7,985
Cascade.....	28,833	Lewis and		Sanders.....	3,713
Chouteau....	17,191	Clark.....	21,853	Silver Bow...	56,848
Custer.....	14,123	Lincoln.....	3,638	Sweet Grass...	4,029
Dawson.....	12,725	Madison.....	7,229	Teton.....	9,546
Deer Lodge...	12,988	Meagher.....	4,190	Valley.....	13,630
Fergus.....	17,385	Missoula....	23,596	Yellowstone...	22,944
Flathead....	18,785	Park.....	10,731		
TOTAL.....				376,053	

## NEBRASKA.—Area, 77,520 square miles.

Adams.....	20,900	Butler.....	15,403	Dakota.....	6,564
Antelope.....	14,003	Cass.....	19,786	Dawes.....	8,254
Banner.....	1,444	Cedar.....	15,191	Dawson.....	15,961
Blaine.....	1,672	Chase.....	3,613	Deuel.....	1,786
Boone.....	13,145	Cherry.....	10,414	Dixon.....	11,477
Boxbutte....	6,131	Cheyenne....	4,551	Dodge.....	22,145
Boyd.....	8,826	Clay.....	15,729	Douglas.....	168,546
Brown.....	6,083	Colfax.....	11,610	Dundy.....	4,098
Buffalo.....	21,907	Cuming.....	13,782	Fillmore.....	14,674
Burt.....	12,726	Custer.....	25,668	Franklin.....	10,303



Frontier.....	8,572	Kimball.....	1,942	Richardson...	17,448
Furnas.....	12,083	Knox.....	18,358	Rock.....	3,627
Gage.....	30,325	Lancaster....	73,793	Saline.....	17,866
Garden.....	3,538	Lincoln.....	15,684	Sarpy.....	9,274
Garfield.....	3,417	Logan.....	1,521	Saunders.....	21,179
Gosper.....	4,933	Loup.....	2,188	Scotts Bluff..	8,355
Grant.....	1,097	McPherson...	2,470	Seward.....	15,895
Greeley.....	8,047	Madison.....	19,101	Sheridan.....	7,328
Hall.....	20,361	Merrick.....	10,379	Sherman.....	8,278
Hamilton....	13,459	Morrill.....	4,584	Sioux.....	5,599
Harlan.....	9,578	Nance.....	8,926	Stanton.....	7,542
Hayes.....	3,011	Nemaha.....	13,095	Thayer.....	14,775
Hitchcock....	5,415	Nuckolls....	13,019	Thomas.....	1,191
Holt.....	15,545	Otoe.....	19,323	Thurston.....	8,704
Hooker.....	981	Pawnee.....	10,582	Valley.....	9,480
Howard.....	10,783	Perkins.....	2,570	Washington ..	12,738
Jefferson....	16,852	Phelps.....	10,451	Wayne.....	10,397
Johnson.....	10,187	Pierce.....	10,122	Webster.....	12,008
Kearney.....	9,106	Platte.....	19,006	Wheeler.....	2,292
Keith.....	3,692	Polk.....	10,521	York.....	18,721
Keyapaha....	3,452	Redwillow....	11,056		
TOTAL.....				1,192,214	

## NEVADA.—Area, 110,690 square miles.

Churchill.....	2,811	Eureka.....	1,830	Nye.....	7,513
Clark.....	3,321	Humboldt....	6,825	Ormsby.....	3,089
Douglas.....	1,895	Lander.....	1,786	Storey.....	3,045
Elko.....	8,133	Lincoln.....	3,489	Washoe.....	17,434
Esmeralda....	9,695	Lyon.....	3,568	White Pine...	7,441
TOTAL.....				81,875	

## NEW HAMPSHIRE.—Area, 9,341 square miles.

Belknap.....	21,309	Grafton.....	41,652	Rockingham .	52,188
Carroll.....	16,316	Hillsboro....	126,072	Strafford.....	38,951
Cheshire.....	30,659	Merrimack...	53,335	Sullivan.....	19,337
Coos.....	30,753				
TOTAL.....				430,572	

## NEW JERSEY.—Area, 8,224 square miles.

Atlantic.....	71,894	Hudson.....	537,231	Passaic.....	215,902
Bergen.....	138,002	Hunterdon....	33,569	Salem.....	26,999
Burlington ...	66,565	Mercer.....	125,657	Somerset.....	38,820
Camden.....	142,029	Middlesex...	114,426	Sussex.....	26,781
Cape May....	19,745	Monmouth...	94,734	Union.....	140,197
Cumberland..	55,153	Morris.....	74,704	Warren.....	43,187
Essex.....	512,886	Ocean.....	21,318		
Gloucester...	37,368				
TOTAL.....				2,537,167	

## NEW MEXICO.—Area, 122,634 square miles.

Bernalillo.... 23,606	Luna..... 3,913	Sandoval..... 8,579
Chaves..... 16,850		Santa Fe..... 14,770
Colfax..... 16,460	McKinley.... 12,963	
Curry..... 11,443	Mora..... 12,611	Sierra..... 3,536
Dona Ana.... 12,893	Otero..... 7,069	Socorro..... 14,761
	Quay..... 14,912	Taos..... 12,008
Eddy..... 12,400	Rio Arriba... 16,719	Torrance.... 10,119
Grant..... 14,813		Union..... 11,404
Guadalupe... 10,927	Roosevelt.... 12,064	
Lincoln..... 7,822	San Juan..... 8,504	Valencia..... 13,320
	San Miguel... 22,930	
TOTAL.....		327,396

## NEW YORK.—Area, 49,204 square miles.

Albany..... 173,666	Herkimer..... 56,356	Rensselaer... 122,276
Allegany..... 41,412	Jefferson.... 80,382	Richmond.... 85,969
Broome..... 78,809	Kings..... 1,634,351	Rockland.... 46,873
Cattaraugus.. 65,919	Lewis..... 24,849	St. Lawrence. 89,005
Cayuga..... 67,106	Livingston... 38,037	Saratoga..... 61,917
Chautauqua. 105,126	Madison..... 39,289	Schenectady.. 88,235
Chemung..... 54,662	Monroe..... 283,212	Schoharie.... 23,355
Chenango.... 35,575	Montgomery . 57,567	Schuyler..... 14,004
Clinton..... 48,230	Nassau..... 83,930	Seneca..... 26,972
Columbia.... 43,658	New York. 2,762,522	Steuben..... 83,362
Cortland..... 29,249	Niagara..... 92,036	Suffolk..... 96,138
Delaware..... 45,575	Oneida..... 154,157	Sullivan..... 33,808
Dutchess..... 87,661	Onondaga.... 200,298	Tioga..... 25,624
Erie..... 528,985	Ontario..... 52,286	Tompkins.... 33,647
Essex..... 33,458	Orange..... 116,001	Ulster..... 91,769
Franklin..... 45,717	Orleans..... 32,000	Warren..... 32,223
Fulton..... 44,534	Oswego..... 71,664	Washington . 47,778
Genesee..... 37,615	Otsego..... 47,216	Wayne..... 50,179
Greene..... 30,214	Putnam..... 14,665	Westchester.. 283,055
Hamilton.... 4,373	Queens..... 284,041	Wyoming.... 31,880
		Yates..... 18,642
TOTAL.....		9,113,614

## NORTH CAROLINA.—Area, 52,426 square miles.

Alamance.... 28,712	Burke..... 21,408	Clay..... 3,909
Alexander.... 11,592	Cabarrus.... 26,240	Cleveland.... 29,494
Alleghany.... 7,745	Caldwell.... 20,579	Columbus.... 28,020
Anson..... 25,465	Camden..... 5,640	Craven..... 25,594
Ashe..... 19,074	Carteret.... 13,776	Cumberland.. 35,284
Beaufort.... 30,877	Caswell..... 14,858	Currituck.... 7,693
Bertie..... 23,039	Catawba.... 27,918	Dare..... 4,841
Bladen..... 18,006	Chatham.... 22,635	Davidson.... 29,404
Brunswick... 14,432	Cherokee.... 14,136	Davie..... 13,394
Buncombe... 49,798	Chowan..... 11,303	Duplin..... 25,442

Durham.....	35,276	Lincoln.....	17,132	Robeson.....	51,945
Edgecombe....	32,010	McDowell....	13,538	Rockingham...	36,442
Forsyth.....	47,311	Macon.....	12,191	Rowan.....	37,521
Franklin.....	24,692	Madison.....	20,132	Rutherford... ..	28,385
Gaston.....	37,063	Martin.....	17,797	Sampson.....	29,982
Gates.....	10,455	Mecklenburg .	67,031	Scotland.....	15,363
Graham.....	4,749	Mitchell.....	17,245	Stanly.....	19,909
Granville.....	25,102	Montgomery .	14,967	Stokes.....	20,151
Greene.....	13,083	Moore.....	17,010	Surry.....	29,705
Guilford.....	60,497	Nash.....	33,727	Swain.....	10,403
Halifax.....	37,646	New Hanover.	32,037	Transylvania..	7,191
Harnett.....	22,174	Northampton.	22,323	Tyrrell.....	5,219
Haywood.....	21,020	Onslow.....	14,125	Union.....	33,277
Henderson....	16,262	Orange.....	15,064	Vance.....	19,425
Hertford.....	15,436	Pamlico.....	9,966	Wake.....	63,229
Hyde.....	8,840	Pasquotank...	16,693	Warren.....	20,266
Iredell.....	34,315	Pender.....	15,471	Washington .	11,062
Jackson.....	12,998	Perquimans...	11,054	Watauga.....	13,556
Johnston.....	41,401	Person.....	17,356	Wayne.....	35,698
Jones.....	8,721	Pitt.....	36,340	Wilkes.....	30,282
Lee.....	11,376	Polk.....	7,640	Wilson.....	28,269
Lenoir.....	22,769	Randolph....	29,491	Yadkin.....	15,428
		Richmond....	19,673	Yancey.....	12,072
TOTAL .....		2,206,287			

## NORTH DAKOTA.—Area, 70,837 square miles.

Adams.....	5,407	Griggs.....	6,274	Pierce.....	9,740
Barnes.....	18,066	Hettinger....	6,557	Ramsey.....	15,199
Benson.....	12,681	Kidder.....	5,962	Ransom.....	10,345
Billings....	10,186	Lamoure.....	10,724	Richland....	19,659
Bottineau... .	17,295	Logan.....	6,168	Rolette.....	9,558
Bowman.....	4,668	McHenry.....	17,627	Sargent.....	9,202
Burlleigh....	13,087	McIntosh....	7,251	Sheridan....	8,103
Cass.....	33,935	McKenzie....	5,720	Stark.....	12,504
Cavalier.....	15,659	McLean.....	14,578	Steele.....	7,616
Dickey.....	9,839	Mercer.....	4,665	Stutsman....	18,189
Dunn.....	5,302	Mountrail....	8,491	Towner.....	8,963
Eddy.....	4,800	Morton.....	25,289	Traill.....	12,545
Emmons.....	9,796	Nelson.....	10,140	Walsh.....	19,491
Foster.....	5,313	Oliver.....	3,577	Ward.....	42,185
Grand Forks..	27,888	Pembina.....	14,749	Wells.....	11,814
				Williams.....	20,249
TOTAL.....		577,056			

## OHIO.—Area, 41,040 square miles.

Adams.....	24,755	Auglaize.....	31,246	Champaign... .	26,351
Allen.....	56,580	Belmont.....	76,856	Clark.....	66,435
Ashland.....	22,975	Brown.....	24,832	Clermont....	29,551
Ashtabula....	59,547	Butler.....	70,271	Clinton.....	23,680
Athens.....	47,798	Carroll.....	15,761	Columbiana..	76,619



Coshocton.... 30,121	Jefferson..... 65,423	Pike..... 15,723
Crawford.... 34,036	Knox..... 30,181	Portage..... 30,307
Cuyahoga.... 637,425	Lake..... 22,927	Preble..... 23,834
Darke..... 42,933	Lawrence.... 39,488	Putnam..... 29,972
Defiance..... 24,498	Licking..... 55,590	Richland.... 47,667
Delaware.... 27,182	Logan..... 30,084	Ross..... 40,069
Erie..... 38,327	Lorain..... 76,037	Sandusky.... 35,171
Fairfield.... 39,201	Lucas..... 192,728	Scioto..... 48,463
Fayette..... 21,744	Madison.... 19,902	Seneca..... 42,421
Franklin.... 221,567	Mahoning... 116,151	Shelby..... 24,663
Fulton..... 23,914	Marion..... 33,971	Stark..... 122,987
Gallia..... 25,745	Medina..... 23,598	Summit.... 108,253
Geauga..... 14,670	Meigs..... 25,594	Trumbull.... 52,766
Greene..... 29,733	Mercer..... 27,536	Tuscarawas.. 57,035
Guernsey.... 42,716	Miami..... 45,047	Union..... 21,871
Hamilton.... 460,732	Monroe..... 24,244	Van Wert.... 29,119
Hancock.... 37,860	Montgomery 163,763	Vinton..... 13,096
Hardin..... 30,407	Morgan..... 16,097	Warren..... 24,497
Harrison.... 19,076	Morrow..... 16,815	Washington.. 45,422
Henry..... 25,119	Muskingum.. 57,488	Wayne..... 38,058
Highland.... 28,711	Noble..... 18,601	Williams.... 25,198
Hocking..... 23,650	Ottawa..... 22,360	Wood..... 46,330
Holmes..... 17,909	Paulding... 22,730	Wyandot.... 20,760
Huron..... 34,206	Perry..... 35,396	
Jackson..... 30,791	Pickaway.... 26,158	
<b>TOTAL.....</b>		<b>4,767,121</b>

---

**OKLAHOMA.—Area, 70,057 square miles.**

Adair..... 10,535	Dewey..... 14,132	Logan..... 31,740
Alfalfa..... 18,138	Ellis..... 15,375	Love..... 10,236
Atoka..... 13,808	Garfield.... 33,050	McClain.... 15,659
Beaver..... 13,631	Garvin..... 26,545	McCurtain.. 20,681
Beckham.... 19,699	Grady..... 30,309	McIntosh.... 20,961
Blaine..... 17,960	Grant..... 18,760	Major..... 15,248
Bryan..... 29,854	Greer..... 16,449	Marshall.... 11,619
Caddo..... 35,685	Harmon..... 11,328	Mayes..... 13,596
Canadian.... 23,501	Harper..... 8,189	Murray..... 12,744
Carter..... 25,358	Haskell.... 18,875	Muskogee... 52,743
Cherokee.... 16,778	Hughes..... 24,040	Noble..... 14,945
Choctaw.... 21,862	Jackson.... 23,737	Nowata..... 14,223
Cimarron.... 4,553	Jefferson.... 17,430	Okfuskee.... 19,995
Cleveland... 18,843	Johnston.... 16,734	Oklahoma.... 85,232
Coal..... 15,817	Kay..... 26,999	Okmulgee.... 21,115
Comanche... 41,489	Kingfisher... 18,825	Osage..... 20,101
Craig..... 17,404	Kiowa..... 27,526	Ottawa..... 15,713
Creek..... 26,223	Latimer..... 11,321	Pawnee..... 17,332
Custer..... 23,231	Le Flore.... 29,127	Payne..... 23,735
Delaware.... 11,469	Lincoln..... 34,779	Pittsburg.... 47,650

Pontotoc.....	24,331	Seminole.....	19,964	Tulsa.....	34,995
Pottawatomie	43,595	Sequoyah.....	25,005	Wagoner.....	22,086
Pushmataha..	10,118	Stephens.....	22,252	Washington ..	17,484
Roger Mills...	12,861	Texas.....	14,249	Washita.....	25,034
Rogers.....	17,736	Tillman.....	18,650	Woods.....	17,567
				Woodward....	16,592
TOTAL.....				1,657,155	

## OREGON.—Area, 96,699 square miles.

Baker.....	18,076	Hood River ..	8,016	Multnomah .	226,261
Benton.....	10,663	Jackson.....	25,756	Polk.....	13,469
Clackamas....	29,931	Josephine....	9,567	Sherman.....	4,242
Clatsop.....	16,106	Klamath.....	8,554	Tillamook....	6,266
Columbia....	10,580	Lake.....	4,658	Umatilla....	20,309
Coos.....	17,959	Lane.....	33,783	Union.....	16,191
Crook.....	9,315	Lincoln.....	5,587	Wallowa.....	8,364
Curry.....	2,044	Linn.....	22,662	Wasco.....	16,336
Douglas.....	19,674	Malheur.....	8,601	Washington ..	21,522
Gilliam.....	3,701	Marion.....	39,780	Wheeler.....	2,484
Grant.....	5,607	Morrow.....	4,357	Yamhill.....	18,285
Harney.....	4,059				
TOTAL.....				672,765	

## PENNSYLVANIA.—Area, 45,126 square miles.

Adams.....	34,319	Erie.....	115,517	Northampton	127,667
Allegheny. .	1,018,463	Fayette.....	167,449	Northumber-	
Armstrong ..	67,880	Forest.....	9,435	land.....	111,420
Beaver.....	78,353	Franklin....	59,775	Perry.....	24,136
Bedford.....	38,879	Fulton.....	9,703	Philadel-	
Berks.....	183,222	Greene.....	28,882	phia.....	1,549,008
Blair.....	108,858	Huntingdon..	38,304	Pike.....	8,033
Bradford....	54,526	Indiana.....	66,210	Potter.....	29,729
Bucks.....	76,530	Jefferson....	63,090	Schuylkill...	207,894
Butler.....	72,689	Juniata.....	15,013	Snyder.....	16,800
Cambria....	166,131	Lackawanna.	259,570	Somerset....	67,717
Cameron....	7,644	Lancaster....	167,029	Sullivan.....	11,293
Carbon.....	52,846	Lawrence....	70,032	Susquehanna .	37,746
Center.....	43,424	Lebanon.....	59,565	Tioga.....	42,829
Chester.....	109,213	Lehigh.....	118,832	Union.....	16,249
Clarion.....	36,638	Luzerne.....	343,186	Venango.....	56,359
Clearfield...	93,768	Lycoming....	80,813	Warren.....	39,573
Clinton.....	31,545	McKean.....	47,868	Washington .	143,680
Columbia....	48,467	Mercer.....	77,699	Wayne.....	29,236
Crawford....	61,565	Mifflin.....	27,785	Westmore-	
Cumberland..	54,479	Monroe.....	22,941	land.....	231,304
Dauphin....	136,152	Montgomery	169,590	Wyoming.....	15,509
Delaware....	117,906	Montour.....	14,868	York.....	136,405
Elk.....	35,871				
TOTAL.....				7,665,111	

## RHODE ISLAND. Area, 1,248 square miles.

Bristol.....	17,602	Newport.....	39,335	Washington ..	24,942
Kent.....	36,378	Providence..	424,417		
TOTAL.....				542,674	

## SOUTH CAROLINA.—Area, 30,989 square miles.

Abbeville.....	34,804	Dillon.....	22,615	Marion.....	20,596
Aiken.....	41,849	Dorchester...	17,891	Marlboro.....	31,189
Anderson.....	69,568	Edgefield.....	28,281	Newberry....	34,586
Bamberg.....	18,544	Fairfield.....	29,442	Oconee.....	27,337
Barnwell.....	34,209	Florence.....	35,671	Orangeburg... 55,893	
Beaufort.....	30,355	Georgetown ..	22,270	Pickens.....	25,422
Berkeley.....	23,487	Greenville....	68,377	Richland.....	55,143
Calhoun.....	16,634	Greenwood....	34,225	Saluda.....	20,943
Charleston....	88,594	Hampton.....	25,126	Spartanburg.. 83,465	
Cherokee.....	26,179	Horry.....	26,995	Sumter.....	38,472
Chester.....	29,425	Kershaw.....	27,094	Union.....	29,911
Chesterfield... 26,301		Lancaster.....	26,650	Williamsburg. 37,626	
Clarendon....	32,188	Laurens.....	41,550	York.....	47,718
Colleton.....	35,390	Lee.....	25,318		
Darlington....	36,027	Lexington....	32,040		
TOTAL.....				1,515,400	

## SOUTH DAKOTA.—Area, 77,615 square miles.

Armstrong....	647	Fall River....	7,763	Minnehaha... 29,631	
Aurora.....	6,143	Faulk.....	6,716		
Beadle.....	15,776	Grant.....	10,303	Moody.....	8,695
Bonhomme....	11,061			Pennington... 12,453	
Brookings....	14,178	Gregory.....	13,061	Perkins.....	11,348
		Hamlin.....	7,475	Potter.....	4,466
Brown.....	25,867	Hand.....	7,870	Roberts.....	14,897
Brule.....	6,451	Hanson.....	6,237		
Buffalo.....	1,589	Harding.....	4,228	Sanborn.....	6,607
Butte.....	4,993			Schnasse.....	292
Campbell....	5,244	Hughes.....	6,271	Spink.....	15,981
		Hutchinson... 12,319		Stanley.....	14,975
Charles Mix.. 14,899		Hyde.....	3,307	Sterling.....	252
Clark.....	10,901	Jerauld.....	5,120		
Clay.....	8,711	Kingsbury... 12,560		Sully.....	2,462
Codington.... 14,092				Tripp.....	8,323
Corson.....	2,929	Lake.....	10,711	Turner.....	13,840
		Lawrence....	19,694	Union.....	10,676
Custer.....	4,458	Lincoln.....	12,712	Walworth....	6,488
Davison.....	11,625	Lyman.....	10,848		
Day.....	14,372	McCook.....	9,589	Yankton.....	13,135
Deuel.....	7,768			Pine Ridge In-	
Dewey.....	1,145	McPherson... 6,791		dian Reser-	
		Marshall....	8,021	vation.....	6,607
Douglas.....	6,400	Meade.....	12,640	Rosebud Indian	
Edmunds....	7,654	Miner.....	7,661	Reservation. 3,960	
TOTAL.....				583,888	

## TENNESSEE.—Area, 42,022 square miles.

Anderson.....	17,717	Hancock.....	10,778	Morgan.....	11,458
Bedford.....	22,667	Hardeman....	23,011	Obion.....	29,946
Benton.....	12,452	Hardin.....	17,521	Overton.....	15,854
Bledsoe.....	6,329	Hawkins.....	23,587	Perry.....	8,815
Blount.....	20,809	Haywood.....	25,910	Pickett.....	5,087
Bradley.....	16,336	Henderson....	17,030	Polk.....	14,116
Campbell....	27,387	Henry.....	25,434	Putnam.....	20,023
Cannon.....	10,825	Hickman.....	16,527	Rhea.....	15,410
Carroll.....	23,971	Houston.....	6,224	Roane.....	22,860
Carter.....	19,838	Humphreys...	13,908	Robertson...	25,466
Cheatham....	10,540	Jackson.....	15,036	Rutherford...	33,199
Chester.....	9,090	James.....	5,210	Scott.....	12,947
Claiborne....	23,504	Jefferson....	17,755	Sequatchie...	4,202
Clay.....	9,009	Johnson.....	13,191	Sevier.....	22,296
Cocke.....	19,399	Knox.....	94,187	Shelby.....	191,439
Coffee.....	15,625	Lake.....	8,704	Smith.....	18,548
Crockett....	16,076	Lauderdale...	21,105	Stewart.....	14,860
Cumberland..	9,327	Lawrence....	17,569	Sullivan.....	28,120
Davidson....	149,478	Lewis.....	6,033	Sumner.....	25,621
Decatur.....	10,093	Lincoln.....	25,908	Tipton.....	29,459
Dekalb.....	15,434	Loudon.....	13,612	Trousdale....	5,874
Dickson.....	19,955	McMinn.....	21,046	Unicoi.....	7,201
Dyer.....	27,721	McNairy.....	16,356	Union.....	11,414
Fayette.....	30,257	Macon.....	14,559	Van Buren....	2,784
Fentress.....	7,446	Madison.....	39,357	Warren.....	16,534
Franklin.....	20,491	Marion.....	18,820	Washington..	28,968
Gibson.....	41,630	Marshall....	16,872	Wayne.....	12,062
Giles.....	32,629	Maury.....	40,456	Weakley.....	31,929
Grainger....	13,888	Meigs.....	6,131	White.....	15,420
Greene.....	31,083	Monroe.....	20,716	Williamson...	24,213
Grundy.....	8,322	Montgomery..	33,672	Wilson.....	25,394
Hamblen....	13,650	Moore.....	4,800		
Hamilton....	89,267				

TOTAL..... 2,184,739

## TEXAS.—Area, 265,896 square miles.

Anderson.....	29,650	Bastrop.....	25,344	Brazos.....	18,919
Andrews.....	975	Baylor.....	8,411	Brewster.....	5,220
Angelina....	17,705	Bee.....	12,090	Briscoe.....	2,162
Aransas.....	2,106	Bell.....	49,186	Brown.....	22,935
Archer.....	6,525	Bexar.....	119,676	Burleson.....	18,687
Armstrong....	2,682	Blanco.....	4,311	Burnet.....	10,755
Atascosa....	10,004	Borden.....	1,386	Caldwell.....	24,237
Austin.....	17,699	Bosque.....	19,013	Calhoun.....	3,635
Bailey.....	312	Bowie.....	4,827	Callahan....	12,973
Bandera.....	4,921	Brazoria.....	13,299	Cameron.....	27,158

Camp.....	9,551	Gaines.....	1,255	Knox.....	9,625
Carson.....	2,127	Galveston....	44,479	La Salle.....	4,747
Cass.....	27,587	Garza.....	1,995	Lamar.....	46,544
Castro.....	1,850	Gillespie.....	9,447	Lamb.....	540
Chambers....	4,234	Glasscock....	1,143	Lampasas....	9,532
Cherokee.....	29,038	Goliad.....	9,909	Lavaca.....	26,418
Childress....	9,538	Gonzales.....	28,055	Lee.....	13,132
Clay.....	17,043	Gray.....	3,405	Leon.....	16,583
Cochran.....	65	Grayson.....	65,996	Liberty.....	10,686
Coke.....	6,412	Gregg.....	14,140	Limestone....	34,621
Coleman.....	22,618	Grimes.....	21,205	Lipscomb....	2,634
Collin.....	49,021	Guadalupe....	24,913	Live Oak.....	3,442
Collingsworth.	5,224	Hale.....	7,566	Llano.....	6,520
Colorado.....	18,897	Hall.....	8,279	Loving.....	249
Comal.....	8,434	Hamilton....	15,315	Lubbock.....	3,624
Comanche....	27,186	Hansford.....	935	Lynn.....	1,713
Concho.....	6,654	Hardeman....	11,213	McCulloch....	13,405
Cooke.....	26,603	Hardin.....	12,947	McLennan....	73,250
Coryell.....	21,703	Harris.....	115,693	McMullen....	1,091
Cottle.....	4,396	Harrison....	37,243	Madison.....	10,318
Crane.....	331	Hartley.....	1,298	Marion.....	10,472
Crockett.....	1,296	Haskeff.....	16,249	Martin.....	1,549
Crosby.....	1,765	Hays.....	15,518	Mason.....	5,683
Dallam.....	4,001	Hemphill....	3,170	Matagorda....	13,594
Dallas.....	135,748	Henderson....	20,131	Maverick....	5,151
Dawson.....	2,320	Hidalgo.....	13,728	Medina.....	13,415
De Witt.....	23,501	Hill.....	46,760	Menard.....	2,707
Deaf Smith...	3,942	Hockley.....	137	Midland.....	3,464
Delta.....	14,566	Hood.....	10,008	Milam.....	36,780
Denton.....	31,258	Hopkins.....	31,038	Mills.....	9,694
Dickens.....	3,092	Houston.....	29,564	Mitchell.....	8,956
Dimmit.....	3,460	Howard.....	8,881	Montague....	25,123
Donley.....	5,284	Hunt.....	48,116	Montgomery .	15,679
Duval.....	8,964	Hutchinson...	892	Moore.....	561
Eastland.....	23,421	Irion.....	1,283	Morris.....	10,439
Ector.....	1,178	Jack.....	11,817	Motley.....	2,396
Edwards.....	3,768	Jackson.....	6,471	Nacogdoches .	27,406
El Paso.....	52,599	Jasper.....	14,000	Navarro.....	47,070
Ellis.....	53,629	Jeff Davis....	1,678	Newton.....	10,850
Erath.....	32,095	Jefferson....	38,182	Nolan.....	11,999
Falls.....	35,649	Johnson.....	34,460	Nueces.....	21,955
Fannin.....	44,801	Jones.....	24,299	Ochiltree....	1,602
Fayette.....	29,796	Karnes.....	14,942	Oldham.....	812
Fisher.....	12,596	Kaufman.....	35,323	Orange.....	9,528
Floyd.....	4,638	Kendall.....	4,517	Paio Pinto....	19,506
Foard.....	5,726	Kent.....	2,655	Panola.....	20,424
Fort Bend....	18,168	Kerr.....	5,505	Parker.....	26,331
Franklin.....	9,331	Kimble.....	3,261	Parmer.....	1,555
Freestone....	20,557	King.....	810	Pecos.....	2,071
Frio.....	8,895	Kinney.....	3,401	Polk.....	17,459



Potter.....	12,424	Sherman.....	1,376	Val Verde....	8,613
Presidio.....	5,218	Smith.....	41,746	Van Zandt....	25,651
Rains.....	6,787	Somervell....	3,931	Victoria.....	14,990
Randall.....	3,312			Walker.....	16,061
Reagan.....	392	Starr.....	13,151	Waller.....	12,138
		Stephens.....	7,980	Ward.....	2,389
Red River....	28,564	Sterling.....	1,493		
Reeves.....	4,392	Stonewall....	5,320	Washington ..	25,561
Refugio.....	2,814	Sutton.....	1,569	Webb.....	22,503
Roberts.....	950			Wharton.....	21,123
Robertson....	27,454	Swisher.....	4,012	Wheeler.....	5,258
		Tarrant.....	108,572	Wichita.....	16,094
Rockwall....	8,072	Taylor.....	26,293		
Runnels.....	20,858	Terrell.....	1,430	Wilbarger....	12,000
Rusk.....	26,946	Terry.....	1,474	Williamson...	42,228
Sabine.....	8,582			Wilson.....	17,066
San Augustine.	11,264	Throckmorton	4,563	Winkler.....	442
		Titus.....	16,422	Wise.....	26,450
San Jacinto...	9,542	Tom Green...	17,882		
San Patricio..	7,307	Travis.....	55,620	Wood.....	23,417
San Saba.....	11,245	Trinity.....	12,768	Yoakum.....	602
Schleicher....	1,893			Young.....	13,657
Scurry.....	10,924	Tyler.....	10,250	Zapata.....	3,809
		Upshur.....	19,960	Zavalla.....	1,889
Shackelford...	4,201	Upton.....	501		
Shelby.....	26,423	Uvalde.....	11,233		
TOTAL.....				3,896,542	

#### UTAH.—Area, 84,990 square miles.

Beaver.....	4,717	Kane.....	1,652	Tooele.....	7,924
Boxelder.....	13,894	Millard.....	6,118	Uinta.....	7,050
Cache.....	23,062	Morgan.....	2,467	Utah.....	37,942
Carbon.....	8,624	Piute.....	1,734	Wasatch.....	8,920
Davis.....	10,191	Rich.....	1,883	Washington ..	5,123
Emery.....	6,750	Salt Lake....	131,426	Wayne.....	1,749
Garfield.....	3,660	San Juan....	2,377	Weber.....	35,179
Grand.....	1,595	Sanpete.....	16,704		
Iron.....	3,933	Sevier.....	9,775		
Juab.....	10,702	Summit.....	8,200		
TOTAL.....				373,351	

#### VERMONT.—Area, 9,564 square miles.

Addison.....	20,010	Franklin.....	29,866	Rutland.....	48,139
Bennington...	21,378	Grand Isle...	3,761	Washington ..	41,702
Caledonia....	26,031	Lamoille.....	12,585	Windham.....	26,932
Chittenden...	42,447	Orange.....	18,703	Windsor.....	33,681
Essex.....	7,384	Orleans.....	23,337		
TOTAL.....				355,956	

#### VIRGINIA.—Area, 42,627 square miles.

Accomac.....	36,650	Amherst.....	18,932	Bland.....	5,154
Albemarle....	29,871	Appomattox..	8,904	Botetourt....	17,727
Alexandria....	10,231	Augusta.....	32,445	Brunswick....	19,244
Alleghany....	14,173	Bath.....	6,538	Buchanan....	12,334
Amelia.....	8,720	Bedford.....	29,549	Buckingham..	15,204

Campbell.....	23,043	Highland.....	5,317	Prince Edward	14,266
Caroline.....	16,596	Isle of Wight .	14,929	Prince George.	7,848
Carroll.....	21,116	James City...	3,624		
Charles City .	5,253	King and		Prince William	12,026
Charlotte.....	15,785	Queen.....	9,576	Princess Anne	11,526
		King George .	6,378	Pulaski.....	17,246
Chesterfield...	21,299			Rappahannock	8,044
Clarke.....	7,468	King William.	8,547	Richmond....	7,415
Craig.....	4,711	Lancaster.....	9,752		
Culpeper.....	13,472	Lee.....	23,840	Roanoke.....	19,623
Cumberland..	9,195	Loudoun.....	21,167	Rockbridge...	21,171
		Louisa.....	16,578	Rockingham .	34,903
Dickenson....	9,199			Russell.....	23,474
Dinwiddie....	15,442	Lunenburg...	12,780	Scott.....	23,814
Elizabeth City	21,225	Madison.....	10,055		
Essex.....	9,105	Mathews.....	8,922	Shenandoah...	20,942
Fairfax.....	20,536	Mecklenburg .	28,956	Smyth.....	20,326
		Middlesex....	8,852	Southampton.	26,302
Fauquier.....	22,526			Spotsylvania .	9,935
Floyd.....	14,092	Montgomery .	17,268	Stafford.....	8,070
Fluvanna.....	8,323	Nansemond...	26,886		
Franklin.....	26,480	Nelson.....	16,821	Surry.....	9,715
Frederick.....	12,787	New Kent....	4,682	Sussex.....	13,664
		Norfolk.....	52,744	Tazewell.....	24,946
Giles.....	11,623			Warren.....	8,589
Gloucester...	12,477	Northampton.	16,672	Warwick.....	6,041
Goochland....	9,237	Northumber-			
Grayson.....	19,856	land.....	10,777	Washington .	32,830
Greene.....	6,937	Nottoway....	13,462	Westmoreland	9,313
		Orange.....	13,486	Wise.....	34,162
Greensville...	11,890	Page.....	14,147	Wythe.....	20,372
Halifax.....	40,044			York.....	7,757
Hanover.....	17,200	Patrick.....	17,195		
Henrico.....	23,437	Pittsylvania..	50,709		
Henry.....	18,469	Powhatan....	6,099		

TOTAL..... 2,061,612

WASHINGTON.—Area, 69,127 square miles.

Adams.....	10,920	Grant.....	8,698	Pierce.....	120,812
Asotin.....	5,831	Island.....	4,704	San Juan.....	3,603
Benton.....	7,937			Skagit.....	29,241
Chehalis.....	35,590	Jefferson.....	8,337	Skamania....	2,887
Chelan.....	15,104	King.....	284,638	Snohomish...	59,209
		Kitsap.....	17,647		
Clallam.....	6,755	Kittitas.....	18,561	Spokane.....	139,404
Clarke.....	26,115	Klickitat....	10,180	Stevens.....	25,297
Columbia.....	7,042			Thurston....	17,581
Cowlitz.....	12,561	Lewis.....	32,127	Wahkiakum..	3,285
Douglas.....	9,227	Lincoln.....	17,539	Walla Walla..	31,931
		Mason.....	5,156		
Ferry.....	4,800	Okanogan....	12,887	Whatcom....	49,511
Franklin.....	5,153	Pacific.....	12,532	Whitman.....	33,280
Garfield.....	4,199			Yakima.....	41,709

TOTAL..... 1,141,990



## WEST VIRGINIA.—Area, 24,170 square miles.

Barbour.....	15,858	Kanawha.....	81,457	Pocahontas...	14,740
Berkeley.....	21,999	Lewis.....	18,281	Preston.....	26,341
Boone.....	10,331	Lincoln.....	20,491	Putnam.....	18,587
Braxton.....	23,023	Logan.....	14,476	Raleigh.....	25,633
Brooke.....	11,098	McDowell....	47,856	Randolph....	26,028
Cabell.....	46,685	Marion.....	42,794	Ritchie.....	17,875
Calhoun.....	11,258	Marshall....	32,388	Roane.....	21,543
Clay.....	10,233	Mason.....	23,019	Summers....	18,420
Doddridge....	12,672	Mercer.....	38,371	Taylor.....	16,554
Fayette.....	51,903	Mineral.....	16,674	Tucker.....	18,675
Gilmer.....	11,379	Mingo.....	19,431	Tyler.....	16,211
Grant.....	7,838	Monongalia..	24,334	Upshur.....	16,629
Greenbrier....	24,833	Monroe.....	13,055	Wayne.....	24,081
Hampshire....	11,694	Morgan.....	7,848	Webster.....	9,680
Hancock.....	10,465	Nicholas....	17,699	Wetzel.....	23,855
Hardy.....	9,163	Ohio.....	57,572	Wirt.....	9,047
Harrison.....	48,381	Pendleton....	9,349	Wood.....	38,001
Jackson.....	20,956	Pleasants....	8,074	Wyoming....	10,392
Jefferson.....	15,889				

TOTAL..... 1,221,119

## WISCONSIN.—Area, 56,066 square miles.

Adams.....	8,604	Iowa.....	22,497	Polk.....	21,367
Ashland.....	21,965	Iron.....	8,306	Portage.....	30,945
Barron.....	29,114	Jackson.....	17,075	Price.....	13,795
Bayfield.....	15,987	Jefferson....	34,306	Racine.....	57,424
Brown.....	54,098	Juneau.....	19,569	Richland....	18,809
Buffalo.....	16,006	Kenosha.....	32,929	Rock.....	55,538
Burnett.....	9,026	Kewaunee....	16,784	Rusk.....	11,160
Calumet.....	16,701	La Crosse....	43,996	St. Croix....	25,910
Chippewa.....	32,103	Lafayette....	20,075	Sauk.....	32,869
Clark.....	30,074	Langlade....	17,062	Sawyer.....	6,227
Columbia.....	31,129	Lincoln.....	19,064	Shawano....	31,884
Crawford....	16,288	Manitowoc...	44,978	Sheboygan...	54,888
Dane.....	77,435	Marathon....	55,054	Taylor.....	13,641
Dodge.....	47,436	Marinette....	33,812	Trempealeau..	22,928
Door.....	18,711	Marquette....	10,741	Vernon.....	28,116
Douglas.....	47,422	Milwaukee...	433,187	Vilas.....	6,019
Dunn.....	25,260	Monroe.....	28,881	Walworth....	29,614
Eau Claire....	32,721	Oconto.....	25,657	Washburn....	8,196
Florence.....	3,381	Oneida.....	11,433	Washington..	23,784
Fond du Lac..	51,610	Outagamie...	49,102	Waukesha....	37,100
Forest.....	6,782	Ozaukee.....	17,123	Waupaca....	32,782
Grant.....	39,007	Pepin.....	7,577	Waushara....	18,886
Green.....	21,641	Pierce.....	22,079	Winnebago...	62,116
Green Lake...	15,491			Wood.....	30,583

TOTAL..... 2,333,860

## WYOMING.—Area, 97,914 square miles.

Albany.....	11,574	Fremont.....	11,822	Sheridan.....	16,324
Bighorn.....	8,886	Johnson.....	3,453	Sweetwater...	11,575
Carbon.....	11,282	Laramie.....	26,127	Uinta.....	16,982
Converse.....	6,294	Natrona.....	4,766	Weston.....	4,960
Crook.....	6,492	Park.....	4,909	National Park Reservation.	519
TOTAL.....				145,935	

# POPULATION OF CITIES

OF THE

## UNITED STATES

*Census of 1910*

### Cities of over 100,000 population

Albany, N. Y.....	100,253	Minneapolis, Minn...	301,408
Atlanta, Ga.....	154,839	Nashville, Tenn.....	110,364
Baltimore, Md.....	558,485	Newark, N. J.....	347,469
Birmingham, Ala....	132,685	New Haven, Conn....	133,605
Boston, Mass.....	670,585	New Orleans, La.....	339,075
Bridgeport, Conn....	102,054	New York, N. Y.....	4,766,883
Buffalo, N. Y.....	423,715	Oakland, Cal.....	150,174
Cambridge, Mass....	104,839	Omaha, Neb.....	124,096
Chicago, Ill.....	2,185,283	Paterson, N. J.....	125,600
Cincinnati, Ohio.....	364,463	Philadelphia, Pa.....	1,549,008
Cleveland, Ohio.....	560,663	Pittsburgh, Pa.....	533,905
Columbus, Ohio.....	181,548	Portland, Ore.....	207,214
Dayton, Ohio.....	116,577	Providence, R. I.....	224,326
Denver, Colo.....	213,381	Richmond, Va.....	127,628
Detroit, Mich.....	465,766	Rochester, N. Y.....	218,149
Fall River, Mass....	119,295	St. Louis, Mo.....	687,029
Grand Rapids, Mich.	112,571	St. Paul, Minn.....	214,744
Indianapolis, Ind....	233,650	San Francisco, Cal...	416,912
Jersey City, N. J....	267,779	Scranton, Pa.....	129,867
Kansas City, Mo.....	248,381	Seattle, Wash.....	237,194
Los Angeles, Cal.....	319,198	Spokane, Wash.....	104,402
Louisville, Ky.....	223,928	Syracuse, N. Y.....	137,249
Lowell, Mass.....	106,294	Toledo, Ohio.....	168,497
Memphis, Tenn.....	131,105	Washington, D. C....	331,069
Milwaukee, Wis.....	373,857	Worcester, Mass.....	145,986

### Cities of from 25,000 to 100,000 population

Akron, Ohio.....	69,067	Auburn, N. Y.....	34,668
Allentown, Pa.....	51,913	Augusta, Ga.....	41,040
Altoona, Pa.....	52,127	Aurora, Ill.....	29,807
Amsterdam, N. Y....	31,267	Austin, Tex.....	29,860
Atlantic City, N. J....	46,150	Battle Creek, Mich....	25,267

Bay City, Mich.....	45,166	Hoboken, N. J.....	70,324
Bayonne, N. J.....	55,545	Holyoke, Mass.....	57,730
Berkeley, Cal.....	40,434	Houston, Tex.....	78,800
Binghamton, N. Y.....	48,443	Huntington, W. Va.....	31,161
Bloomington, Ill.....	25,768	Jackson, Mich.....	31,433
Brockton, Mass.....	56,878	Jacksonville, Fla.....	57,699
Brookline, Mass.....	27,792	Jamestown, N. Y.....	31,297
Butte, Mont.....	39,165	Johnstown, Pa.....	55,482
Camden, N. J.....	94,538	Joliet, Ill.....	34,670
Canton, Ohio.....	50,217	Joplin, Mo.....	32,073
Cedar Rapids, Iowa.....	32,811	Kalamazoo, Mich.....	39,437
Charleston, S. C.....	58,833	Kansas City, Kans.....	82,331
Charlotte, N. C.....	34,014	Kingston, N. Y.....	25,908
Chattanooga, Tenn.....	44,604	Knoxville, Tenn.....	36,346
Chelsea, Mass.....	32,452	La Crosse, Wis.....	30,417
Chester, Pa.....	38,537	Lancaster, Pa.....	47,227
Chicopee, Mass.....	25,401	Lansing, Mich.....	31,229
Clinton, Iowa.....	25,577	Lawrence, Mass.....	85,892
Colorado Springs, Colo.....	29,078	Lewiston, Me.....	26,247
Columbia, S. C.....	26,319	Lexington, Ky.....	35,099
Council Bluffs, Iowa.....	29,292	Lima, Ohio.....	30,508
Covington, Ky.....	53,270	Lincoln, Nebr.....	43,973
Dallas, Tex.....	92,104	Little Rock, Ark.....	45,941
Danville, Ill.....	27,871	Lorain, Ohio.....	28,883
Davenport, Iowa.....	43,028	Lynchburg, Va.....	29,494
Decatur, Ill.....	31,140	Lynn, Mass.....	89,336
Des Moines, Iowa.....	86,368	Macon, Ga.....	40,665
Dubuque, Iowa.....	38,494	McKeesport, Pa.....	42,694
Duluth, Minn.....	78,466	Madison, Wis.....	25,531
Easton, Pa.....	28,523	Malden, Mass.....	44,404
East Orange, N. J.....	34,371	Manchester, N. H.....	70,063
East St. Louis, Ill.....	58,547	Meriden, Conn.....	27,265
El Paso, Tex.....	39,279	Mobile, Ala.....	51,521
Elgin, Ill.....	25,976	Montgomery, Ala.....	38,136
Elizabeth, N. J.....	73,409	Mount Vernon, N. Y.....	30,919
Elmira, N. Y.....	37,176	Muskogee, Okla.....	25,278
Erie, Pa.....	66,525	Nashua, N. H.....	26,005
Evansville, Ind.....	69,647	Newark, Ohio.....	25,404
Everett, Mass.....	33,484	New Bedford, Mass.....	96,652
Fitchburg, Mass.....	37,826	New Britain, Conn.....	43,916
Flint, Mich.....	38,550	Newburgh, N. Y.....	27,805
Fort Wayne, Ind.....	63,933	Newcastle, Pa.....	36,280
Fort Worth, Tex.....	73,312	Newport, Ky.....	30,309
Galveston, Tex.....	36,981	Newport, R. I.....	27,149
Green Bay, Wis.....	25,236	New Rochelle, N. Y.....	28,867
Hamilton, Ohio.....	35,279	Newton, Mass.....	39,806
Harrisburg, Pa.....	64,186	Niagara Falls, N. Y.....	30,445
Hartford, Conn.....	98,915	Norfolk, Va.....	67,452
Haverhill, Mass.....	44,115	Norristown, Pa.....	27,875
Hazleton, Pa.....	25,452	Ogden, Utah.....	25,580

Oklahoma City, Okla.....	64,205	South Omaha, Nebr.....	26,259
Orange, N. J.....	29,630	Springfield, Ill.....	51,678
Oshkosh, Wis.....	33,062	Springfield, Mass.....	88,926
Pasadena, Cal.....	30,291	Springfield, Mo.....	35,201
Passaic, N. J.....	54,773	Springfield, Ohio.....	46,921
Pawtucket, R. I.....	51,622	Stamford, Conn.....	25,138
Peoria, Ill.....	66,950	Superior, Wis.....	40,384
Perth Amboy, N. J.....	32,121	Tacoma, Wash.....	83,743
Pittsfield, Mass.....	32,121	Tampa, Fla.....	37,782
Portland, Me.....	58,571	Taunton, Mass.....	34,259
Portsmouth, Va.....	33,190	Terre Haute, Ind.....	58,157
Poughkeepsie, N. Y.....	27,936	Topeka, Kans.....	43,684
Pueblo, Colo.....	44,395	Trenton, N. J.....	96,815
Quincy, Ill.....	36,587	Troy, N. Y.....	76,813
Quincy, Mass.....	32,642	Utica, N. Y.....	74,419
Racine, Wis.....	38,002	Waco, Tex.....	26,425
Reading, Pa.....	96,071	Waltham, Mass.....	27,834
Roanoke, Va.....	34,874	Warwick, R. I.....	26,629
Rockford, Ill.....	45,401	Waterbury, Conn.....	73,141
Sacramento, Cal.....	44,696	Waterloo, Iowa.....	26,693
Saginaw, Mich.....	50,510	Watertown, N. Y.....	26,730
St. Joseph, Mo.....	77,403	West Hoboken, N. J.....	35,403
Salem, Mass.....	43,697	Wheeling, W. Va.....	41,641
Salt Lake City, Utah.....	92,777	Wichita, Kans.....	52,450
San Antonio, Tex.....	96,614	Wilkes-Barre, Pa.....	67,105
San Diego, Cal.....	39,578	Williamsport, Pa.....	31,860
San Jose, Cal.....	28,946	Wilmington, Del.....	87,411
Savannah, Ga.....	65,064	Wilmington, N. C.....	25,748
Schenectady, N. Y.....	72,826	Woonsocket, R. I.....	38,125
Sheboygan, Wis.....	26,398	Yonkers, N. Y.....	79,803
Shenandoah, Pa.....	25,774	York, Pa.....	44,750
Shreveport, La.....	28,015	Youngstown, Ohio.....	79,066
Sioux City, Iowa.....	47,828	Zanesville, Ohio.....	28,026
Somerville, Mass.....	77,236		
South Bend, Ind.....	53,684		

## NUMBER, ACREAGE, AND VALUE OF FARMS, BY STATES: 1910.

STATE.	NUMBER OF FARMS.	LAND IN FARMS. (ACRES.)	VALUE OF FARMS. (LAND.)	VALUE OF FARMS. (BUILDINGS.)	IMPLEMENTS AND MACHINERY.
The United States.....	6,398,491	75,788,000	\$28,457,789,000	\$6,302,777,000	\$1,270,528,000
Alabama.....	262,720	20,713,000	216,510,000	71,163,000	16,279,000
Arizona.....	8,078	1,242,000	42,116,000	4,918,000	1,779,000
Arkansas.....	214,275	17,377,000	245,137,000	62,992,000	10,800,000
California.....	87,670	27,883,000	1,315,718,000	132,842,000	36,393,000
Colorado.....	45,839	13,448,000	361,080,000	45,335,000	12,761,000
Connecticut.....	26,431	2,176,000	71,527,000	65,094,000	6,805,000
Delaware.....	10,800	1,037,000	34,810,000	18,117,000	3,202,000
District of Columbia.....	214	6,000	5,466,000	835,000	62,000
Florida.....	49,834	5,231,000	93,288,000	24,335,000	4,429,000
Georgia.....	290,499	26,806,000	369,120,000	108,483,000	20,883,000
Idaho.....	30,741	5,269,000	219,346,000	25,074,000	10,459,000
Illinois.....	250,853	32,471,000	3,081,564,000	429,630,000	73,533,000
Indiana.....	214,741	21,264,000	1,325,475,000	264,750,000	40,880,000
Iowa.....	216,807	33,905,000	2,799,025,000	454,694,000	95,273,000
Kansas.....	177,299	43,261,000	1,534,552,000	199,101,000	48,244,000
Kentucky.....	258,742	22,159,000	483,127,000	150,655,000	20,793,000
Louisiana.....	120,270	10,519,000	189,071,000	49,611,000	18,951,000
Maine.....	59,773	6,291,000	85,923,000	72,753,000	14,476,000
Maryland.....	48,769	5,051,000	163,023,000	77,751,000	11,845,000
Massachusetts.....	36,512	2,870,000	104,273,000	87,025,000	11,512,000
Michigan.....	206,376	18,913,000	612,143,000	284,914,000	49,771,000
Minnesota.....	155,759	27,623,000	1,016,889,000	242,621,000	52,243,000
Mississippi.....	273,820	18,419,000	1,250,715,000	79,580,000	16,726,000
Missouri.....	276,081	34,516,000	1,441,529,000	268,976,000	50,769,000
Montana.....	25,946	13,499,000	225,819,000	24,666,000	10,522,000
Nebraska.....	129,419	38,553,000	1,013,077,000	198,480,000	44,215,000
Nevada.....	2,660	2,585,000	34,876,000	4,277,000	1,558,000



## NUMBER, ACREAGE, AND VALUE OF FARMS, BY STATES: 1910.—Continued

STATE.	NUMBER OF FARMS.	LAND IN FARMS. (ACRES.)	VALUE OF FARMS (LAND.)	VALUE OF FARMS. (BUILDINGS.)	IMPLEMENTS AND MACHINERY.
New Hampshire.....	26,913	3,242,000	\$44,327,000	\$41,215,000	\$5,870,000
New Jersey.....	33,161	2,562,000	122,357,000	90,784,000	12,955,000
New Mexico.....	35,032	11,225,000	98,496,000	12,934,000	4,101,000
New York.....	214,650	21,998,000	703,214,000	473,008,000	83,330,000
North Carolina.....	253,425	22,400,000	342,545,000	113,170,000	18,415,000
North Dakota.....	74,165	28,392,000	729,896,000	92,139,000	43,887,000
Ohio.....	271,383	24,074,000	1,283,827,000	366,919,000	51,115,000
Oklahoma.....	189,438	28,717,000	647,178,000	89,295,000	27,003,000
Oregon.....	45,128	11,628,000	409,949,000	43,622,000	13,135,000
Pennsylvania.....	218,394	18,556,000	627,185,000	408,115,000	70,547,000
Porto Rico.....	58,371	2,085,000	73,968,000	8,752,000	8,711,000
Rhode Island.....	5,191	442,000	14,837,000	12,619,000	1,753,000
South Carolina.....	176,180	13,469,000	267,931,000	63,902,000	14,067,000
South Dakota.....	77,314	25,952,000	901,134,000	102,317,000	33,762,000
Tennessee.....	245,509	20,011,000	370,783,000	108,823,000	21,260,000
Texas.....	416,377	109,226,000	1,613,513,000	209,200,000	56,533,000
Utah.....	21,426	3,354,000	98,891,000	17,987,000	4,451,000
Vermont.....	32,598	4,653,000	58,255,000	54,072,000	10,162,000
Virginia.....	183,762	19,476,000	393,837,000	137,081,000	18,079,000
Washington.....	55,744	11,663,000	515,918,000	54,224,000	16,653,000
West Virginia.....	95,876	9,961,000	205,610,000	56,848,000	6,962,000
Wisconsin.....	176,546	21,012,000	909,462,000	288,096,000	52,783,000
Wyoming.....	10,980	8,543,000	88,877,000	8,983,000	3,765,000



# TABLE OF OCCUPATIONS

*Census of 1890*

---

ALL OCCUPATIONS (persons engaged in) ..... 22,735,661

---

## AGRICULTURE, FISHERIES, AND MINING, total, 9,013,336

Agricultural laborers.....	3,004,061
Apiarists .....	1,773
Dairymen and dairymen.....	17,895
Farmers, planters, and overseers.....	5,281,557
Fishermen and oystermen.....	60,162
Gardeners, florists, nurserymen, and vine growers.....	72,601
Lumbermen and raftsmen.....	65,866
Miners (coal).....	208,545
Miners (not otherwise specified) .....	141,047
Quarrymen.....	37,656
Stock raisers, herders, and drovers.....	70,729
Wood choppers.....	33,697
Other agricultural pursuits.....	17,747

---

## PROFESSIONAL SERVICE, 944,333

Actors.....	9,723
Architects .....	8,070
Artists and teachers of art .....	22,496
Authors and literary and scientific persons.....	6,714
Chemists, assayers, and metallurgists.....	4,503
Clergymen.....	88,203
Dentists.....	17,498
Designers, draughtsmen, and inventors.....	9,391
Engineers (civil, mechanical, electrical, and mining and surveyors).....	43,239
Journalists.....	21,849
Lawyers.....	89,630
Musicians and teachers of music.....	62,155
Officers of the United States army and navy.....	2,926
Officials (Government).....	79,664
Physicians and surgeons.....	104,805
Professors in colleges and universities.....	5,392
Teachers.....	341,952
Theatrical managers, showmen, etc.....	18,055
Veterinary surgeons.....	6,494
Other professional service.....	1,569

## DOMESTIC AND PERSONAL SERVICE, 4,360,577

Barbers and hairdressers.....	84,982
Bartenders .....	55,806
Boarding and lodging house keepers .....	44,349
Engineers and firemen (not locomotive).....	189,765
Hotel keepers.....	44,076
Housekeepers and stewards.....	92,036
Hunters, trappers, guides, and scouts.....	2,534
Janitors.....	21,556
Laborers (not specified).....	1,913,373
Launderers and laundresses.....	248,462
Nurses and midwives.....	47,586
Restaurant keepers.....	19,283
Saloon keepers.....	71,385
Servants.....	1,454,791
Sextons.....	4,982
Soldiers, sailors, and marines (United States).....	27,819
Watchmen, policemen, and detectives.....	74,629
Other domestic and personal service.....	13,062

## TRADE AND TRANSPORTATION, 3,326,122

Agents (claim, commission, real estate, insurance, etc.) and collectors.....	174,582
Auctioneers.....	3,205
Bankers and brokers (money and stocks).....	30,008
Boatmen and canalmen.....	16,716
Bookkeepers and accountants.....	159,374
Brokers (commercial).....	5,960
Clerks and copyists.....	557,358
Commercial travellers.....	53,691
Draymen, hackmen, teamsters, etc.....	368,499
Foremen and overseers.....	36,084
Hostlers.....	54,036
Hucksters and pedlers.....	59,083
Livery stable keepers.....	26,757
Locomotive engineers and firemen .....	79,463
Merchants and dealers in drugs and chemicals (retail).....	46,375
Merchants and dealers in drygoods (retail).....	42,527
Merchants and dealers in groceries (retail).....	114,997
Merchants and dealers in wines and liquors (retail).....	10,078
Merchants and dealers in wines and liquors (wholesale).....	3,643
Merchants and dealers not specified (retail).....	446,262
Merchants and dealers (wholesale), importers and shipping merchants.....	27,443
Messengers, and errand and office boys.....	51,355
Newspaper carriers and newshoys.....	5,288
Officials of banks and insurance, trade, transportation, trust and other companies.....	39,900
Packers and shippers.....	24,946
Pilots.....	4,259
Porters and helpers (in stores and warehouses) .....	24,356
Sailors.....	55,899
Salesmen and saleswomen.....	264,394
Steam railroad employes (not otherwise specified).....	382,750
Stenographers and typewriters.....	33,418

TRADE AND TRANSPORTATION.—*Continued.*

Street railway employes.....	37,434
Telephone and telegraph operators.....	52,214
Telephone and telegraph linemen and electric light and power company employes.....	11,134
Undertakers.....	9,891
Weighers, gangers, and measurers.....	3,860
Other persons in trade and transportation.....	3,883

## MANUFACTURING AND MECHANICAL INDUSTRIES, 5,091,293

Agricultural implement makers (not otherwise classified).....	3,755
Apprentices (blacksmiths').....	4,244
Apprentices (boot and shoe makers').....	1,031
Apprentices (carpenters and joiners').....	6,760
Apprentices (carriage and wagon makers').....	852
Apprentices (dressmakers').....	4,340
Apprentices (leather curriers', etc.).....	421
Apprentices (machinists').....	9,738
Apprentices (masons').....	1,927
Apprentices (milliners').....	1,204
Apprentices (painters').....	2,321
Apprentices (plumbers').....	4,624
Apprentices (printers').....	4,635
Apprentices (tailors').....	2,625
Apprentices (tinmiths').....	2,087
Apprentices (not otherwise specified).....	35,698
Artificial flower makers.....	3,046
Bakers.....	60,197
Basket makers.....	5,225
Blacksmiths.....	205,337
Bleachers, dyers, and scourers.....	14,210
Bone and ivory workers.....	1,691
Bookbinders.....	23,858
Boot and shoe makers and repairers.....	213,544
Bottlers and mineral and soda-water makers.....	7,230
Box makers (paper).....	17,757
Box makers (wood).....	10,883
Brass workers (not otherwise specified).....	17,265
Brewers and maltsters.....	20,362
Brick and tile makers and terra cotta workers.....	60,214
Britannia workers.....	904
Broom and brush makers.....	10,115
Builders and contractors.....	45,988
Butchers.....	105,456
Butter and cheese makers.....	11,211
Button makers.....	2,601
Cabinet makers.....	35,915
Candle, soap, and tallow makers.....	3,450
Carpenters and joiners.....	611,482
Carpet makers.....	22,302
Carriage and wagon makers (not otherwise classified).....	34,538
Charcoal, coke, and lime burners.....	8,704
Chemical works employes.....	3,628
Clock and watch makers and repairers.....	25,252
Compositors.....	30,060
Confectioners.....	23,251

MANUFACTURING AND MECHANICAL INDUSTRIES.—*Continued.*

Coopers.....	47,486
Cooper workers.....	3,384
Corset makers.....	6,593
Cotton mill operatives.....	173,142
Distillers and rectifiers.....	3,314
Door, sash, and blind makers.....	5,041
Dressmakers.....	289,164
Electroplaters.....	2,756
Electrotypers and stereotypers.....	1,471
Engravers.....	8,320
Fertilizer makers.....	732
Fish canners and packers.....	1,279
Gas works employés.....	5,224
Glass workers.....	34,382
Glove makers.....	6,416
Gold and silver workers.....	20,263
Gunsmiths, locksmiths, and bell hangers.....	9,158
Hair workers.....	1,254
Harness and saddle makers and repairers.....	43,480
Hat and cap makers.....	24,013
Hosiery and knitting mill operatives.....	29,555
Iron and steel workers.....	144,921
Lace and embroidery makers.....	5,256
Lead and zinc workers.....	4,616
Leather curriers, dressers, finishers, and tanners.....	39,832
Machinists.....	177,090
Manufacturers and officials of manufacturing companies.....	101,610
Marble and stone cutters.....	61,070
Masons (brick and stone).....	158,918
Meat and fruit packers, canners, and preservers.....	5,830
Mechanics (not otherwise specified).....	15,485
Metal workers (not otherwise specified).....	16,694
Mill and factory operatives (not specified).....	93,596
Millers (flour and grist).....	52,841
Milliners.....	60,842
Model and pattern makers.....	10,800
Moulders.....	66,289
Musical instrument makers (not otherwise specified).....	652
Nail and tack makers.....	4,583
Oil well employés.....	9,147
Oil works employés.....	5,624
Painters, glaziers, and varnishers.....	219,912
Paper hangers.....	12,369
Paper mill operatives.....	27,817
Photographers.....	20,840
Piano and organ makers and tuners.....	14,683
Plasterers.....	39,002
Plumbers and gas and steam fitters.....	56,607
Potters.....	14,928
Powder and cartridge makers.....	1,385
Printers, lithographers, and pressmen.....	86,898
Print works operatives.....	6,701
Publishers of books, maps, and newspapers.....	6,284
Roofers and slaters.....	7,043
Rope and cordage makers.....	8,001
Rubber factory operatives.....	16,162
Sail, awning, and tent makers.....	3,257
Salt works employés.....	1,765
Saw and planing mill employés.....	133,637

MANUFACTURING AND MECHANICAL INDUSTRIES.—*Continued.*

Seamstresses .....	150,044
Sewing machine makers (not otherwise classified) .....	880
Sewing machine operators .....	7,126
Ship and boat builders .....	22,951
Shirt, collar, and cuff makers .....	21,097
Silk mill operatives .....	34,855
Starch makers .....	746
Steam boiler makers .....	21,329
Stove, furnace, and grate makers .....	8,932
Straw workers .....	3,666
Sugar makers and refiners .....	2,616
Tailors and tailoresses .....	185,400
Tinners and tinware makers .....	55,488
Tobacco and cigar operatives .....	111,385
Tools and cutlery (not otherwise specified) .....	17,985
Trunk, valise, leather case, and pocket-book makers .....	6,297
Umbrella and parasol makers .....	3,403
Upholsterers .....	25,666
Well borers .....	4,854
Wheelwrights .....	12,856
Whitewashers .....	3,996
Wire workers .....	12,319
Wood workers (not otherwise specified) .....	67,360
Woolen mill operatives .....	84,109
Other persons in manufacturing and mechanical industries ....	76,714

# INDEX.

---

	PAGE
A Better Plan.....	22
About Advertising.....	46
"    Canadian Patents.....	73
"    Getting Up Circulars.....	51
Acreage of Farms by States.....	135
Advertisements, How to Write.....	47
Agreement, Form of. ....	22
Assignee, Grantee, and Licensee Defined..	92
Assigning an Undivided Interest.....	59
Assignments.....	79
"    Conditional .....	87
Basis for Estimation.....	32
Business Capacity of the Inventor.....	16
Canadian Cities, Population of.....	78
"    Patents, About.....	73
"    "    Selling.....	76
Capital, Securing.....	20
Circulars.....	50
"    About Getting Up.....	51
Cities in the United States, Population of.....	132
Classes of Rights, Dividing a Patent into.....	59
Commercial Value.....	31
Companies, Forming, and Manufacturing.....	67
"    Stock in Stock.....	36
"    To Organize Stock.....	68
Conditional Assignments.....	87
Correspondence as a Means of Bringing Patents Before Inter- ested Parties.....	48

	PAGE
Danger in an Undivided Interest.....	20
Decisions and Notes .....	79
"    Assignments.....	79
"    Licenses.....	82
"    Patent Title.....	84
"    Territorial Grants.....	76
Demand for Inventions of Merit.....	9
Dividing Patents into Classes of Rights.....	59
Drawings, Working.....	53
Estimating Prices for State Rights.....	38
Estimation, Basis for. ....	32
Exhibit of Inventions.....	25
Farms in Each State, Number, Acreage and Value of.....	135
First Impressions All-important.....	52
Form, Assignment of an Undivided Interest.....	96
"    "    of Entire Interest.....	94
"    Grant of a Territorial Interest.....	97
"    License, Exclusive With Royalty. ....	102
"    "    Non-exclusive With Royalty.....	100
"    "    Shop-right.....	99
"    of Agreement (Securing Capital).....	22
Forming Companies, and Manufacturing.....	67
Forms, Legal, of Value to Patentees.....	92
General Rules for Valuation.....	33
Grantee.....	86
Granting Licenses. ..	62
Grants, Territorial.....	81
How Rating for Royalty Is Figured.....	33
"    to Arrive at the Value of a Patent.....	30
"    "    Conduct the Sale of Patents.....	41, 55
"    "    Correspond with Manufacturers.....	49
"    "    Write an Advertisement.....	47
Illustrations for Circulars.....	50
In Case the Patentee Cannot Undertake Selling....	44
Income from Inventions.....	13
Independence Through Successful Invention.....	13
Industrial Progress Based upon Patent System .....	11
Inventions as a Poor Man's Opportunity.....	18
"    Exhibit of.....	25



	PAGE
Inventions, Income from.....	13
"    of Merit, Demand for.....	9
"    Perfecting... ..	24
"    Value of Record of.....	26
Inventor, Business Capacity of the.....	16
Law, the Language of.....	93
Laws, State, on Selling Patents. ....	88
Legal Forms of Value to Patentees.....	92
Licensee.....	86
Licenses, Decisions.....	82
"    Granting... ..	62
Manufacturers, How to Correspond with. . .	49
Manufacturing, and Forming Companies.....	67
Map of the United States.....	106
Methods of Selling Patents.....	45
Models, Value of.....	52
Money in Patents.....	15
Monopoly in Patents.. .	10
Mortgages.....	86
Must Be Recorded (Transfer of Patents).....	86
Newspaper Notoriety.....	27
Number of Farms in Each State .....	135
Occupations, Table of.....	137
Official Census of the United States for 1910.....	107
Organizing Stock Companies.....	68
Outright Assignments.....	58
Patent, How to arrive at the Value of a.....	30
"    Selling Agencies.....	41
"    System, Industrial Progress Based upon.....	11
"    Title.....	79
Patents, Canadian.....	73
"    Copies, How to Secure .....	51
"    How to Conduct the Sale of.....	41, 55
"    Money in.. .	15
"    Monopoly in.....	10
"    Prejudice against.....	26
"    State Laws on.....	88
"    Unprofitable.....	14
Pecuniary Value .....	30

	PAGE
Perfecting Inventions.....	24
Personal Influence, Value of.....	56
"    Solicitation Advisable.....	56
Pigeon-holing Patents.....	65
Placing upon Royalty.....	64
Population of Canadian Cities.....	78
"    "    Cities of the United States, 1910.....	132
"    "    Counties of Each State, 1910.....	107
Prejudice against Patents.....	26
Prices of Territorial Rights ...	37
Printed Copies of Patents, Uses of.....	51
Recorded, Must Be (Transfer of Patents).....	86
Royalty, How Rating for, Is Figured.....	35
"    Placing upon.....	64
Rules for Valuation, General.....	33
"    of Practice.....	85
"    "    Assignees.....	86
"    "    Assignments.....	85
"    "    Conditional Assignments.....	87
"    "    Licensees.....	86
"    "    Grantees.....	86
"    "    Mortgages.....	86
"    "    Must Be Recorded.....	86
Sale of Patents, How to Conduct.....	41, 55
Securing Capital.....	20
Selling Agencies, Patent.....	41
"    Agent, The Patentee the Best.....	43
"    by Territorial Rights.....	61
"    Canadian Patents.....	76
"    In Case Patentee Cannot Undertake the .....	44
"    Outright.....	58
"    Patents, Methods of.....	45
Solicitation, Personal, Advisable.....	56
State Laws on Selling Patents.....	88
"    Rights, Table for Estimating Prices of.....	38
Statistics and Tables.....	107
Stock Companies, To Organize.....	68
"    in Stock Companies.....	36
"Squeezed," To Avoid Being.....	25
Table of Occupations.....	137
Tables, Statistics and.....	107

	PAGE
Tables, Valuation.....	37
Territorial Grants.....	81
"    Rights, Prices for.....	37
"    "    Selling by....	61
The Language of Law.....	92
"    Patentee the Best Selling Agent.....	43
Title, Patent.....	84
To Avoid Being "Squeezed".....	25
To Organize Stock Companies.....	68
Trading as a Last Resort.....	71
Uses of Printed Copies (Patents).....	51
Undivided Interest, Assigning an.....	59
"    "    Dangers in an.....	20
United States, Map of the.....	106
"    "    Population of Cities of the.....	132
"    "    "    "    by Counties, 1910.....	107
Unprofitable Patents.....	14
Valuation, General Rules for.....	33
"    Tables.....	37
Value, Commercial.....	31
"    of Farms, by States, 1910.....	135
"    "    Models.....	52
"    "    Patent, How to Arrive at the ...	30
"    "    Personal Influence.....	56
"    "    Record of Invention.....	26
"    "    Pecuniary.....	30
Working Drawings.....	54

# PATENTS

**F**OR OVER SIXTY-SIX YEARS the firm of MUNN & CO. has conducted the largest patent practice in the country. We file thousands of applications for patents every year. Our system is so perfected that every case receives the best of attention and is prepared by experts who have had special training in handling every class of invention.

**SEND SKETCH.** If you will send us a sketch, no matter how crude, we will give you a fair and candid opinion as to whether it is probable a patent can be obtained. All matters of this kind are strictly confidential and the description and sketches will be dated and placed in our secret archives for future reference. This service and our Hand Book on Patents are free.

**QUALITY.** The quality of our work has given us an unrivaled reputation among Patent Attorneys and we are the recognized American attorneys for many leading Foreign Patent Solicitors. Our staff consists largely of Examiners from the United States Patent Office, who are therefore familiar with the latest procedure and the best practice. Our draftsmen are all expert mechanical constructors who are able to show the invention in operative form.

**FREE NOTICE.** All patents secured through our house receive a free notice in the SCIENTIFIC AMERICAN. No better or more economical method of introducing your invention to the attention of the public could be devised.

We are prepared to conduct Interference Proceedings, give Validity Opinions, draw up contracts and attend to all branches of legal work connected with Patents, Trade Marks, etc.

---

WASHINGTON OFFICE  
625 F STREET, N. W.  
WASHINGTON, D. C.

MUNN & CO., *Attorneys*  
361 Broadway, New York, N. Y.

# SCIENTIFIC AMERICAN

*The Weekly Journal of Practical Information*

---

**T**HE SCIENTIFIC AMERICAN, founded over sixty-seven years ago (1845), has become to-day the official organ of those people who really do things, and want to know what others are doing; it is for the one whose whole business success depends upon these great mechanical, chemical, electrical and engineering achievements, which are rapidly and surely making this nation.

THE SCIENTIFIC AMERICAN is the authority; it is always up to date; and gives its readers the first news as well as the most complete news of any new development in the Sciences, Arts, Manufactures, etc. Some of the department features are:

**HANDY MAN'S WORKSHOP.**—In this department those who use tools either for pastime or profit will find suggestions which will be helpful.

**HANDY MAN'S LABORATORY.**—This is a department of Experimental Science with many useful and interesting experiments along the lines of modern scientific thought.

**NOTES AND QUERIES DEPARTMENT.**—In which is published replies to our correspondents, embracing the widest range of topics. An able corps of experts is engaged to attend to this correspondence and the service is free to our subscribers.

**INVENTORS' DEPARTMENT.**—In these columns inventors have their say; their trials and tribulations and final successes are fully discussed. Inventors are also given an opportunity to present their mechanical ideas to the world. There is also a column of "Patent Office Notes" and a column of "Legal Notes" in which questions of Patent Law, about which inventors and manufacturers should be informed, are briefly and simply elucidated.

**CURIOSITIES OF SCIENCE AND INVENTION** is a department of notes in which all the curious and ingenious ideas of the day are illustrated and briefly described.

The "Scientific American" is published weekly and a year's numbers contain over 1200 fine illustrations and about twice as much text as a standard magazine. Subscription price, \$3.00 per year; \$1.50 for six months.

Sample copy free.

---

**MUNN & CO., Inc., Publishers**

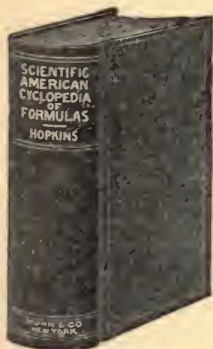
**361 BROADWAY**

**NEW YORK**

# The Scientific American Cyclopedia of Formulas

Edited by  
**ALBERT A. HOPKINS**

**OCTAVO. 1077 PAGES. 15,000 RECEIPTS**  
**Cloth, \$5.00. Half Morocco, \$6.50. Postpaid**



**T**HIS valuable work, which is partly based on the twenty-eighth edition of "The Scientific American Cyclopedia of Receipts, Notes and Queries," contains a collection of about 15,000 selected formulas, covering nearly every branch of the useful arts and industries. Never before has such a large collection of valuable formulas, useful to everyone, been offered to the public.

This work may be regarded as the product of the studies and practical experience of the ablest chemists and workers in all parts of the world, the information given being of the highest value, condensed in concise form, convenient for ready use. Almost every inquiry that can be thought of relating to formulas used in the various manufacturing industries will here be found answered.

The formulas are classified and arranged into chapters containing related subjects, while a complete index, made by professional librarians, renders it easy to find any formula desired.

Those engaged in any branch of industry will probably find in this volume much that is of practical use in their respective callings. Those in search of salable articles which can be manufactured on a small scale, will find hundreds of most excellent suggestions. It should have a place in every laboratory, factory and home.

An eight-page descriptive circular and complete table of contents will be furnished on application.

---

**MUNN & CO., Inc., Publishers**

**361 BROADWAY**

**NEW YORK**



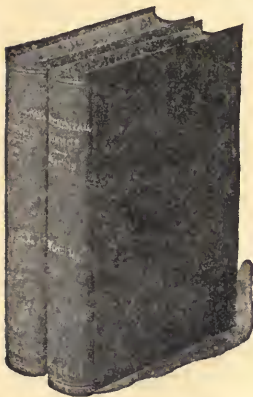
# Experimental Science

Elementary Practical and Experimental Physics

By GEORGE M. HOPKINS

Revised and Enlarged Edition. Two Octavo Volumes. 1,100 Pages. 900 Illustrations.

Cloth Bound, \$5.00. Half Morocco, \$7.00



THE object of the work is to afford to the student, the artisan, the mechanic, and in fact all who are interested in science, whether young or advanced in years, a ready means of acquiring a general knowledge of physics by the experimental method.

The leading principles of physics are illustrated by simple and inexpensive experiments and the endeavor has been made to make the explanations of both apparatus and experiment plain and easily understood. In the new edition, the scope of the work has been broadened and presents the more recent developments in modern science.

An illustrated circular and complete table of contents sent free on application.

---

## MONOPLANES AND BIPLANES

Their Design, Construction and Operation

By GROVER CLEVELAND LOENING, B.Sc., A.M., C.E.

12mo, 340 Pages, 278 Illustrations.

Price, \$2.50 postpaid



A NEW and authoritative work, covering the whole subject of the aeroplane, its design, and the theory on which its design is based, and containing a detailed description and discussion of thirty-eight of the more highly successful types. It is a thoroughly practical work, and invaluable to any one interested in aviation. The scientific exactness of the valuable data and references, as well as the high character of the innumerable illustrations and diagrams, renders this work, easily, the most useful, practical and complete that has as yet been contributed to the literature on aeroplanes.

*An illustrated descriptive circular sent free on application.*

---

MUNN & CO., Inc., Publishers, 361 Broadway, New York



# Mechanical Movements, Powers and Devices

By GARDNER D. HISCOX, M. E.

Octavo, 403 Pages, 1,788 Illustrations. Price, \$2.50.

**T**HIS is a collection of 1,788 specially made illustrations of different mechanical movements, accompanied by appropriate descriptive text.

It is practically a dictionary of mechanical movements, powers, devices and appliances and contains an illustrated description of the greatest variety of mechanical movements published in any language. This work covers nearly the whole range of the practical and inventive field, and is of much value to inventors, draughtsmen, mechanics, machinists, engineers and all others interested in any way in the devising and operation of mechanical work of any kind.

---

# Mechanical Appliances, Mechanical Movements and Novelties of Construction

By GARDNER D. HISCOX, M. E.

Octavo, 396 Pages, 970 Illustrations. Price, \$2.50.

**T**HIS book, while complete in itself, is in fact a supplement to the preceding volume. Unlike the first volume, which is more elementary in character, this volume contains illustrations and descriptions of many combinations of motion and of mechanical devices and appliances found in different lines of machinery. Each device is illustrated by a line drawing with a complete description, showing its working parts and the method of operation. The machines illustrated and described cover an immense field and have been carefully selected to supply the needs of those seeking either general or special information.

## Special Offer

These two volumes sell for \$2.50 each, but when both are ordered at one time, we send them prepaid to any address in the world on receipt of \$4.00. You save \$1.00 by ordering the two volumes at one time.

---

**MUNN & CO., Inc., Publishers, 361 Broadway, New York**

# Handy Man's Workshop and Laboratory

Compiled and Edited by A. RUSSELL BOND

12mo, 467 Pages, 370 illustrations. Price, \$2.00



**T**HIS is a compilation of hundreds of valuable suggestions and ingenious ideas for the mechanic and those mechanically inclined, and tells how all kinds of jobs can be done with home-made tools and appliances. The suggestions are practical, and the solutions to which they refer are of frequent occurrence. It may be regarded as the best collection of ideas of resourceful men published, and appeals to all those who find use for tools either in the home or workshop. The book is fully illustrated, in many cases with working drawings, which show clearly how the work is done.

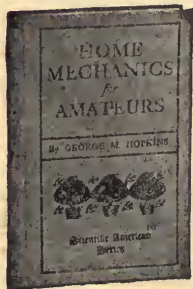
*Send for a descriptive circular*

---

## Home Mechanics for Amateurs

By GEORGE M. HOPKINS

12mo, 370 Pages, 320 illustrations. Price, \$1.50



**T**HIS is a thoroughly practical book by the most noted amateur experimenter in America. It deals with wood working, household ornaments, metal working, lathe work, metal spinning, silver working, making model engines, boilers, and water motors; making telescopes, microscopes and meteorological instruments, electrical chimes, cabinets, bells, night lights, dynamos and motors, electric light and electric furnace, and many other useful articles for the home and workshop. It appeals to the boy as well as the more mature amateur, and tells how to make things, the right way, at small expense.

*A descriptive circular sent on application*

---

### TO BOOK BUYERS

We have just issued a new revised edition of our general catalog, in which is listed some of the latest and best scientific and technical books published. A copy of this catalog will be sent free on application.

---

**MUNN & CO., Inc., Publishers, 361 Broadway, New York**



University of California  
SOUTHERN REGIONAL LIBRARY FACILITY  
405 Hilgard Avenue, Los Angeles, CA 90024-1388  
Return this material to the library  
from which it was borrowed.

---

QL REC'D LD-URL  
OCT 05 1992

JUL 09 1992

SRLF OCT 18 1993  
QL REC'D URL CIRC

SEP 03 1993

UC SOUTHERN REGIONAL LIBRARY FACILITY



A 000 688 323 5

178

U